



This is a digital copy of a book that was preserved for generations on library shelves before it was carefully scanned by Google as part of a project to make the world's books discoverable online.

It has survived long enough for the copyright to expire and the book to enter the public domain. A public domain book is one that was never subject to copyright or whose legal copyright term has expired. Whether a book is in the public domain may vary country to country. Public domain books are our gateways to the past, representing a wealth of history, culture and knowledge that's often difficult to discover.

Marks, notations and other marginalia present in the original volume will appear in this file - a reminder of this book's long journey from the publisher to a library and finally to you.

Usage guidelines

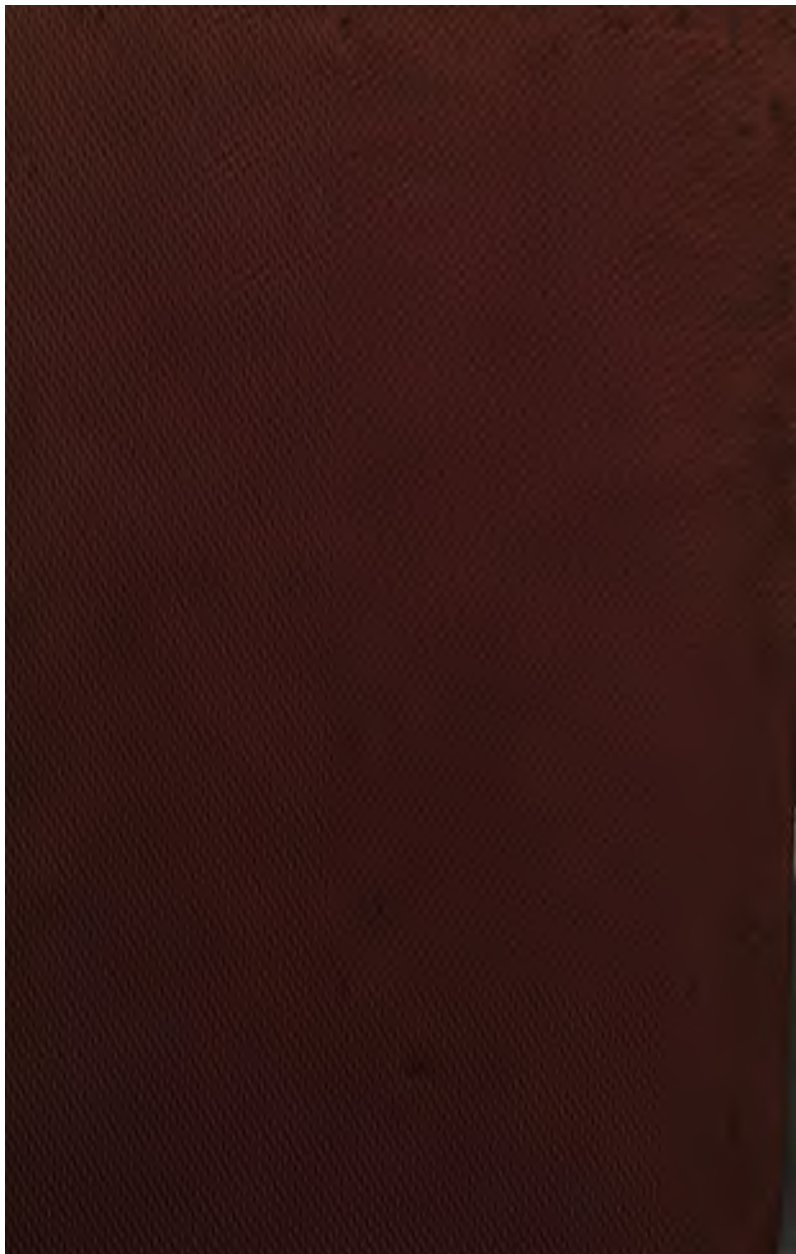
Google is proud to partner with libraries to digitize public domain materials and make them widely accessible. Public domain books belong to the public and we are merely their custodians. Nevertheless, this work is expensive, so in order to keep providing this resource, we have taken steps to prevent abuse by commercial parties, including placing technical restrictions on automated querying.

We also ask that you:

- + *Make non-commercial use of the files* We designed Google Book Search for use by individuals, and we request that you use these files for personal, non-commercial purposes.
- + *Refrain from automated querying* Do not send automated queries of any sort to Google's system: If you are conducting research on machine translation, optical character recognition or other areas where access to a large amount of text is helpful, please contact us. We encourage the use of public domain materials for these purposes and may be able to help.
- + *Maintain attribution* The Google "watermark" you see on each file is essential for informing people about this project and helping them find additional materials through Google Book Search. Please do not remove it.
- + *Keep it legal* Whatever your use, remember that you are responsible for ensuring that what you are doing is legal. Do not assume that just because we believe a book is in the public domain for users in the United States, that the work is also in the public domain for users in other countries. Whether a book is still in copyright varies from country to country, and we can't offer guidance on whether any specific use of any specific book is allowed. Please do not assume that a book's appearance in Google Book Search means it can be used in any manner anywhere in the world. Copyright infringement liability can be quite severe.

About Google Book Search

Google's mission is to organize the world's information and to make it universally accessible and useful. Google Book Search helps readers discover the world's books while helping authors and publishers reach new audiences. You can search through the full text of this book on the web at <http://books.google.com/>



GERMAN.

APEL'S GERMAN SCHOOL GRAMMAR AND EXERCISES. According to BECKER; with a complete course of Exercises, by H. APEL. 4th Edition. 12mo. Cloth bds. 6s
* * *A Key to the Exercises.* 12mo. Cloth. 4s

APEL'S SHORT AND PRACTICAL GERMAN GRAMMAR FOR BEGINNERS, with copious Examples and Exercises. 12mo. Cloth. 2s 6d

SCHMIDT (J. A. F.) GERMAN GUIDE, a Practical German Method for Beginners; Rules, Exercises, Grammatical Questions, and Vocabulary. 1st and 2nd Course, in one vol. Second Edition. 12mo. Cloth 3s
—— the same. 1st and 2nd Course. 12mo. Cloth each 1s 6d
—— the same. 3rd Course. Cloth 1s 6d
—— Key to the 1st and 2nd Course 2s

SCHMIDT'S GERMAN READING BOOK FOR BEGINNERS. A Companion to the German Guide. 12mo. Cloth. 1s 6d

BECKER'S GERMAN GRAMMAR. THIRD EDITION, carefully revised and adapted to the use of the English Student, by Dr. J. W. FRAEDERSDORFF, Professor of Modern Languages, Queen's College, Belfast. 12mo. Cloth 5s

OLLENDORFF'S GERMAN METHOD. A New Translation (unabridged) from the Original Edition, by H. W. DULCKEN. 2nd edition, 1864. 12mo. Cloth bds. 5s 6d
A Key to the Exercises. 12mo. Cloth 3s 6d

GERMAN FOR CHILDREN. THE PRIMER. Easy Lessons in Spelling and Reading: and Entertaining Tales in Prose and Verse, with interlinear translation. By F. F. MORITZ FOERSTER. 12mo. Cloth. 2s

GERMAN FOR BEGINNERS. GERMAN PROSE STORIES, with an interlinear translation in the natural order of construction. By H. APEL. 12mo. Cloth 2s 6d

NIEBUHR'S GRIECHISCHE HEROEN-GESCHICHTEN. Tales of the Greek Heroes, the German Text, with Grammatical and Explanatory Notes, Questions for Conversation, and a complete Vocabulary, by Dr. A. BUCHHEIM, Professor of German, King's College, London. 2nd edition. 12mo. Cloth 2s 6d

A US GOETHE'S ITALY
*of Travel in Italy by Gi-
tical and Explanatory Notes,
Vocabulary, by Professor A.*

Sketches
Gramma-
complete
2s 6d

GERMAN.

BUCHHEIM'S DEUTSCHES THEATER. Modern German Plays for Schools. Part I. 1. Eigensinn (Obstinacy). 2. Dichter und Page (the Poet and the Page), with idiomatic Notes and complete Vocabulary, by DR. BUCHHEIM, Professor of German, King's College, London. 12mo. Cloth 2s 6d

IFFLAND. DAS GEWISSEN, a Drama, with grammatical and explanatory Notes, and a complete Vocabulary by J. W. FRAEDERSDORFF, Professor of Modern Languages, Queen's College, Belfast. 12mo. Cloth 2s 6d

LESSING'S MINNA VON BARNHELM. With Notes for translating into English, and Vocabulary by J. A. F. SCHMIDT. 12mo. Cloth. 1861 2s 6d

SCHILLER'S NEPHEW as UNCLE. The German Text, with explanatory Notes for translating into English, and Vocabulary, by Professor A. BUCHHEIM. 12mo. Cloth. 2nd edition 1s 6d

SCHILLER'S WILHELM TELL (HAMILTONIAN SYSTEM). The German Text, with an INTERLINEAR TRANSLATION, Grammatical and Historical Notes, and an Introduction containing the Elements of Grammar, by L. BRAUNFELS and A. C. WHITE. 2nd Edit. revised and improved, 12mo. Cloth bds. 5s

SCHILLER'S WILHELM TELL, in German, the genuine Text, with English Vocabulary, by T. MATTHAY. 12mo. Cloth. 2s 6d

SCHMIDT (J. A. F.) THE BOY AND THE BIBLE, a German Story, with an English interlinear translation on the Hamiltonian system. 2nd Edition. 12mo. Cloth. 1859 2s 6d

FOUQUE. UNDINE. Eine Erzählung von Fr. de la Motte Fouqué. 12mo. Cloth. 2s

FOUQUÉ. SINTRAM UND SEINE GEFÄHRTEN. 12mo. Sewed. 2s 6d. Cloth bds. 3s

FOUQUÉ. ASLAUGA'S RITTER. 12mo. Sewed. 1s 6d. Cloth bds. 2s.

FOUQUÉ. DIE BEIDEN HAUPTLEUTE. 12mo. 1s 6d. Cloth bds. 2s

APEL'S GERMAN POETRY. A Collection of German Poetry for the Use of Schools and Families. 12mo. Cloth 5s

WILLIAMS (T. S.) GERMAN AND ENGLISH CONVERSATIONS, and Elementary Phrases. 16th Edition. revised and corrected by A. KOKEMÜLLER. Cloth bds. 3s 6d

FRENCH.


AHN-BUCHHEIM. FRENCH SCHOOL GRAMMAR
AND EXERCISES, specially adapted for the Use of English Schools,
by Professor A. BUCHHEIM. Crown 8vo. Cloth bds. 5s
GRAMMAR. 220 pp. Cloth 3s | EXERCISES. 172 pp. Cloth 2s 6d

AHN-BUCHHEIM'S FRENCH METHOD. The
First Complete English Edition, adapted from the 100th original
edition, by Professor A. BUCHHEIM. *First and Second Course.* Second
Edition. 12mo. Cloth 3s

AHN-BUCHHEIM'S FRENCH METHOD. *First*
Course. 12mo. Cloth. 3rd Edition 1s 6d

AHN-BUCHHEIM'S FRENCH METHOD. *Se-*
cond Course. Exercises, Dialogues, Tales, Letters, a Play, and
Vocabularies. Second Edition. 12mo. Cloth 1s 6d

AHN-BUCHHEIM'S FRENCH PROSE AND
POETICAL READER. (A Companion to the French Method.)
12mo. Cloth. 2nd Edition 1s 6d

 Order expressly BUCHHEIM'S Editions: they are the only
complete Editions.

ROCHE (Antonin) GRAMMAIRE FRANCAISE,
Adoptée par le Conseil Impérial de l'instruction publique pour
les Lycées et les Collèges de France. Nouvelle Edition. A l'usage des
Anglais. Par A. ROCHE, Examinateur à l'Université de Londres.
12mo. Cloth bds. 2s

BARRERE (P.) LES ECRIVAINS FRANCAIS, leur
Vie et leurs Œuvres ; ou, l'Histoire de la Littérature Française.
Par P. BARRÈRE, Membre de l'Université de France, ancien professeur
de Français à l'Académie Royale Militaire de Woolwich, etc. etc. 12mo.
Cloth. 6s 6d

BEAUMONT. FRENCH FOR CHILDREN. The
Primer. 1. Lessons in Spelling ; 2. Word Book ; 3. Sentences ;
4. Tales, Poems and Fables ; with interlinear translation. 12mo.
Cloth. 2s

NOUVEAU THEATRE FRANCAIS. Modern French
Plays, with Idiomatic Notes and Vocabulary. Part I. 1. Les Deux
Petits Savoyards. 2. Le Mousse. Edited by Professor A. BUCHHEIM.
12mo. Cloth 2s 6d

RICHON (V.) EXERCISES EPISTOLAIRES à l'usage
des Étrangers qui désirent se perfectionner dans la pratique de la
correspondance Française, par V. RICHON, Bachelier-ès-lettres de l'Uni-
versité de Paris, suivis d'un choix de lettres tirées des meilleurs écrivains
temporains. 12mo. (In the press.)

ENGLISH COMMERCIAL CORRESPONDENCE.

A COLLECTION OF MODERN
MERCANTILE LETTERS.

BY

T. S. WILLIAMS,

FORMERLY LECTURER AT THE JOHANNEUM COLLEGE, HAMBURGH;

AND

P. L. SIMMONDS,

AUTHOR OF

A DICTIONARY OF TRADE PRODUCTS; EDITOR OF THE TECHNOLOGIST.



WILLIAMS AND NORGATE,
14, HENRIETTA STREET, COVENT GARDEN, LONDON;
AND 20, SOUTH FREDERICK STREET, EDINBURGH.
HAMBURGH: G. E. NOLTE.

1864.



ADVERTISEMENT.

THE Preliminary Remarks to the Collection of Letters herewith offered to the public render any other preface superfluous.

The Publishers will be very happy to receive any suggestions or material for the improvement of future editions.

For those who may desire to acquire the art of mercantile correspondence in French or German, it may be useful to mention that the first 238 letters of the present volume have also been published with a French translation on opposite pages by M. J. Lafont,* and with a German translation by C. Cruse.†

London, Sept. 1864.

* WILLIAMS (T. S.) and J. LAFONT.—French and English Commercial Correspondence. A Collection of Modern Mercantile Letters in French and English, with their translation on opposite pages. 12mo. Cloth. 4s 6d.

† WILLIAMS (T. S.) and C. CRUSE.—German and English Commercial Correspondence. A Collection of Modern Mercantile Letters in German and English, with their translation on opposite pages. 12mo. Cloth. 4s 6d.

CONTENTS.

	<i>Page</i>
PRELIMINARY REMARKS.....	1
1-17. GENERAL CIRCULARS	9
18. Circular on Receiving a new Partner	19
19. Retirement of a Partner	19
20. To Accredite a Traveller	20
21. Change of Traveller.....	20
22. Circular on Establishing a Commission House.....	21
23. " of a Commission House.....	22
24. Answer to Circular.....	22
25. " " " with Order	23
26. Offer of Services, Advice of Draft.....	23
27-29. Answer to Offer of Services	24
30-31. Offer of Services	25
32-33. Answer to Offer of Services.....	26
34. Offer of Service.....	28
35. Offer of Services by a Clerk	29
36. Reply to Offer of Services by a Clerk	29
37. Another Reply	30
38. Enquiries respecting the solvency of a house	30
39. Favourable Information.....	31
40. Enquiries about opening a Credit	31
41. Satisfactory Information	32
42. Doubtful Information.....	32
43. Enquiries respecting an Order to be executed.....	33
44. Doubtful Answer	33
45. Enquiries respecting extension of Credit.....	33

VI

CONTENTS.

	<i>Page</i>
46. Favourable Information.....	34
47. Unfavourable Answer	35
48. Enquiries about Several Houses.....	35
49. Information given.....	36
50. Enquiry respecting a Clerk.....	36
51. Favourable Reply	37

LETTERS OF INTRODUCTION AND LETTERS OF CREDIT.

52. Letter of Introduction in favour of a Friend.....	38
53. " " " " " " " " Correspondent.....	39
54. " " " " " " " " Partner.....	39
55. " " " " " " " " young Gentleman	40
56. Letter to Introduce a Traveller.....	40
57. Letter of Credit.....	41
58. Advice of the Letter of Credit.....	42
59. Acknowledgment of the Advice.....	42
60. Form of Receipt	43
61. Advice of Payment to the Accredited Person.....	43
62. Letter of Credit.....	43
63. Letter of Advice.....	44
64. Acknowledgment, and Advice of Payment.....	44
65. Request for Blank Credit	45
66. Favourable Answer	46
67. Unfavourable Answer	46
68. Request for Blank Credit.....	47
69. Favourable Answer	47

DRAFTS AND REMITTANCES.

70. Advice of Drafts	48
71. Reply to Advice of Drafts.....	48
72. Advice of Drafts for Account of a Third Party	49
73. Reply to the Preceding Letter.....	49
74. Order to Draw.....	50
75. Advice to the Drawee.....	50
76. Advice of Execution of Order to Draw.....	51
77. Remittance of Drafts for Negotiation.....	51
78. Acknowledgment of Receipt.....	52

ENQUIRIES ABOUT MARKETS FOR COLONIAL PRODUCE &C.

79. Order to buy at a Certain Limit.....	53
80. Impossibility of buying at the given Limit.....	54

CONTENTS.

VII

	<i>Page</i>
81. Impossibility to deliver at a fixed Limit.....	54
82. Order for Bar-Iron	55
83. Order for Molasses and Remittance of the Value	55
84. Advice of Endeavours to obtain Russian Iron at a Limit..	56
85. Orders to buy at a Limit.....	57
86. Orders to purchase at a Limit	58
87. Advice of the Dispatch of Goods	58
88. Dispatch of Goods on Approbation.....	59
89. Letter stating terms of Purchase	59
90. Countermand from delay in Delivery.....	60
91-108. Proposals for a joint Speculation.....	61
109. Advice of Cotton Market	72
110. Report on Cotton Market, Dispatch of Samples	73
111. Order to Negotiate for sundry Bales	74
112. Advice to wait a few Days.....	74
113. The Advance is not maintained	76
114. Dispatch of Samples and Price demanded.....	76
115. Order to Purchase	77
116. Execution of the Order.....	78
117. Advice of Coffee Prices. Purchase recommended	79
118. Order to Purchase	80
119. Order not yet executed—Delay recommended:.....	81
120. Execution of the Order.....	81
121. Advice of Shipment of Goods—Insurance recommended ...	82
122. Dispatch of Goods by Land. Rate of Carriage and Day of Delivery.....	83
123. Advice of Purchase of Starch.....	83
124. Shipment from Hull to Havre, Transshipment at Ostend ...	84
125. Error in Weight of Goods deducted from Invoice.....	85
126. Order badly executed, Goods left for Account	86
127. Sale on the Spot. Invoice. Advice of Drafts	86
128. Reply	87
129. Order for Molasses. References to various Houses	87
130. Order for Oil of Cameline, without Limits	88
131. Order for Sugars according to Sample sent ..	89
132. Sugars left for Account	89
133. Order to withdraw Goods, on which a Reduction is claimed	90
134. Advice from a General Agent announcing Leakage of a Cask on the Road from Metz to Coblentz.....	91

VIII

CONTENTS.

	<i>Page</i>
135. Indemnity claimed as per preceding Letter	92
136. Consignment from Saxony to the United States through a Paris House	93
137. The Agency by Commission accepted	94
138. Order sent	96
139. Remarks on the Execution of the Order.....	96
140. Reply to preceding Remarks	98
141. Execution of the Order	98
142. Parcel of Potash bought on Delivery.....	99
143. Return of Contract signed and sealed	100
144. Transfer of Goods bought on Delivery	100
145. The Transfer not agreed to without Premium	101
146. Premium paid	101
147. Order to buy Brandies at the Market Price.....	102
148. Execution of the Order and Dispatch of Goods	102
149. Offer to consign Goods	103
150. Proposal accepted. Proforma account sent	104
151. Advice of Shipment, with Invoice and Bill of Lading ...	105
152. Receipt of Invoice and Bill of Lading. Ship's Arrival. Landing of Goods	106
153. Advice of second Shipment. Order for ten Pipes of Wine.	107
154. Advice of sale of Coffee. Account sales. Payment of Draft without Advice. Receipt of preceding Letter. Shipment of ten Pipes of Wine.....	108
155. Order to Freight a Vessel	110
156. Reply, Order cannot be executed on Terms proposed.....	110
157. Reply to Preceding. Conditions Modified	111
158. Execution of the Order.....	112
159. Advice of Agent at Marseilles to the Consignee	113
160. Advice to Agent at Lyons.....	113
161. Advice to Agent at Strasburg	114
162. Letter from Agent at Lyons to Agent at Strasburg	114
163. Letter from Agent at Strasburg, to an Agent at Mayence.	115
164. Letter from Agent at Strasburg to a Correspondent at Leipzig.....	115
165. Letter from Agent at Leipzig to Consignee	116
166. Advice of a Shipment of Goods.....	116
167. Receipt of Goods as per Bill of Lading. Reshipment	117
168. Complaint of a Draft refused	117

	<i>Page</i>
169. On the same Subject.....	118
170. Complaint of an Order to Protest a Bill drawn for balance of Account.....	119
171. Return of a Draft for Want of Endorsement.....	119
172. Reply. Draft remitted, duly endorsed.....	120
173. Advice of the Payment of a Draft, honoured under Guarantee of the Endorsement omitted; a duly endorsed Copy requested.....	120
174. Reply. Copy sent.....	120
175. Request to Present a Bill for Acceptance and to return it in Course of Post.....	121
176. Return of a First of Exchange duly accepted by the Drawee	121
177. Transmission of a First of Exchange for Acceptance, Order to hold it at the Disposal of the Second.....	121
178. Reply. The Acceptance is Procured.....	122
179. Transmission of First of Exchange to the Drawees. Order to hold it at the Disposal of the Copies.....	122
180. Advice of Receipt and Acceptance of the First of Exchange	123
181. Letter requesting Permission to furnish a "Case of Need" on Bills of Exchange.....	123
182. Reply.....	124
183. Advice of a Case of Need.....	124
184. Reply.....	124
185. Enquiry respecting the Payment of a Draft.....	125
186. Return of a Dishonoured Draft.....	125
187. Return of a First of Exchange protested.....	126
188. Transmission of a Protest for Nonacceptance.....	126
189. The Drawee has accepted only Part of the Amount of a Draft. The Bill protested for the Remainder.....	127
190. Receipt of Protest for Nonacceptance acknowledged. Order to present the Bill in Case of Nonpayment to the Inter- vention of a House indicated.....	127
191. Advice of a Draft payable elsewhere; Transmission of the First of Exchange to Drawee; Request to accept it and remit to a House mentioned, at the Place of Payment, at the Disposal of the Second.....	128
192. The same Subject — in which the First of Exchange is not Transmitted to the Drawee himself, but to another House for Acceptance.....	128

	<i>Page</i>
193. Letter from the same drawer to a Correspondent; Order to send the Bill to a House, which he designates, as the Place of Payment	129
194. Advice of Acceptance of a Domiciliated first of Exchange; and of its Transmission to the Place of Payment, at the Disposal of the Second	129
195-196. Reply	130
197. Dispatch of the First of Exchange of a domiciliated Draft, to the Party bound to hold it at the Disposal of the Second by the Drawee himself	131
198. Reply acknowledging Receipt	131
199. Letter of Drawee of a domiciliated Draft to the Party with whom the bill is made payable	132
200. Reply	132
201. Letter from the Payer of a Draft accepted payable at his House to the Acceptor. Return of the discharged Draft.	133
202-211. Correspondence respecting an Order for Corks	134
212-220. Correspondence respecting a Consignment of Coffee ..	143
221-238. Correspondence between Bremen & Havana respecting a Consignment of Linen with returns in Cigars. Calculation of the Operation and Result	150
239. Order to a Manufacturer for Goods for Shipment	167
240. Circular announcing the death of a Partner	168
241. Circular announcing the Commencement of business	169
242. Acknowledgment of intended Consignment and Offer of Services	169
243. Australian Consignment. Letter to Melbourne Correspondents, with statement of Account to Close of Year	170
244. Letter of Enquiry respecting Consignment of Tobacco not arrived	171
245. Acknowledgment of Bill of Exchange &c. due credit to account	172
246. Letter to New York Correspondents respecting American Securities	172
247. Acknowledgment of Remittance and respecting a Claim for damaged goods	173
248. To a Jamaica Consignor, advising acceptance of Draft and enclosing account sales	174

	<i>Page</i>
249. Forwarding an important letter to Foreign Correspondents for transmission	176
250. Advice of Shipment of Wine &c. to Order and enclosing Bill of lading and invoice.....	176
251. Advising Letter of Introduction and Credit opened.....	177
252. Letter to Merchants, Consignors in Jamaica with account sales and advices of the Produce markets	177
253. Instructions to Malta Correspondent as to sale of Con- signment of Fire arms.....	179
254. Acknowledgment of Drafts accepted and of further expected Drafts.....	180
255. Rendering account sales for Consignment of Rum sold, and statement of account current	181
256. Advice and Consignment of Goods for transmission to a third party.....	182
257. Acknowledgment of Bank-Bill of Exchange from Jamaica	183
258. Advising refusal to meet Draft of Jamaica Correspondent, with reasons for same.....	183
259. To West India Correspondent, sympathising with him in losses incurred, and honouring drafts.....	184
260. Acknowledging and honouring draft from South America, and crediting Correspondents with the same	185
261. Enquiry for Glasgow printed Goods for Shipment.....	185
262. Enquiry for Dundee Goods for Shipment.....	186
263. Enquiry of Manufacturer for Linen Goods for Shipment..	186
264. Acknowledging remittance and crediting same, but com- plaining of error in interest.....	187
265. Order for Woollen Goods to Leeds Manufacturer for Shipment	187
266. Order to Manufacturers for plated Spoons for Shipment with Instruction	188
267. Instructions to Paris Correspondents to ship Goods ordered	190
268. Acknowledging receipt of Gold consigned, and complaining of seizure of Goods by the local authorities.....	191
269. Report on Vanilla consigned for sale. Samples of superior quality sent to Correspondent for his information	192
270. Reply to Consignor of Corn in America, Information as to the market	193
271. Acknowledging remittance of Bill to close accounts &c....	194

	<i>Page</i>
272. Acknowledgment of Draft from New York which will be credited as directed	196
273. Acknowledging letter from Correspondent in New Granada, advising shipment of Gold &c.....	196
274. Acknowledging Drafts from New York to be credited to Panama Correspondents	197
275. Business advices and acknowledgment to Paris Correspondent	197
276. To New York Correspondents suggesting Exchange transactions &c.	198
277. Remitting balance of profit on Sale of Shares	199
278. Soliciting aid for Paris Correspondents to recover money in Jamaica	200
279. Consignment of Tobacco to Bremen for sale	201
280. Order for Glasgow Cambrics for Shipment	202
281. Advice of Shipments to Order with Invoices	203
282. Letter of Introduction	204
283. Respecting American Railway securities	206
284. Acknowledging advice of Shipment of Tobacco. Offer of Services.....	206
285. Acknowledging bill for £ 1000 held at disposal	206
286. Advice of Shipment to complete Order, with invoice	207
287. Extension of Time for purchase of American Flour	208
288. Acknowledging arrival of Tobacco	209
289. Letter of Introduction to Foreign Correspondent	209
290. Introductory Letter, opening business transactions, enclosing prices, pro forma accounts.....	210
291. Instructions to agent to Telegraph to India.....	212
292. Demand for duplicate Account Sales	213
293. Tobacco Sales &c. at Bremen	213
294. Order to Liverpool shipping Agents.....	214
295. Acknowledging Proceeds of Sale of Tobacco	215
296. Correspondence respecting Scottish Cambrics.....	216
297. Order to Manufacturers for Cotton Goods.....	216
298. Order for Dundee Goods.....	217
299. Order for Linen Goods to Manufacturer with Instructions for packing.....	218
300. Order to Liverpool House for Lead in pigs with Instruction for Shipment	219
301. Instructions to Shipping Agents.....	220

	<i>Page</i>
302. Complaint of Loss of Goods and requesting particulars ...	221
303. Further Correspondence thereon.....	221
304. Acknowledgment of Commission shipped for third parties, and urging measures for redress on Loss of Goods....	222
305. Indian Produce	223
306. Advice of Sale of Consignment	225
307. Advice of Shipment of Coir Fibre.....	226
308. Arrangement for Endorsement in case of need	227
309. Reply to Proposal accepting terms	227
310. Report of the Tallow Market.....	228
311. Advice of Shipment of Ironmongery.....	229
312. Business Introduction.....	229
313. Report of Consignment of Honey	230
314. Circular Letter of Credit and introduction	230
315. Reply to the same	231
316. Reply to business order for Indian Produce.....	232
317. Instructions to proceed against a debtor.....	233
318. Lawyer's Reply thereto	234
319. Reply to Application respecting Wine	234
320. Advice of Shipment of Wine	236
321. Reply on subject of shipment of Wheat and Flour from Canada.....	237
322. Order for Cotton and other Goods	237
323. Reply to advice of Shipment of South-American Produce.	238
324. Advice of the loss of a Bill of Exchange.....	239
325. Bill sent for Acceptance.....	240
326. Letter of Introduction	241
327. Execution of Order for Toys, and advice of Transmission, and Draft	242
328. Letter to a Traveller	242
329. Enquiry as to the stability of a firm	243
330. Reply thereto.....	244
331. Reply to order for Nitrate of Soda.....	245
332. Advice of intended Shipment	246
333. Japan Produce.....	246
334. Eastern Archipelago. Report on Produce	247
335. South American Produce. Shipment of Piassava Fibre ..	249
336. Eastern Archipelago. Business transactions.....	249
337. Eastern Produce. Advice of Shipment of Hides, and Draft	251

XIV

CONTENTS.

	<i>Page</i>
338. Report on Eastern Produce.....	252
339. Report on South American Produce.....	252
340. Report on Indian Produce. Invoice and draft.....	253
341. Establishment of business as general Merchants.....	255
342. Advice of sale of Corn.....	255
343. Remittance of Proceeds.....	256
344. Acknowledgment of the same.....	257
345. Recommendation of Demerara Timber.....	258
346. Notice of experiments in preparing fibres.....	259
347. Circular advising the opening of a Branch in Cochin-China	260
348. Advice of a Dividend payable.....	261
349. Remitting a Dividend.....	262
350. Advice of dishonour acceptance.....	262
351. Advice from Brokers of Sale of Ship.....	263
352. Report on Coffeeplantations.....	263
353. Order for Printing Paper.....	264
354. Reply of the Paper Maker.....	265
355. Further Correspondence.....	265
356. Reply to the same.....	266
357. Accepting terms proposed.....	266
358. Letter of a Soap Manufacturer.....	267
359. Letter to Australian Correspondent on consignments and remittances.....	267
360. Order for Ale for Shipment.....	269
361. Acknowledgment of a Cheque for Insurance.....	270
362. Reply as to Rate of Marine Insurance.....	270
363. Advice of loss of a Vessel.....	271
364. Advice of wool sea-damaged.....	271
365. Advice of dishonoured Bill.....	272
366. Advice of ship's Arrival.....	272
367. Advice of Sales of Consignment.....	273
368. Business Report on Consignment and Produce.....	274
369-370. Eastern Produce. General business. Advices and Reports.	275
371. Order for Chemicals.....	278
372. Reply to Enquiries as to India Produce.....	279
373. Letter of Explanation of Charges &c.....	280
374-375. Advice of Sales, Shipments and drafts; Report of Markets.....	282
376. Enquiry respecting Coal.....	285

CONTENTS.

XV

	<i>Page</i>
377. Reply to above	286
378. Letter from Purchasers complaining of quality.....	286
379. Advice of Shipment and Enquiry respecting West India Produce.....	287
380. Enclosing Samples of Natal Produce and seeking Con- signments	288
381. Specimens of Trade Circulars	290
382-386. Reports on dried fruit crops.....	291
387. R. W. Ronald & Son's Monthly Wool Prices Current....	298
388. Manchester Goods.....	301

ENGLISH
COMMERCIAL LETTERS.

PRELIMINARY REMARKS.

As the great bulk of the immense Trade and Commerce of this country—the entrepôt as it were of the world—is carried on by correspondence, the art of Commercial Letter Writing is an acquisition of great utility and importance. It is a qualification which, simple as it appears, is not so easily acquired as might be supposed, since perhaps not one in a dozen clerks can throw off readily a good business letter.

It demands, besides the ordinary requisites of a neat, clear hand-writing and correct spelling, a decision and promptitude of style, perspicuity in language, and a general knowledge of business products, courtesies, customs and technicalities.

Business letters are usually more stiff and formal than those of a private nature, from the adoption of set terms, and phrases in general use, and from the impossibility of avoiding in many instances the repetition of the same words. Underlinings too are frequent, especially of sums of money, the names of ships, or staples; so as to catch the eye more readily.

Postscripts should be avoided; unless it be to give some late information, intelligence, or quotation, arising after the completion of the body of the letter.

The sentences should be short, and the subjects treated of, kept distinct. The Name and Address is usually written on the upper part of the first page—in the left hand corner.—The closing sentences of a letter vary in different establishments, with the nature of the relations between the correspondents, as —yours faithfully, yours very truly, yours sincerely, yours respectfully—etc.

To lay down any general instructions, which shall be an infallible guide in all cases, to the young and unpractised correspondent is utterly impossible, because every letter to be written or replied to involves a certain amount of thought and knowledge as to the diction and matter.

When there are any business orders to be given, or replies to orders to be attended to, great care is requisite in the wording, and giving precise particulars, so that no mistake may arise likely to lead to future misunderstanding or litigation.

It is not often, (unless in the case of a young broker or merchant commencing business and conducting his own correspondence) that the writer is left to his individual judgment in writing or answering letters. Usually the corresponding clerk receives special verbal instructions from his principal, as to the nature of the letter to be written, or by a few brief words of indorsement on the letter to be answered.

Very few principals, at least in any large firms, conduct their own correspondence, their time being much too

valuable, and hence more usefully employed in interviews, and in the general supervision and arrangement of their business.

The seats of Commerce are so numerous now at home and abroad, inland as well as on the seaboard, that the business correspondence carried on is immense, arising not only from the greater facilities afforded by more frequent and cheaper postal communication, but also from the rapid progress of Trade, and the vast extension of Shipping, home and foreign.

Independent of the large correspondence resulting from our home trade and manufactures, that connected with the Continental Trade, with the trade with Africa, North and South America, Australia, India, China and the Far East is enormous.

Particular branches of Commerce, such as the Corn Trade, the Produce Markets, Shipping business, general merchants &c., require a special knowledge which is only gained by time and close attention; but a study of the Market reports in the Commercial Journals and the Trade Circulars issued, will be found of great use in storing the mind with facts and practical information and phraseology which can readily be drawn upon when required.

Most commercial houses of any importance at home and abroad now issue Trade Circulars for the information of their friends and correspondents; and the preparation of these involves much knowledge and business experience. The information thus acquired is exceedingly valuable to the correspondent himself, who may desire to set up in business on his own account hereafter, or may possibly be

sent to some other country to open a branch, or act as agent for the firm, and his knowledge may then be brought into play.

A thoroughly experienced corresponding clerk can (supposing his general character and habits are likewise satisfactory) always secure a good situation and a high salary.

The practice in preserving letters differs in many houses. Some are in the habit of folding and docketing their correspondence and putting it away in alphabetical order, in bundles of months or years. Others again bind up their letters in a letter-book, paging them and having a general index for reference. In this case the date of receipt and reply are indorsed on the face of the letters instead of on the back.

Most mercantile firms now have their letters copied by the copying press, but a few old firms with large establishments and available staff have copies made of their letters by hand, even after transcripts have been taken by the copying machine, and the spare press copies serve for duplicate transmission. When hand copies are made great care should be taken to see by close comparison, that a correct transcript is kept in the letter-book of the letter despatched.

Another special point to be attended to is that no letter or document be sent off unsigned, and that the enclosures named or referred to are not omitted when the letter is posted. All letters should bear a notification, on the margin or at the foot, that one or more enclosures accompany it. The omission of a bill of exchange, bill of lading, invoice, or power of attorney, would be of serious importance, especially to any distant quarter.

The correspondence which is here published consists for the most part of *actual business letters*, kindly placed at the disposal of the Editor by various leading mercantile firms,—the only alteration in them being a change of name and date. .

Although these forms of letters may not in all cases be suited to the special requirements of the corresponding clerk, a careful study of them cannot fail to be eminently useful, by rendering him conversant with the peculiar technical phraseology, and commercial style of writing. As varied a selection as possible of letters on different subjects, and connected with various trades and localities of business, has been made. And in conclusion thus much may be truly said, that there has been no such collection of bona fide letters of business hitherto published; for those usually concocted as school models of epistolary commercial style want the ring of the true metal.

GENERAL CIRCULARS.

1.

Valparaiso, . . 18 . .

Messrs.

Gentlemen

We have the honour to inform you, that on the 1st of January next, we shall establish a commercial house at this Place under the firm of

RAYMOND BROTHERS.

Our business will comprise the sale of every description of goods on commission.

Requesting you to notice our signatures, and accept the offer of our services, we remain yours respectfully.

RAYMOND, Bros.

J. S. Raymond will sign: Raymond Bros.

W. R. Raymond will sign: do.

References are offered to:

2.

Havre, . . 18 . .

Messrs.

Gentlemen

We have the honour to announce, that in consequence of the melancholy loss we have suffered from the decease of our Mr. *Cuvier* Senior, our partnership has ceased.

Our Mr. *A. Cuvier* undertakes the liquidation of all previous accounts, and will further inform you of his new arrangements.

Accept our thanks for the confidence hitherto reposed in us.

We subscribe &c. .

M. CUVIER & SON.

3.

Havre, . . 18 . .

Mr.

Sir

The annexed circular will inform you of the irreparable loss I have suffered, in the death of my father, which melancholy event, necessarily, causes a termination of our partnership.

As it is my intention to continue the business in my own name I request you to notice my signature below.

While continuing to follow the principles which have guided me for the last 27 years, I hope fully to satisfy all who may favour me with their confidence.

Please to accept my offers of service and rely on the sincere esteem of

Your obedient servant

A. CUVIER.

4.

Paris, July 10th 1864.

Mr.

Sir

In consequence of the retirement from business of our Mr. *Schmidt*, we beg to inform you that the partnership *Schmidt & Larue* was terminated on the 30th ult.

Mr. *L. Schmeling*, who has long had an interest in our house, will continue the business with our Mr. *Larue* under the style of

LARUE & SCHMELINSKI.

Thanking you for the confidence you have ever shown us, we earnestly request a continuance of the same on behalf of the new firm, who will spare no exertion to merit your favour.

Have the kindness to transfer the open account with your house to our successors Messrs. *Larue & Schmeling* and with the assurance of our esteem, we remain, Yours &c.

SCHMIDT & LARUE.

5.

London, . . 18 . .

Mr.

Sir

We beg to announce to you that our Mr. *Francis Charbonneau*, wishing to retire from business, withdraws from our house this day. While unfeignedly regretting the loss of his intelligence and cooperation, his retirement will make no other change in our business or in the friendship which has so long united us.

We have the honour to be,

Your obedient servants

CHARBONNEAU & CO.

Mr. *F. Charbonneau* ceases to sign: Charbonneau & Co.

6.

Hamburgh, . . 18 . .

Mr.

Sir

We have the honour to inform you that private reasons have induced our Mr. *C. N. Schlüter* to withdraw from our house.

He will himself acquaint you with his new arrangements, which will by no means weaken the friendship so long existing between us.

The liquidation is confided to our care.

Mr. *S. Meyer*, who has already had an interest in our house will become an acting partner and we request you to notice his signature.

With unfeigned respect we remain

VOUMARD DELESSERT & CO.

Mr. *C. N. Schlüter* ceases to sign:

Mr. *S. Meyer* will sign:

7.

Liverpool, . . 18 . .

Mr.

Sir

I have the honour to announce to you, that I have this day formed a partnership with my friend Mr. *R. G. Jackson*, and we have established a house under the firm of

ROBINNEAU & JACKSON.

The new firm will undertake the continuance of my business and the settlement of previous concerns.

The knowledge of business which Mr. *R. G. Jackson* has acquired while conducting, as confidential manager for many years, the business of Messrs. *Hesketh* Brothers, the increase of capital, and our united efforts will allow me to give a greater extension to the business as well as a closer attention to any interests confided to our care. I venture therefore to hope for a continuance of the confidence with which I have been hitherto honoured, in favour of the new partnership.

Your obedient servant

J. F. ROBINNEAU.

Signature of *J. F. Robinneau*: Robinneau & Jackson.

„ „ *R. G. Jackson*: do.

8.

Havre, . . 18 . .

Mr.

Sir

Our partner Mr. *Auguste de Chapeaurouge* having been appointed to fill the office of Director of the General Insurance Company, our partnership ceases from this day, and the firm will continue only during the liquidation of accounts.

Our Mr. *R. Bertheau* is charged with this liquidation retaining the signature of the late partnership, and he will have the honour of acquainting you with the new establishment he has formed.

We remain, Your obedient servants

BERTHEAU & CO.

Mr. *August de Chapeaurouge* ceases to sign : Bertheau & Co.

9.

Havre, . . 18 . .

Mr.

Sir

We have the pleasure, to inform you, that we have established a new partnership at Paris and Havre under the firm of

BERTHEAU & CO.

Our actual capital is Two Million five hundred thousand Francs.

Our two establishments will as before form but one house whose interests are undivided.

Mr. *Henry Francis*, who during the last four years has conducted our business in Havre with great ability, becomes our partner and shares our signature.

We shall continue our transactions in Drafts and Merchandize on Commission, with Shipping business in every branch.

Hoping for the same confidence with which we have been hitherto honoured, we assure you of our best endeavours to merit its continuance, and
remain respectfully

BERTHEAU & CO.

Mr. *R. Bertheau* and Mr. *H. Francis* will sign at Havre and Paris:

R. Bertheau will sign: Bertheau & Co.

H. Francis will sign: do.

10.

Bordeaux, . . 18 . .

Mr. R.

Sir

We have the pleasure to advise you, that in consequence of the dissolution of the house of *Romberg, Huber & Co.* we have formed a new establishment under the firm of

J. C. HUBER & CO.

As this change induces no alteration either in the nature of our business or the amount of our capital, we anticipate no diminution in the confidence hitherto reposed in us, the kind continuance of which we shall redouble our exertions to deserve.

The signature is retained by Mr. *J. C. Huber* alone.

Earnestly hoping that some opportunity will speedily present itself, in which we can be of service to you,
we remain, Yours &c.

J. C. HUBER & CO.

11.

Hamburgh, January 1864.

Mr. R. N., Paris.

Sir

We beg to inform you, that Mr. *John Henry Schröder* and Mr. *William Maas* have ceased their connection with our house from the close of the past year, and you will please to note that their signatures have thus become extinct.

With regret we see these gentlemen give up a connection which has so long existed, and during which they have acquired the most unqualified claims to our friendship and esteem.

This withdrawal will however cause no change in our house, but in the signatures alone.

Our most zealous endeavours will be devoted, to merit the confidence with which we have hitherto been honoured, and with the assurance of our unfeigned esteem we subscribe ourselves

FELDMANN, BÖHL & CO.

Mr. *J. H. Schröder* ceases to sign:Mr. *William Maas* ceases to sign:

12.

Paris, . . 18 . .

Mr. N.

Sir

We beg to inform you that we have this day taken Mr. *John Mestern* the eldest Son of our Mr. *Ferdinand Mestern* as a partner into our house, and that our firm in future will be

MESTERN & JENISCH.

We request you to notice our respective signatures at foot and accept the assurance of our sincere esteem

FERD. MESTERN & M. JENISCH.

F. Mestern will sign: Mestern & Jenisch.

M. Jenisch will sign: do.

John Mestern will sign: do.

13.

Paris, . . 18 . .

Mr. J. B., Liverpool.

Sir

I have the pleasure to inform you, that in acknowledgement of the attachment and good offices of Mr. *A. de Busson*, who has been in my house for fifteen years, and in which he has had a share, his interest has now been increased, and he has become one of the firm.

His signature you will find at foot and I request you to attach to it the same credit as to my own.

Renewing the assurance of my sincere esteem

I remain &c.

EDMOND DES GRANGES.

Signature of *Arnold de Busson*: Des Granges & Co.

14.

Paris . . 18 . .

Mr. L., Bristol.

We beg to inform you, that we have deputed our procurator to Mr. *H. Schneider*, who for some time past has had a share in our house.

You will find his signature at the foot of this letter, to which we request you to attach the same credit as to our own.

With sincere esteem

LAPPENBERG & LARUE.

Mr. *H. Schneider* will sign: Lappenberg & Larue.

15.

Hamburgh, . . 1864.

Messrs. Schmidt & Krüger, Leipsic.

Gentlemen

After being employed during the last fifteen years in some of the first commission houses in Manchester, Glasgow and London and latterly in the business of Messrs. *Snell*, I have with their assent, and under their auspices, resolved to establish a house in this city, for the sale more especially of every article manufactured in the two former cities.

An ample capital enables me to afford every reasonable facility with regard to payments, and the knowledge of business acquired by long experience will guarantee a careful execution of the orders, which I venture to solicit.

It would afford me great pleasure to be favoured with your commands, when you will be satisfied that your confidence has not been misplaced.

I am, Gentlemen, respectfully

Yours

J. H. TRAUTMANN.

16.

Valparaiso, . . 18 . .

Mr.

Sir

We beg leave to inform you, that we have this day established a house in this city, which will embrace a general commission business under the firm of

ALEXANDER HOFFMANN & CO.

Our Mr. *Fromann*, whose office is at 24 Old Broad Street, London, will represent our house in Europe.

Have the kindness to note our respective signatures.

Your obedient servants

ALEXANDER HOFFMANN & CO.

A. Hoffmann will sign: Alexander Hoffmann & Co.

C. Fromann will sign: Alexander Hoffmann & Co.

17.

Aix-la-Chapelle, Oct. 5, 1863.

Mr.

Sir

Since the 1st inst. I have established a mercantile house in this city, which will be especially devoted to manufactured goods.

The business will be conducted in my own name.

My local knowledge and connection with houses of the first respectability, formed during a long commercial career, enable me to execute any orders with which I may be honoured, to the entire satisfaction of my correspondents.

The capital at my disposal will enable me to afford every facility of payment, and my prices current, which I take the liberty to inclose, will I trust by its moderation, induce you to grant me a preference.

Awaiting your kind orders, I beg you to take note of my signature and have the honour to be

Your obed. servt.

LOUIS LASALLE.

18. Circular on Receiving a new Partner.

Paris, . . 18 . .

Mr.

Sir

It affords me great pleasure to inform you, that in proof of my regard and high esteem for Mr. *George Wachsmuth*, and as an acknowledgement of the services rendered me during the ten years he has been in my employment, I have this day admitted him my partner.

The course of business will remain unaltered, as also the title of my firm. Our united endeavours will be employed, still further to merit the confidence with which my house has hitherto been honoured.

Requesting your kind notice of the signature of Mr. *George Wachsmuth*, to which you will attach equal credit with my own, I subscribe myself

Yours &c.

CHARLES CHAUVET.

Signature of Mr. *George Wachsmuth*: Charles Chauvet.

19. Retirement of a Partner.

Lyons, July 1. 1863:

Mr.

Sir

We beg herewith to advise you, that our Mr. *Martin Heins* ceases to be a partner in our house from this day. The new engagements to which he intends to devote his attention, will no longer permit him to give us the advantage of his knowledge and experience.

Our firm however remains unaltered.

Entreating the continuance of your confidence we beg to assure you, that nothing shall be neglected on our part to render ourselves worthy of the same.

Yours &c.

DURAUD MÜLLER & CO.

20. To Accredit a Traveller.

Lyons, . . 18 . .

Mr.

Sir

We have the pleasure of informing you, that we have appointed Mr. *Laroche*, who has been several years engaged in our office, as traveller for our house.

In a few days Mr. *Laroche* will commence his spring journey and wait on you with our articles of merchandise.

Recommending him to your kind reception, and trusting you will favour him with your orders.

We are yours &c.

CHALLIARDET & CO.

21. Change of Traveller.

Bordeaux, . . 18 . .

Mr.

Sir

I herewith beg to advise you that Mr. *Louis Legrand* my traveller hitherto, has quitted my employment to devote himself to other affairs.

His signature by procuration has therefore ceased.

His successor Mr. *Henry Laroche* will shortly have the honour of waiting on you.

Have the goodness to notice his signature below and believe me

Yours respectfully

PAUL COURTACHION.

Signature of Mr. *H. Laroche*: pp. *Paul Courtachion*.
H. Laroche.

22. Circular on Establishing a Commission House.

Brussels, 21 July 1864.

Mr.

Sir

I have been engaged during the last ten years in several respectable houses in Rouen and Bordeaux, whose esteem and good wishes I flatter myself I have obtained.

If this long experience in active commercial affairs and the confidence of highly esteemed houses constitute any claim, and if, as I feel persuaded, the numerous connections I have formed, both in France and in other countries during my journeys, can offer you any advantage in the sale of your goods, I may venture to hope you will be disposed to countenance the establishment I have formed in this city with a partner whose zeal to merit your support will equal my own.

Annexed I have the honour to hand you our circular and subscribe myself

Your most obed. servt.

EDWARD FALCONNET.

23. Circular of a Commission House.

Brussels, June 1. 1864.

Mr.

Sir

We beg to announce that we have established a commercial house in this city, which will comprise every branch of commission and agency business.

A sufficient capital, experience, activity, order and strict economy in all operations confided to our care, are the claims and guarantees which we offer to our correspondents; and we are firmly persuaded that any trial you may be induced to make will convince you of our zeal and punctuality.

Have the goodness to notice our signature and accept our offers of services, and with sincere respect we subscribe ourselves.

FALCONNET & SCHRADER.

Mr. *E. Falconnet* will sign: . . Falconnet & Schrader.Mr. *Hermann Schrader* will sign: do.

24. Answer to Circular.

Lyons, July 21. 1863.

Messrs. Falconnet & Schrader.

Gentlemen

Your letter of the 21st instant with circular of June 1st have been duly received.

I am fully sensible of your obliging offers of service, and shall readily avail myself of an opportunity to make use of them and establish a connection, which cannot be otherwise than agreeable and advantageous.

I regret having no favourable opportunity to open an immediate business correspondence; so soon however as an occasion arises, be assured that I shall embrace it with pleasure.

With sincere esteem Yours &c.

ALBERT DUMONT.

25. Answer to Circular with Order.

Paris, . . 18 . .

Messrs. Falconnet & Schrader.

Gentlemen

I have duly received your circular of June 1st with the accompanying letter.

Accept my sincere congratulation on the resolution you have formed to establish a house of business, I anticipate the success of your enterprise, to which when any opportunity occurs, I shall do all in my power to contribute.

I hand you below a small order in the execution of which I rely on your judgment.

With unfeigned regard, Yours &c.

EDWARD MUTZENBECHER.

26. Advice of Draft, Offer of Services.

London, . . 18 . .

Mr. M., Paris.

Sir

We herewith beg to advise you, that by order and for account of our mutual friend Mr. *August Behn* of Lille we have taken the liberty to draw on you for Fr. 5,500 at 3 Months date to the order of *H. J. Siemens* and recommend this draft to your protection.

We avail ourselves of this opportunity to make you an offer of our services and shall feel happy if you should find frequent opportunities to make use of them.

Annexed we hand you a list of our exchanges and remain

Yours &c.

P. DE CHAPEAUROUGE & CO.

27. Answer to Offer of Services.

Brussels, . . 18 . .

Mr. J. C., Paris.

Sir.

In conformity with the letter, you did us the honour to write us on the 2nd instant we have paid to Mr. *Fallati*, against his receipt, the sum of Fr. 3100. We request you to pay the said sum to Messrs. *J. Lafitte & Co.* of your city to our account.

We fully appreciate the offer of services you so kindly make us, and should an opportunity present itself to our mutual advantage, we shall embrace it with pleasure.

We are Your obed. servts.

H. LARRERE SONS & CO.

28.

Prague, . . 18 . .

Mr.

Sir.

I have duly received the letter kindly addressed to me on the 16th inst., in which you confirm the transfer which Messrs. *B. Brothers*, Frankfort o. M. have made to me of your circular letter of credit for Fr. 10,000 in favour of Mr. . . . You likewise advise your circular letter of credit for Fr. 3000 in favor of Count de *S.*

I have already noted these two letters of credit for due honour and shall cover myself by draft on you for my disbursements, handing you the receipts.

Accept my sincere thanks for your obliging offer of services, of which I shall avail myself when an opportunity presents, and assure you on my part of the pleasure it will afford me to be of equal use to you in this city.

With sincere regards

LOUIS BRUN.

29.

Havre, . . 18 . .

Mr. C.

Sir.

We have duly received your letter addressed to us on the 5th instant, advising the arrival of the Chest of Vanilla we had dispatched for Mr. *J. W. B.*, to whom you were going to forward it; you likewise mention the due honour reserved, but under our guarantee, for the draft we took the liberty of negotiating on you, for account of the said friend for Frcs. 3417. 55 c. due 4th January, although Mr. *J. W. B.* had only credited us with you for 2 or 3 thousand francs.

We feel grateful for this mark of attention, and thank you for having protected our signature. We trust that in the mean time Mr. *J. W. B.* will have authorized the positive acceptance of our draft for his account, and do not doubt, that in your next you will relieve us from the obligation incurred.

We shall with pleasure seize the first opportunity to make use of your kind offers of service; renewing our own and referring to the list of our Exchanges below, we remain

Yours very truly

J. DUBOIS & CO.

30. Offer of Services.

London, . . 18 . .

Messrs. J. & W., Ghent.

Gentlemen.

Under the auspices of our mutual friends Messrs. *Faucus Brothers*, of this place I take the liberty of making you an offer of my services.

Animated with a sincere desire to become connected with your well known house, I would make every sacrifice compatible with my interest, to induce you to grant me a preference, or at least a share of your orders.

Waiting a favourable reply, I subscribe myself respectfully

DAVID ERSKINE.

31.

Rouen, . . 18 . .

Mr. R. B.

Sir.

I herewith advise you of the despatch to your address, through the Messageries Impériales of a Chest marked CB No. 44, which our mutual friend, Mr. J. R., has desired us to forward to you. You will receive it in three days.

Permit me to embrace this opportunity to make an offer of my services. If in any way I can be useful to you, you may rely on my zeal and punctuality in the execution of any commands confided to my care.

I have the honour to remain

Yours every truly

HERMANN GARDINER.

32. Answer to Offers of Service.

Lyons, . . 18 . .

Mr.

Sir.

The letter you had the goodness to address to us on the 15th instant with prices Current of your articles, has duly come to hand.

Sincerely thanking you for the details, indicating the best articles, we regret not having been able to find any for the moment offering any real advantage. Bengal Indigo is the only article likely to receive our attention, but this does not leave a sufficient margin.

Should this article slightly improve here, we might be induced to make a trial.

If on your part, our services can be rendered available pray dispose of us freely. With sincere esteem,

we remain your obedt. servts.

CLERMONT SONS & CO.

33.

Vienna, . . 18 . .

Mr. A. W., Paris.

Sir.

We are in possession of your letter kindly addressed to us May 25th, and sincerely thank you for your friendly offers of service.

Whenever an opportunity presents itself, we assure you, we shall with pleasure avail ourselves of them. At the present time however, the increasing stagnation in Banking transactions precludes all hope of commencing the connection, since while we have difficulty in maintaining our numerous connections in your town, we are unable to find advantageous materials for new correspondents.

We ardently hope for a speedy change of circumstances, when we shall gladly avail ourselves of your services.

While freely offering you ours in return we beg to inclose our rates of Exchange and with unfeigned esteem subscribe ourselves.

ARNHEIM & BORCHENSTEIN.

34. Offers of Service.

Lyons, . . 18 . .

Messrs. B. & G., Paris.

Gentlemen.

Our traveller Mr. *Stephen Chambeaux* advises us, that having waited on you under the auspices of M. *Debois* of the Mauritius, he has had the honour to make you an offer of our services, the acceptance of which you have given him some reason to hope as soon as an opportunity may present itself.

Permit us to reiterate on our part, all that he may have assured you in this respect, and to express personally our anxiety to open a business correspondence with your house.

Business in our city, at the present moment as at Paris and Bordeaux is very flat, and allows us to mention few sales of importance.

In indigos, the qualities most in demand are ordinary Bengals, the blue and fine violets for Italy. Respecting the latest quotations we refer you to our Prices Current. There are but few Spanish Indigos in the market. Fine Egyptian Saffrons are scarce at Frs. 200, a price at which we have ourselves always been able to sell. Spanish Saffron of prime colour is nearly all cleared off at Frs. 380.

There have been sales of Logwood as marked in our Prices Current and a few lots of Fustic but in no quantity. Grey Cochineal is offered at Frs. 45.

In the hope of soon hearing from you, we remain

Your obedient servants

M. FOULD & CO.

35. Offer of Services by a Clerk.

Hamburg, . . 18 . .

Messrs., Havre.

Gentlemen.

I have heard from one of the partners in the house of *Gaulien & Co.* of this city, that you are desirous of engaging a clerk, who besides a knowledge of your branch of business is familiar with French and German.

Feeling myself competent to fulfil these conditions I take the liberty of offering you my services, should the situation be still vacant.

Messrs. *C. H. Müller & Co.* of this city, in whose house I have been engaged for several years, can give you satisfactory information respecting me, and I venture to assure you, Gentlemen, that should I be honoured with your confidence, my most zealous endeavours shall be exerted to merit your good opinion.

Awaiting a favourable reply, I remain with great respect

JOHANNES BERGMANN,
No. 15 Alter Wandrahm.

36. Reply to Offer of Services by a Clerk.

Havre, . . 1864.

Mr. Johannes Bergmann, Hamburg.

Sir.

We regret our inability to accept your offer, the situation alluded to, being already filled.

Yours respectfully

H. M. & CO.

37. Another Reply.

Havre, . . 18 . .

Mr. Johannes Bergmann, Hamburg.

Sir.

The clerk's place for which you have made application will not be vacant till the end of next month. The salary is Frs. 1500 per annum, with a prospect of advance to Frs. 2000, or even a share in the business, should the individual fully answer our expectations.

Please to inform us if these terms appear suitable.

Yours with esteem

H. M. & CO.

38. Enquiries respecting the Solvency of a House.

Brussels, 12. Oct. 1862.

Mr. N. N., Leipsic.

Sir.

We shall feel obliged, if you will inform us by an early post, your opinion of the solvency and respectability of the firm named on the inclosed paper.

Being on the point of entering into business transactions with this house to a considerable amount, we are desirous of knowing, how far we may go with safety. Whatever you kindly communicate will not be suffered to transpire.

Most willingly offering you similar services in return,

We remain, Yours &c.

WEIDMANN & CO.

39. Favourable Information.

Leipsic, 16. Oct. 1863.

Messrs. Weidmann & Co., Brussels.

Gentlemen.

I hasten to reply to your esteemed letter of the 12th instant by stating, that the house in question enjoys a good reputation in our city.

Although their capital is not very considerable such is the high character of the partners, that you will incur no risk with them. Their well known activity and prudence greatly contribute to consolidate the credit they enjoy.

I rejoice to have had it in my power to be of service to you and with sentiments of esteem, remain.

N. N.

40. Enquiries about opening a Credit.

Rouen, . . 18 . .

Mr. R. S. W., Antwerp.

Sir.

. The house named on the enclosed slip of paper, has addressed me with offers of business. The nature of our operations would require me to open them a credit for 15 to 20,000 Frs. and occasionally to be in advance to a considerable amount.

Your numerous connections with other houses in that city will doubtless enable you to ascertain better than I can, what degree of credit the house indicated is entitled to receive, and I shall feel sincerely obliged if you can procure me any information.

It is superfluous to add, that you may rely on my most inviolable secrecy.

With sincere regard

E. C. K.

41. Satisfactory Information.

Lille, . . 18 . .

Mr. N. P.

Sir.

In reply to your inquiry of the 18th I am happy to state, that the house in question is good to any amount.

You may without the smallest risk grant them the credit required, though I say this without responsibility on my part.

Renewing the assurance of my esteem

I remain &c.

H. RUPERTI.

42. Doubtful Information.

Lille, . . 18 . .

Mr. B. N. W.

Sir.

We regret our inability to give you any positive information respecting the firm designated in your esteemed favour of the 18th. We have done no business with them for a considerable time. If we may credit current reports they have launched into rather hazardous speculations, little proportionate to their means; on the other hand we are assured they are exceedingly regular in their payments, so that we really scarcely know whether to advise *for or against* the transaction to which they invite you.

Hoping to be of more service to you on some future occasion, we remain with sincere regard, Yours &c.

J. B. LAURENT & CO.

43. Enquiries respecting an Order to be executed.

Liverpool, . . 18 . .

Mr. A. P., Hamburgh.

Sir.

The house marked on the enclosed slip of paper have just handed me an order for about Bco~~£~~ 4000.

As this is my first transaction with them, I wish to obtain some information of their antecedents, before I deliver the goods. I shall therefore feel obliged by your informing me, if you consider them safe and respectable. My discretion may be strictly relied on.

Believe me sincerely, Yours obliged

S. HORSFALL.

44. Doubtful Answer.

Hamburgh, . . 18 . .

Mr. S. Horsfall, Liverpool.

Sir.

To give you my candid opinion, there is little to be said in favour of the house in question. Complaints are heard from time to time respecting their mode of transacting business. Nevertheless I do not anticipate any great risk in executing their order, if you take due precaution to be covered in time, for the goods delivered.

Very truly Yours,

A. P.

45. Enquiries respecting extension of Credit.

Bremen, . . 18 . .

Messrs. Sillem & Co., London.

Gentlemen.

Having ascertained that you are well acquainted with the firm stated below, we should feel much obliged if you

could furnish us with some information respecting the character, morally and financially, which they enjoy in your city. They have for some time been our correspondents without our ever having had cause for complaint, but being on the point of entering into a transaction with them, requiring an extension of credit to the amount of from 35 to 40,000 Frcs. we are desirous of more particular information. You will easily imagine that after the commercial crisis, which is scarcely yet over, the greatest caution is requisite, even with houses generally considered highly respectable.

It is with the fullest confidence, that we apply to you for statements to guide our decision, and we beg to assure you of the fullest discretion respecting your communications.

Very respectfully Your obliged

J. G. HACHMEISTER & CO.

46. Favourable Information.

London, . . 18 . .

Messrs. J. G. Hachmeister & Co., Bremen.

Gentlemen.

On the 3d instant we received your favour requiring information about a certain house; and it affords us pleasure to assure you of the high respectability of this firm; in no respect have they been shaken by the crisis, and judging from the honourable character of all their transactions, they merit the most perfect confidence.

We feel gratified to have been in any degree serviceable to you and remain with esteem.

H. SILLEM & CO.

47. Unfavourable Answer.

London, . . 18 . .

Messrs. N. P. & Co.

Gentlemen.

The house mentioned in your favour of the 3d instant is highly esteemed in this city. Latterly however their credit has been in some degree affected by heavy losses, which they appear to have suffered.

My advice therefore is to be on your guard and not to go too far. This is however between ourselves, and without prejudice to the honourable character of the partners in the said firm.

Most respectfully

H. GRANT.

48. Enquiries about Several Houses.

Paris, . . 18 . .

Messrs. H. Gossler & Co., New-York.

Gentlemen.

Several houses of your city having been deeply compromised in the failures, which have latterly occurred, we are especially desirous of information respecting the general state of credit with you, and more especially regarding the three house elsewhere designated.

You may be assured of the most perfect discretion on our part, and of our readiness to render you similar or any other service.

With sincere esteem

VON RICHTHOFEN & CO.

49. Information given.

New-York, . . 18 . .

Messrs. von Richthofen & Co., Paris.

Gentlemen.

In reply to your esteemed favour of the 15th of April we can inform you that the misfortunes in this city have not been so serious as reports have described. Several houses have indeed been seriously affected; but many others appear to have been no sufferers. On the whole therefore, the state of affairs is by no means alarming.

As far as respects the three firms more particularly specified, the first two continue to enjoy the same confidence as before, the circumspection of the partners having preserved them from any heavy losses. With regard to the third house mentioned, they are certainly among the heaviest sufferers; we scarcely know what to say, but an impending suspension of payment is talked of. This is stated in the strictest confidence.

Respectfully

H. GOSSLER & CO.

50. Enquiry respecting a Clerk.

Marseilles, . . 18 . .

Messrs. H. F. Winkelmann & Co., Stettin.

Sir.

Mr. *Ernest Bertheau* has applied for a situation as clerk in our house, stating his having been for several years employed by your firm. This circumstance alone would be a recommendation to us, but as the situation in question involves the care of cash and bills to a considerable amount, we should be obliged by any information you can give us respecting the moral character of this gentleman and especially what are his reasons for quitting your service.

Very respectfully

NOTTEBOHM & CO.

51. Favourable Reply.

Stettin, . . 18 . .

Messrs. Nottebohm & Co., Marseilles.

Gentlemen.

We hasten to inform you, that Mr. *Ernest Bertheau* is a young man of sterling probity. During the period of his employment in our house, his conduct has merited our highest approbation, and his quitting has occasioned us sincere regret. He left our house to seek a situation in some French port, where he could acquire a knowledge of maritime operations, and a familiar acquaintance with the French language.

With sincere esteem

Yours very truly

H. F. WINKELMANN & CO.

LETTERS OF INTRODUCTION AND LETTERS OF CREDIT.

52. Letter of Introduction in favour of a Friend.

Altona, . . 18 . .

Mr. George Henry Dick, Frankfort on the Main.

Sir.

I have the pleasure to introduce and to recommend to your favour in the strongest manner the bearer, Mr. *William Grossmann* of Copenhagen, who is visiting your city on business.

I shall feel personally obliged by your furnishing him with any information that may prove serviceable, and by rendering his stay in your neighbourhood as agreeable as possible.

The personal character of Mr. *Grossmann* will I am assured induce you highly to appreciate his acquaintance, and should a business connection arise between you, I shall be gratified to have been the means of promoting it.

Persuaded that you will omit nothing in your power that can be serviceable to my friend, I beg to thank you for the attentions which I anticipate, and intreat you to command me readily in any similar or other circumstances.

With sincere esteem Yours &c.

AUGUSTUS H. BAUER.

53. Letter of Introduction in Favour of a Correspondent.

Havre, . . 18 . .

Messrs. Otto Berkemeyer & Co., Valparaiso.

Gentlemen.

The bearer Mr. *Ernest Busch* a partner in the house of *Busch, Buonomi & Co.* of Genoa, with whom we have been in agreeable and profitable correspondence for many years, intends visiting your city and various other ports on the Pacific, for the purpose of forming business connections and opening up new markets for his merchandise.

We feel great pleasure in recommending Mr. *Busch* to your kind favour, persuaded that he will meet with a friendly reception, and that none of our numerous correspondents will have more facilities in their power than you will for aiding his enterprise.

Whatever you may be able to do for our friend Mr. *B.*, we shall regard as a personal favour, and beg you will, in every case command our best services in return.

With unfeigned esteem we are Yours &c.

HENRY SIORDET & CO.

54. Letter of Introduction in Favour of a Partner.

Milan, . . 18 . .

Messrs. Mallet & Co., Paris.

Gentlemen.

These few lines will be handed you by our Mr. *Rouillet*, who intends visiting Aix la Chapelle on family business. It will be gratifying to us, if the visit and short stay of our partner in your capital should favourably influence our mutual intercourse and give it a new impulse. Mr. *Rouillet* will be able personally to assure you how highly we estimate your acquaintance. With great regard we are Yours &c.

SANCROIT ROUILLET & CO.

55. Letter of Introduction in Favour of a young Gentleman.

Vienna, . . 18 . .

Messrs. Desmoulins Brothers, Paris.

Gentlemen.

We take the liberty to recommend to your kind favour, the bearer Mr. *Adolphus Schlüter*, whose father is anxious to place him in some respectable house in your capital, to improve his mercantile knowledge, and to perfect his acquaintance with the French language.

We can with the most entire confidence, recommend this young man to your notice, as during the three years he has passed in our house, we have had every reason to be satisfied of his activity, ability and moral conduct.

We should feel happy if you could employ him in your own Counting House; should this however not be convenient at the present moment, we calculate on your kindness, in giving him the advantage of your advice, and hope that by means of your extensive connections, it will not be difficult to find him a suitable position.

Offering you our sincere thanks in anticipation, for the interest we are assured you will take in our young friend,

We subscribe ourselves with unfeigned esteem

WEINKAUF, BRETTSCHEIDER & CO.

56. Letter to Introduce a Traveller.

Leeds, . . 18 . .

Messrs. Grossmann, Ebeling & Co., Hamburgh.

Gentlemen.

At the desire of our friend Mr. *Henry Anderson* of this city, who intends sending his traveller Mr. *Caspar Wallbaum*

to visit the chief commercial cities of Germany, to form connections for his house, recently established here, we beg to recommend this gentleman to your well known kindness.

We request you to furnish Mr. *Wallbaum* with every information respecting houses with whom he may safely open a connection, and to point out what towns, the nature of his business will render it most desirable that he should include in his route.

If not trespassing too far on your kindness we would request you likewise to furnish Mr. *Wallbaum* with introductions to any other towns in Germany; this we should ourselves have been glad to do if our German connections had not been so limited.

Accept our sincere thanks in anticipation and on any similar occasion, pray command our best services.

Very sincerely Yours &c.

BAINES, WILLANS & CO.

57. Letter of Credit.

London, . . 18 . .

Messrs. Dimier, Laroche & Co., Genoa.

Gentlemen.

We herewith have the pleasure to furnish Capt. *Baillie Thompson*, R. N. with a letter of credit on your house, and to recommend him to your kind attention.

Please to pay him any sums he may require to the amount of Fr. 10,000, deducting your charges, against a duplicate receipt, transmitting us one copy, and advising us the mode in which you desire reimbursement.

Requesting you to endorse on the back of this letter the payments made to Capt. *Baillie Thompson*,

We remain Gentlemen your obedt. servts.

LUBBOCK SONS & CO.

Signature: *Baillie Thompson*.

Letter of Credit for Frs. 10,000 valid for six months.

58. Advice of the Letter of Credit.

London, . . 18 . .

Messrs. Dimier, Laroche & Co., Genoa.

Gentlemen.

We herewith advise our having given Capt. *Baillie Thompson* a letter of Credit on your house for

Frs. 10,000.

Please to note the above in honour of our signature.

Very respectfully, your obedt. servts.

LUBBOCK SONS & CO.

59. Acknowledgement of the Advice.

Genoa, . . 18 . .

Messrs. Lubbock Sons & Co., London.

Gentlemen.

We have to acknowledge the receipt of your favour of the 6th instant, advising the credit you have given Capt. *Baillie Thompson* on us for Frs. 10,000.

Your instructions shall be duly attended to.

Very truly Yours

DIMIER, LAROCHE & CO.

60. Form of Receipt.

Received from Messrs. *Dimier, Laroche & Co.* of Genoa the sum of Two thousand five hundred francs on account of the letter of credit furnished by Messrs. *Lubbock Sons & Co.* of London.

Receipt in duplicate valid in single copy only.

Genoa, 10th August 18 . .

BAILLIE THOMPSON.

61. Advice of Payment to the Accredited Person.

Genoa, August 11th 18 . .

Messrs. Lubbock Sons & Co., London.

Gentlemen.

Confirming our letter of the 9th ultimo we have the honour to advise you that Capt. *Baillie Thompson* called on us yesterday, when we paid him, deducting our charges, the sum of 2500 Frs. on the credit your house has opened for him with us.

Enclosed we hand you his receipt advising at the same time our having, in reimbursement, drawn on you for the said sum at 14 days sight.

Your obedt. servts.

DIMIER, LAROCHE & CO.

62. Letter of Credit.

Liverpool, . . 18 . .

Messrs. Recamier, Lafitte & Co., Paris.

Gentlemen.

The bearer *Lord Henry Russell* intending to visit your capital, we herewith request you to furnish him with whatever sums he may require, and therefore open for him a credit with your esteemed house, which he himself has limited to one hundred thousand Francs.

For regularity's sake, you will please to inscribe your payments at the foot of this letter, and take receipts in duplicate.

Have the goodness to reimburse yourselves on us at sight.

We shall feel personally obliged by any services rendered to *Lord Henry* should he require them, and express our acknowledgements in anticipation for any marks of attention shown him.

Very respectfully, Yours &c.

ANTHONY HEYWOOD SONS & CO.

63. Letter of Advice.

Liverpool, . . 18 . .

Messrs. Recamier, Lafitte & Co., Paris.

Gentlemen.

We herewith beg to advise you that we have furnished a letter of credit on your house for Frs. 100,000 in favour of *Lord Henry Russell*.

Requesting due honour to our signature we beg you to deduct your charges from the sums paid on our letter of credit.

You will find his Lordship's signature on the enclosed paper. With sincere esteem, we are

Your obedient servants

ANTHONY HEYWOOD SONS & CO.

64. Acknowledgement, and Advice of Payment.

Paris, . . 18 . .

Messrs. Anthony Heywood Sons & Co., Liverpool.

Gentlemen.

We have duly received your esteemed letter and have noted the letter of credit as advised.

Inclosed we hand you a receipt for Francs 15,000, a payment this day made to *Lord Henry Russell* upon the letter of credit in his favour.

Agreeable to your directions, we have drawn on you for the above sum at sight, payable to our order.

Yours respectfully

RECAMIER, LAFITTE & CO.

65. Request for Blank Credit.

Lyons, . . 18 . .

Messrs. Guimard & Co., Paris.

Gentlemen.

Not long since we had the pleasure of addressing to you a circular announcing the establishment of our house in this city.

Our operations often requiring an immediate disbursement of capital, we are desirous of meeting with a banking house, disposed to open us a blank credit for about Frs. 20,000.

Should a connection of this nature meet with your approval, we beg to offer references to Messrs. *Pasquier & Co.* or to Messrs. *Gaulien & Co.* of your city.

Have the kindness to inform us of your terms of business, and whatever may be your decision, to favour us with an early reply.

We have the honour to remain,

Your obedient servants,

NORMAN, LEGRIEL & CO.

66. Favourable Answer.

Paris, . . 18 . .

Messrs. Norman, Legriel & Co., Lyons.

Gentlemen.

We are in receipt of your letter of the 15th instant, and we thank you for the preference kindly shown us.

We are ready to enter into correspondence with your house, and shall with pleasure do all in our power, to facilitate your commercial operations.

As you desire, we have opened you a blank credit for Frs. 20,000, with a positive understanding however, that you cover us punctually at the times agreed upon.

Our terms are as follows;

1st For advances and payments received in this city
 $\frac{1}{3}$ per Cent. For drafts payable or receivable
elsewhere, $\frac{1}{2}$ per Cent.

2nd Interest charged on both sides 5 per Cent pr. Annum.

3rd For our advances we shall reimburse ourselves at
2 months sight from the date of payment.

4th Broker's Commission to your debit.

5th Our accounts are balanced every six months.

Please to let us hear if you approve the above
and believe us most respectfully

Yours

GUIMARD & CO.

67. Unfavourable Answer.

Paris, . . 18 . .

Messrs. Norman, Legriel & Co., Lyons.

Gentlemen.

We feel extremely sorry that it is wholly out of our power to grant your request; willingly as we would oblige you, the disturbed state of the political horizon, with diverse

other circumstances have induced us, not merely to lessen the amount of Credits hitherto given, but likewise to open no new accounts, at any rate until the course of events shall have in some degree restored confidence and credit.

Deeply regretting our inability to serve you,

We remain respectfully

GUIMARD & CO.

68. Request for Blank Credit.

Geneva, . . 18 . .

Messrs. Petitjean & Co., Geneva.

Gentlemen.

The increased activity for some time prevailing in business has brought me such numerous orders, that my factory has been, for many weeks, incessantly employed.

This commercial revival being so wholly unexpected on my part is the cause of my being financially rather unprepared, and I now require, in order to keep my work-people employed 3500 to 4000 ounces of Gold.

Being of course unable to calculate on any prompt reimbursement, I shall require a blank Credit to this amount. If you consider such an arrangement can be accomplished between us, I shall be obliged by your reply that I may take measures accordingly.

Respectfully

JEAN CHARPENTIER.

69. Favourable Answer.

Geneva, . . 18 . .

Mr. Jean Charpentier.

Sir.

Agreeably to your desire we hold at your disposal the 3500 to 4000 ounces alluded to.

We charge $\frac{1}{2}$ per Cent Commission on the Gold and 6 per Cent Interest pr. Annum on the sum we shall remain in advance.

With sincere esteem

PETITJEAN & CO.

DRAFTS AND REMITTANCES.

70. Advice of Drafts.

Lyons, 2nd Nov. 1864.

Messrs. F. Chevalier & Co., Paris.

Gentlemen.

Confirming our yesterday's letter we have the pleasure to advise our having drawn on you, under this day's date:

Frchs. 1000. — order *B. & A. G.* at 1 Month date.

" 2000. — " *P. Turandot* at 2 Months "

together Frchs. 3000. —, for which we have credited you.

Please to note the above and show due honour to our signature.

With esteem Yours respectfully

BURET & LAVAZE.

71. Reply to Advice of Drafts.

Paris, 4th Nov. 1864.

Messrs. Buret & Lavaze, Lyons.

Gentlemen.

We have received your favour of the 2nd inst. advising your drafts on us, viz:

Frchs. 1000. — order *B. & A. G.* at 1 Month.

" 2000. — " *P. Turandot* at 2 Months.

together Frchs. 3000. —, which we have duly noted to your debit.

Yours with due esteem

F. CHEVALIER & CO.

72. Advice of Drafts for Account of a Third Party.

Havre, Nov. 6th 1863.

Messrs. F. Borri & Co., Paris.

Gentlemen.

By order and for account of *Descat Brothers* of Rouen I have valued on you under this day's date, viz:

Frcs. 500. — to my order at 1 Month date.

„ 1200. — order of *Martin Faure* at 15 days sight.

„ 2000. — „ „ *D. Morel* at treble usance date,

Frcs. 3700. — together.

Of which I beg you to take due note in honour of my signature, to the debit of *Descat Brothers*, who write me, they have duly advised the above drafts.

I have the honour to remain respectfully Yours

C. L. ARNOLD.

73. Reply to the Preceding Letter.

Paris, Nov. 8th 1863.

Mr. C. L. Arnold, Havre.

Sir.

We are in possession of your favour of the 6th instant, advising your drafts on us, viz:

Frcs. 500. — to your own order at 1 Month.

„ 1200. — order *Martin Faure* at 15 days sight.

„ 2000. — „ „ *D. Morel* at treble usance date.

Frcs. 3700. — together; for which we shall reserve due honour, and debit the account of Messrs. *Descat Brothers*.

Very respectfully Yours

F. BORRI & CO.

74. Order to Draw.

Marseilles, . . 18 . .

Mr. J. C. Daval, Paris.

Sir.

In reply to your letter of the 4th we beg you to draw for our account, adding your charges

Francs 4000. — on Mr. *Ulex* of Bordeaux, which sum this gentleman is indebted to us, and which he has desired us to value on him with expences.

Please to draw within 14 days, and protect the interest of our correspondent as far as possible.

Respectfully

Yours

J. LEPETRE & CO.

75. Advice to the Drawee.

Paris, . . 18 . .

Mr. *Ulex*, Bordeaux.

Sir.

I beg to advice you, that by order and for account of Messrs. *Lepetre & Co.* of Marseilles, I have drawn on you to the order of Messrs. *M. P. & Co.* at 2 Months date for the sum of Frs. 4000. —

in addition my charges, viz;

Brokerage . . $\frac{1}{10}$ prCt.	Frs. 4.	2 }	
Commission . $\frac{1}{2}$ " "	20.	12 }	24. 14

Frs. 4024. 14

I have duly protected your interest, and beg you to honour my draft, to the debit of Messrs. *Lepetre & Co.* of Marseilles.

Availing myself of this opportunity to offer you my services, I remain

Your obedient servant

J. C. DAVAL.

76. Advice of Execution of Order to Draw.

Paris, . . 18 . .

Messrs. Lepetre & Co., Marseilles.

Gentlemen.

In conformity to the letter you did me the honour of addressing to me on the 12th instant, I have drawn for your account on Mr. *Ulex* of Bordeaux for the sum of Frs. 4024.14 to the order of Messrs. *M. P. & Co.* at 2 Months

date, from which deduct charges Frs. 24.14

viz. Commission $\frac{1}{2}$ prCt. Frs. 20. 12	} sum due to you . Frs. 4000.--
" Brokerage $\frac{1}{10}$ " " 4. 2	
Frs. 24. 14	

You have been duly credited and Mr. *Ulex* has been advised by this day's post.

With esteem, Yours &c.

J. C. DAVAL.

77. Remittance of Drafts for Negotiation.

Brussels, . . 18 . .

Messrs. Didier & Delamarre, Paris.

Gentlemen.

We have the honour to hand you inclosed;

£ 1000. — due 31st instant on *H. Kuhnhardt & Co.*,

Liverpool,

" 300. — " 15th August " *J. H. & Watts & Co.*,

Manchester,

" 500. — " 31st " " *Morley, Wilson & Co.*,

London,

£ 1800. — together, which you will please to negotiate at the Exchange most beneficial to us.

Please to credit us the amount with advice.

Your obedient servants

FOURNIER & SONS.

78. Acknowledgement of Receipt.

Paris, . . 18 . .

Messrs. Fournier & Sons, Brussels.

Gentlemen.

We have the pleasure to acknowledge receipt of your favour of the 10th instant containing remittances in the following bills, viz;

£ 1000. — due 31st instant on	Liverpool,
„ 300. — „ 15th August „	Manchester,
„ 500. — „ 31st „ „	London,

£ 1800. — together,

which we have this day negociated

at 25. 15. Frs. 45,270. —,

from which deduct Discount, Com-

mission and Brokerage „ —,

remain Frs —,

for which we have credited you and remain

Respectfully

DIDIER & DELAMARRE.

ENQUIRY ABOUT MARKETS FOR COLONIAL PRODUCE &c.

79. Order to buy at a Certain Limit.

Marseilles, . . 18 . .

Messrs. H. N. W. & Co., Paris.

Gentlemen.

At the recommendation of my friend, Mr. *Bossuet*, I take the liberty of addressing you, to request you will send me a list of the prices of Colonial produce in your town; should I find any article to suit me, I will transmit you my orders.

In the mean time, if it is in your power to procure me a Chest of about 80 Kilogr. Green tea, prime quality, à 15 Frcs. pr. Kilogr., I will thank you to forward it by fast train, that I may receive it without delay, being in great want of it.

Please to draw on me for the amount, in any way most convenient to yourself, or I will remit you in Paris paper.

Awaiting your prompt dispatch with reply, I remain
very truly Yours

J. H. LEBEAU.

80. Impossibility of buying at the given Limit.

Havre, . . 18 . .

Mr. T. N., Paris.

Sir.

At the limit of Frs. 6 given in your favour of 29th instant for the 8 puncheons of Rum it is not possible to move the holder, since he is limited to Frs. 7. Try to increase your offer, or the affair must pass into other hands.

As for other lots, I very much doubt my ability to succeed in purchasing them. The holder will not let them go much under his demand.

With sincere esteem

M. LEROUGE.

81. Impossibility to deliver at a fixed Limit.

London, . . 18 . .

Mr. L. Bournier, Paris.

Sir.

Our letter of 1st instant, which we herewith confirm, crossed yours of the 2nd in which you again mention your order for 303 sacks Batavia Coffee à 5½% free on board.

We have read your instructions with great attention, but the conditions you impose render its execution impossible.

This we the more deeply regret, as it would have afforded us great pleasure to have embraced this opportunity of opening business relations, but your terms are so far below those on which we do business with other friends in your city, that we cannot possibly accept them. We can only hope that some opportunity more favourable may soon present itself of renewing our intercourse, when we shall do our utmost to give you satisfaction.

We await your reply respecting the stag horns.

Tomorrow we shall forward to Mr. G. some new samples of Coffee, and shall be glad to hear that some among them may suit you.

In this expectation we remain Yours very respectfully
POMMEREL & CO.

82. Order for Bar-Iron.

Paris, . . 18 . .

Mr. J. Hartmann, Stockholm.

Sir.

Confirming our letter of the 2nd instant, we request you to add to our previous orders;

100,000 kilogr. of Bar Iron the dimensions of which are annexed, to be dispatched via Calais, with Bill of Lading to order.

Please to take notice of the samples, and charter the first vessel for the above port at the lowest freight.

Requesting your best attention to our interest in the above shipment and in the selection of these goods, we remain very respectfully Yours

DUJARDIN & CO.

83. Order for Molasses and Remittance of the Value.

Lyons, . . 18 . .

Mr. Mircourt, Paris.

Sir.

I have duly received yours of December 7th advising - your having noted my order for 20 Hogsheads of Molasses, prime quality at the lowest market price.

As the rates of carriage are now declining you will, I doubt not, be able to succeed at Frs. 8. 50 or not exceeding Frs. 9 per 100 Kilogr., when I request you to forward to my address the above 20 Hhds. without delay.

Enclosed I have the pleasure to hand you a draft for Frs. 690. 45 c. due 20th instant on *H. Lutteroth & Co.* of your city. Please to procure the payment to my credit.

Awaiting your Invoice I remain

Yours respectfully

J. BAUDIN.

P. S. There is no prospect of any advance, to promote the sale of our sugars in foreign hands. At what prices would they be now saleable? —

84. Advice of Endeavours to obtain Russian Iron at a Limit.

Bordeaux, . . 18 . .

Mr. F. Kaltschmidt, Paris.

Sir.

Immediately on his arrival our Mr. *F. Mimeret* made it his business to enquire among holders of Siberian Iron, how far he could succeed in this article at your limit. The result below;—

Russian Iron, the marks of which are unknown, can be obtained at Frs. 27. 50 c. pr. 50 Kilogr., in Store for cash, Good Weight 5 pr. Ct. = 6 pr. Ct. Rebate; shipping charges, which are trifling, to your debit. This low price, will we hope decide you to give us your orders; the more so, as we could at this moment freight to Rouen under 20 Frs. per Ton.

Please to inform us by return of post, what we shall do, and be assured we shall regard your interest as our own. According to our calculation, which we request you to examine, we estimate the Iron would cost you not more than Frs. 27. 65 c. on board, without our commission of per Cent.

We await your advices to act, and also state if you wish us to insure the cargo.

With sincere esteem

Very truly Yours

MIRCOURT & Co.

85. Orders to buy at a Limit.

Paris, . . 18 . .

Mr. J. Brettschneider, Amsterdam.

Sir.

I have duly received your favour of November 16th addressed to me, through our mutual friend Mr. *J. H. Staeding*; or want of inducement to trouble you, I have hitherto left our letter unanswered.

To day an opportunity offers of availing myself of our services; can you procure Galanga root of good quality 50 Florins currency per Cwt? If so, please to send me 500 to 2000 kilogr. by ship through Mr. *Lafere* of Rouen, insuring the amount.

I doubt not, I shall approve this trial and be induced to send you further orders.

I should feel obliged if you would keep me regularly advised of the variations in your market, and believe me

Yours respectfully

LOUIS BORNIER.

86. Orders to purchase at a Limit.

Cologne, . . 18 . .

Messrs. R. S. W. & Co., Paris.

Gentlemen.

Agreeably to your favour of the 12th instant stating the prices of your various articles, I am disposed to make a trial, hoping for an inducement to hand you further orders.

Please to forward to my address by a fast train:

15 Cwt. Green Aniseed fine quality, last crop,

10 „ Yellow Colophonium à 90 Frcs. per kilogr.

4 kilogr. Silver grey Cochineal.

You will be careful to select prime quality of Yellow Colophonium and Aniseed, the Cochineal well silvered and without dust; please to bargain for the carriage as low possible and to fix the time of delivery.

Awaiting your advices I remain

Respectfully

R. GAUDINOT.

87. Advice of the Dispatch of Goods.

Paris, . . 18 . .

Mr. Cohn, Orleans.

Sir.

Inclosed you will find Invoice of 2 Hogsheads of sugar bought to your order, which I have this day forwarded by Rail to your city.

I flatter myself that the fine quality and low price will leave nothing to be desired.

Requesting the favour of your further commands, and assuring you of my best attention, I remain

Respectfully Yours

L. LACROSSE.

88. Dispatch of Goods on Approbation.

Calais, . . 18 . .

Mr. N. H., Lille.

Sir.

I have duly received your favour of 29th ultimo handing me an order for 200 Metres of Bobbinet. The price you fix is too low for a good article, and I am not in the habit of sending inferior goods. If the article is prime and of good colour it always commands a preference. My customers will have no other. I will send you several small boxes, which I am sure you will approve of. You will find two different qualities, so that in future you may order whichever you prefer.

The boxes declined, please to return without delay.

Your remittance of 1148 Frcs. is received and placed to your credit.

Very respectfully

AL. CARDENOIX.

89. Letter stating terms of Purchase.

Paris, . . 18 . .

Messrs. S. X. & Co., Bordeaux.

Gentlemen.

We are in receipt of your favour of 22nd instant announcing the dispatch of the 50 Seroons, bought for our account, last month.

You mention likewise, that in consequence of our interview with your Agent Mr. R. N., you have again bought for us 200 Seroons Calisaya Bark, without epidermis, at Frcs. 5 per Demi-kilogr. in bond, with 3 per Ct. discount and 50 days prompt; also, that you will be in receipt of these goods, early in March.

You add that it is of course understood, that you to reimburse yourselves on us, on forwarding the Invoice and that the said reimbursement will be in four amounts the 1st the end of May, the 2nd the end of June, the 3rd end of July and the 4th the end of August, with due regard to our interest.

We beg fully to confirm the terms of purchase transmitted through Mr. R. N. which we have duly noted, & thanks for your confidence, and assurance of the punctual fulfilment of our engagements.

These 200 Serons you will please to leave in bond be forwarded as we may require.

It is a matter of importance for us, that the bark should be of good quality, i. e. heavy and break clean. As it is intended for the preparation of Sulphat Quinine, we cannot too strongly urge care in the selection of the bark.

Very respectfully Yours

ED. BETHMANN & CO.

90. Countermand from delay in Delivery.

Rennes, . . 18 . .

Messrs. Lesuer & Denis, Paris.

Gentlemen.

The sole object of these lines is to countermand order given on the 27th Ultimo to your traveller Mr. A. This iron he sold me to be delivered free at Redon, during the course of the present month, which has to day become impossible, as our river is no longer navigable, and will not become so before next October, the necessary repairs having scarcely yet begun. As it would be impossible for me to receive the iron by water, I should be obliged

have it sent by land, and this additional charge would render it absolutely unsaleable.

Besides, if left at Redon, warehouse rent would be incurred, which you are well aware, this article will not bear.

Please therefore to regard my order as annulled, since should the Iron be sent off I must leave it for your account.

Respectfully Yours
LEFEBRE DESNOUETTES.

91. Proposal for a joint Speculation.

Lille, July 1, 1863.

Mr. Le Gendre, Paris.

Sir,

Fully sensible of your kind offers of service we eagerly seize an opportunity of making use of them. Colza oil at this moment worth 60 Frs. per hectolitre, seems to be a good subject for speculation, as there is every prospect of an advance, the crop having failed almost generally, where this seed is cultivated. If a joint speculation in this article meets your views, we could with pleasure undertake the purchase and sale without commission.

We should draw on you for one half of the disbursements and open a joint account, charging Interest reciprocally at 6 per Ct. per annum.

It is of course understood that all charges are borne equally.

Awaiting your reply

We remain respectfully Yours

ASBRUCK & ASCHENFELDT.

92. Reply.

Paris, July 3. 1863.

Messrs. Asbruck & Aschenfeldt, Lille.

Gentlemen,

Your letter of the 1st instant is duly to hand. Sincerely desirous of a connection with your house I hasten to reply. You propose to buy on joint account a lot of Colza Oil, which you quote at 60 Frcs. per hectolitre; I willingly accept your proposal as well as the terms on which the speculation is to be conducted. You will draw on me for half the purchase money, and we will open a joint account, charging interest reciprocally at six per Cent per annum, no commission to be charged either on purchase or sale, all expences to be borne jointly.

I would propose to limit the first enterprise to the purchase of 300 hectolitres; you will therefore commence your purchases when you think proper and your drafts will be duly honoured.

Respectfully

LE GENDRE.

93. Reply.

Lille, July 5, 1863.

Mr. Le Gendre, Paris.

Sir,

We are glad to find by yours of 3rd instant, that ou are disposed to make a joint speculation with us, for 300 hectolitre of Colza Oil on the terms stated in our last.

We have just purchased 100 hectolitres at Frcs. 60 though we fear we shall not be able to buy the remainder at this price; we shall however act for our mutual interest.

As reimbursement of the half of this purchase, we have drawn on you under this day's date for Frs. 3000 own order, due 5th of September.

Please to note the above, and believe us to remain

Very respectfully Yours

ASBRUCK & ASCHENFELDT.

94. Further letter.

Lille, July 8, 1863.

Mr. Le Gendre, Paris.

Sir,

We have the pleasure to confirm our letter of the 5th instant, advising the purchase of 100 hectolitres Colza Oil & 60 Frs. and our draft on you for

Frs. 3000, own order, due September 5th.

As we advised you this article is in demand and advancing in price. We have had much trouble in obtaining another 100 hectolitres at 61 Frs. and you will please to note our draft on you for

Frs. 3050, own order, due July 31st.

Requesting you will note this to our debit,

We remain yours

Respectfully

ASBRUCK & ASCHENFELDT.

95. Fifth letter.

Paris, July 10, 1862.

Messrs. Asbruck & Aschenfeldt, Lille.

Gentlemen,

I have in succession received your favours of the 5th and 8th instant. The first advising the purchase on joint account of 100 hectolitres Colza Oil at 60 Frs. which I have noted, as well as your draft on me for

Frs. 3000 to your order, due September 5th which will be duly honoured.

Your second letter advises a further purchase of 100 hectolitres at 61 Frs. Try to obtain the whole at this quotation, since from what I see, there are other speculators in the market.

I have duly noted your draft on me for,
Frs. 3050 to your order, due July 31st,
for which due honour is prepared to your debit.

Respectfully Yours

LE GENDRE.

96. Sixth letter.

Lille, July 12. 1863.

Mr. Le Gendre, Paris.

Sir,

We are in due receipt of your favour of 10th instant in reply to ours of the 5th and 8th.

We are agreed respecting the purchase of 100 hectolitres Colza Oil at 60 Frs. and 100 do. at 61 Frs. You likewise advise having duly noted our drafts of

Frs. 3000 own order due September 5th,

Frs. 3050 " " " July 31st.

We have just bought the last 100 hectolitres of Oil to complete the 300, but we were unable to obtain them under 62 Frs.

Annexed we hand you the note of purchase of 300 hectolitres; please to credit us

Frs. 9375	for your half, including the charges;
100 hect.	amounting to Frs. 6000 for your half due 6 inst. Frs. 3000,
100 "	" " " " 6100 " " " " 8 " " 3050,
100 "	" " " " 6200 " " " " 12 " " 3100,
Charges "	" " " " 450 " " " " 12 " " 225,

Together Frs. 9375.

Please to enter the above in conformity.

Respectfully

ASBRUCK & ASCHENFELDT.

96. Seventh letter.

Lille, July 14. 1863.

Mr. Le Gendre, Paris.

Sir.

We refer to our letter of 12th inst. with note of purchase and charges on 300 hectolitres Colza Oil. We now beg to advise having drawn on you for

Frcs. 3325 own order due August 25th, which you will honour to our debit. Colza Oil sells to day at 64 Frcs.; the holders appear inclined to make still higher demands.

Always at your service

ASBRUCK & ASCHENFELDT.

98. Eighth letter.

Paris, July 17. 1863.

Messrs. Asbruck & Aschenfeldt, Lille.

Gentlemen.

I am in possession of your favours of 12th and 14th inst.; the first advising the completion of the purchase of 300 hect. Colza Oil at 62 Frcs. for the last 100. It contained likewise the note of purchase, my share of which, amounting to

Frcs. 9375, is placed to your credit.

Your second advises your draft on me for

Frcs. 3325 to your order due 25th August,
which shall be duly honoured to your debit.

Respectfully Yours

LE GENDRE.

99. Ninth letter.

Lille, July 19. 1863.

Mr. Le Gendre, Paris.

Sir.

Your letter of the 17th instant is before us, in which you credit us

Frcs. 9375 for your share of the 300 hectolitres Colza Oil.

Accept our thanks for the honour reserved for our draft of Frcs. 3325 due August 20th.

Oils continue in demand. As soon as an opportunity offers for an advantageous sale of our joint stock we shall hasten to dispose of it, agreeing with you, rather to sell at a small advantage than risk a favourable transaction by excessive demands.

Rely on our best care on this point, and believe us

Very truly Yours

ASBRUCK & ASCHENFELDT.

100. Tenth letter.

Lille, 31. Aug. 1863.

Mr. Le Gendre, Paris.

Sir.

We confirm our letter of July 19th. Our silence since that date will have led you to infer that little or no change has taken place in the price of Colza Oil; to day a demand has sprung up at Frcs. 64 to Frcs. 64. 50 c. If the price should advance to Frcs. 65, we think a beginning might be made by the sale of 100 hectolitres. We should be glad to hear your opinion. In the meantime we remain

Very truly Yours

ASBRUCK & ASCHENFELDT.

101. Eleventh letter.

Paris, Sep. 3. 1863.

Messrs. Asbruck & Aschenfeldt, Lille.

Gentlemen.

I have duly received your letters of 19th July and 31st August. From what you say in your last, I think you would do well to dispose of our Oils if they advance to 'frs. 65. Although the advantage is not considerable, I should be glad to hear they were sold.

Respectfully

LE GENDRE.

102. Twelfth letter.

Lille, Sep. 16. 1863.

Mr. Le Gendre, Paris.

Sir.

We learn with pleasure by your favour of the 3rd inst. that you agree in our views with regard to the sale of 100 hectolitres at 65 Frs. and we are happy to advise you that we have sold that quantity at the above price.

We have received for the sale

Fr. 6500 in cash this day.

Prices remain firm, but we shall not fail to sell if we have an opportunity.

Very truly Yours

ASBRUCK & ASCHENFELDT.

103. Thirteenth letter.

Paris, Sep. 19. 1863.

Messrs. Asbruck & Aschenfeldt, Lille.

Gentlemen.

I have duly noted the sale of 100 hectolitres Colza Oil at 65 Frcs. as advised in your favour of 16th as also the receipt of

Frcs. 6500 for the amount in cash to day.

Lose no opportunity to sell, and believe me

Truly Yours

LE GENDRE.

104. Fourteenth letter.

Lille, Sep. 20. 1863.

Mr. Le Gendre, Paris.

Sir.

We learn by yours of Sept. 19th your having duly noted our sale of the 100 hectolitres of Colza Oil à 65 Frcs.

We now advise you of two further sales, viz:

On the 17th instant 100 hectolitres at 67 Frcs.,

” ” 20 ” 50 ” ” 67 ” both sales payable in 1 month.

We have now remaining 49 hectolitres, for which we are in treaty; as soon as the bargain is completed, we shall hand you the note of sale, with the Interest account, to wind up this first transaction, which we hope will not be the last.

Very respectfully Yours

ASBRUCK & ASCHENFELDT.

105. Fifteenth letter.

Paris, Oct. 27. 1863.

Messrs. Asbruck & Aschenfeldt, Lille.

Gentlemen.

I am gratified with the new sales, advised in yours of the 20th instant, viz: 100 hect. on the 17th and 50 hect. on the 20th instant at 67 Frcs. payable in a month.

Sell the remaining 49 hectolitres without delay. I shall be glad to receive the account sale of the whole, as also the joint Interest Acct. promised, to wind up this first transaction between us, which I unite with you in hoping will not be the only one.

With esteem, Yours &c.

LE GENDRE.

106. Sixteenth letter.

Lille, Nov. 2. 1863.

Mr. Le Gendre, Paris.

Sir.

The contents of your letter of October 27th being arranged, requires no further mention.

On the 26th ultimo we sold the remaining 49 hectolitres Oil à 67 Frcs. 50 c. payable at 1 month; annexed we hand you Account Sales.

You are duly credited Frcs. 9928. 25 c. for your half of 300 hectolitres Colza Oil value as per annexed data:

100 hect. Frcs. 6500. — c. your half due Sept. 16th Frcs. 3250. — c.

100 " " 6700. — " " " " " 17th " 3350. — "

50 " " 3350. — " " " " " 20th " 1675. — "

49 " " 3307.50 " " " " " 26th " 1653. — "

1 " Leakage.

Total of your share Frcs. 9928.75 c.

300 hectolitres.

We hand you with this

Frcs. 3000 on your city, due 25th instant,

" 3200 " " " " 30th "

Frcs. 6200, which you will place to our credit.

We likewise send enclosed extract of your account current and Interest account showing balance in your favour of

Frcs. 3652. 16 c. due 10th instant;

you will please examine the above and advise us if found correct.

We will thank you to draw on us for the

Frcs. 3652. 16 c. due to you.

With esteem Yours respectfully

ASBRUCK & ASCHENFELDT.

107. Seventeenth letter.

Paris, Nov. 6. 1863.

Messrs. Asbruck & Aschenfeldt, Lille.

Gentlemen.

Your favour of the 2nd instant is before me advising the sale of the remaining 49 hectolitres Oil for our joint account, at Frcs. 67. 50 c. payable in 1 month, which find correct.

I have debited you Frcs. 9928. 75 c. for my share of the produce of 300 hectolitres Colza Oil, (deducting 1 for leakage) value of the various amounts in your account sales.

You have remitted me two drafts:

Frcs. 3000 on this city, due 25th instant,

" 3200 " " " " 30th "

Frcs. 6200 together, of which I shall procure payment to your credit.

The account current handed me shows a balance in my favour of

Frcs. 3652. 16 c. due 10th instant, which being correct I have booked in conformity.

Agreeable to your desire I have drawn on you under this day's date for

Frcs. 3652. 16 c. to my order due 10th inst. requesting your acceptance to my debit, thus balancing the account.

Respectfully Yours

LE GENDRE.

108. Eighteenth letter.

Lille, Nov. 10. 1863.

Mr. Le Gendre, Paris.

Sir.

We perceive by yours of 6th instant that you have debited us Frcs. 9928. 75 c. for our share in the produce of 300 hectolitres our joint speculation in Colza Oil.

Per contra, that you have credited us Frcs. 6200 for our remittance of two drafts on your city due 25th and 30th instant.*

We are glad you find the account current and Interest account correct, showing a balance in your favour of Frcs. 3652. 16 c.

To balance this transaction we have paid your Draft on us for

Frcs. 3652. 16 c. to your order, due this day.

Ever at your service

We remain Yours respectfully

ASBRUCK & ASCHENFELDT.

109. Advice of Cotton Market.

Havre, . . 18 . .

Messrs. Mircourt & Co., Paris.

Gentlemen.

The steamer *Phoenix*, which entered our Port yesterday evening from New York, brings important advices, an extract from which, we hasten to transmit.

A general opinion prevails, that this year's crop will be far less abundant than that of last year, and that it will not exceed 1,500,000 to 1,900,000 Bales.

New Orleans has received 49,000 Bales less than at this time last year. Good qualities found ready sale: on the 15th March but a small stock remained on hand. The French vessels bound for Havre appear to have completed their cargoes. No positive advice of the number of bales shipped.

New York, March 30th. Prices, principally for fine qualities are well maintained. Finest samples fetch 10 Cts. Exchange on Paris, on London

Charleston, March 21st. Middle qualities were firmly held; fine looking down, fetch $9\frac{3}{4}$ to 10 Cents. Freights for Havre advancing and the exchange on Paris at

Savannah, March 15th. At this date, the stock of good qualities was only Fine varied from $9\frac{1}{2}$ to 10 Cts.

Middling and ordinary qualities were bought for Manufactories in the Northern States. Exchange on London . . . on Paris

In our next, we shall advise you the influence this news may exercise on our market as well as the changes it cannot fail to produce in price, especially for Louisiana.

Our stock here comprises bales.

Very respectfully Yours

CORBY & CO.

10. Report on Cotton Market, Dispatch of Samples.

Havre, . . 18 . .

Messrs. Mircourt & Co., Paris.

Gentlemen.

The advices from the United States handed you in our letter of the . . . have produced no particular change in prices. Business appears to suffer a species of stagnation; the two parties observe each other, and the attempts of buyers and sellers to produce a rise or depression have led to no decisive result. Two vessels only have entered our port in the last week, one from Charleston and the other from New Orleans, bringing 7543 bales. Sales have amounted to 6987 bales, and our stock has undergone no change. This result in our present state of uncertainty, is considered by many as sufficiently indicative: it exhibits a tendency to firmness in price and indeed an approaching advance. We would add that nothing has been done on speculation, and the apparent demand has not exceeded what was required for immediate consumption.

We have no change to report in our last list of prices either in superior qualities, of which there is an abundant supply, or in ordinary cottons, of which for some time the principal consumption has consisted.

The vessel from New Orleans has brought samples of the various qualities composing the cargoes of three vessels on the point of sailing, the arrival of which at Havre may be expected in the early part of next month. We have procured some of these samples, and shall send you such as we deem suitable for your market. If, as was the case last year, you are inclined to speculate before arrival, you may command our best attention in this operation.

Without too strongly urging a purchase, we feel impelled to say, that we consider the state of the market favourable, and if the demands of holders are not excessive, something advantageous might be done, especially in good ordinary and good current qualities.

Respectfully

CORBY & CO.

111. Order to Negotiate for sundry Bales.

Paris, . . 18 . .

Messrs. Corby & Co., Havre.

Gentlemen.

We are in receipt of your two letters dated and the latter containing 6 samples of Cotton on board the three vessels about to sail from New Orleans for Havre. We entirely agree in your opinion of the state of the market, and the favourable influences which may operate on this article; we feel very much tempted to make trial of a few hundred bales of the qualities marked 3 and 5, if the holder shows an inclination to sell. Please to watch this affair, and advise us early of the result of your observations.

Yours &c.

MIRCOURT & Co.

112. Advice to wait a few Days.

Havre, . . 18 . .

Messrs. Mircourt & Co., Paris.

Gentlemen.

We are in receipt of your favour of showing a disposition to speculate in a few hundred bales on delivery in Nos 3 and 5 of the samples of Louisiana forwarded by us.

Since our last, prices here have taken an upward tendency, which could scarcely be anticipated as so near, but more immediately caused by favourable reports from Liverpool; 9000 bales were sold in one day at $\frac{1}{4}$ d advance, and from all appearance the rise is not expected to stop there. As you may imagine, nothing more was wanting to revive the ardour of buyers. No arrival having taken place since our last quotation, the sales have all been made from stock, which has been lessened by 5630 bales during the last three days. The advance has been estimated at 1 to 2 Cts., hitherto however affecting only the lower sorts, *low ordinary* and *ordinary*. We feel bound to add that speculation has chiefly prevailed in these transactions.

On impartially reviewing the present state of our market, it is easy to perceive that the importance of the stock on hand is an obstacle, for the moment at least, to all decided advance, and that our holders are much mistaken in their excessive demands of yesterday and the day before. Several houses have indeed withdrawn from the market, and among others the house with whom we should have entered into negotiation in the commission, which you have confided to us. We have therefore thought it necessary for your interest to defer all further steps, and you will, we hope, acknowledge with us, that under present circumstances, it is most advisable to wait.

In our next, we shall advise what we have done for you.

Very respectfully Yours

CORBY & CO.

113. The Advance is not maintained.

Havre, . . 18 . .

Messrs. Mircourt & Co., Paris.

Gentlemen.

As might easily be foreseen, the advance advised in our last, acquired no firmness, and prices have returned to former quotations. The advices looked for from Liverpool by speculators have not confirmed their anticipations. Seven cotton ships having entered that port last week from the States, caused prices to recede $\frac{1}{2}$ d in two days. Added to which, the last mail from India reported an abundant crop having glutted the markets, and that considerable parcels remained without buyers.

Our market speedily resumed more calmness and all demand having suddenly ceased, the holders have been obliged to make more reasonable demands. Some bargains have been made in good current qualities, at our last quotations, but only for present consumption. In speculation nothing. Should this state of things remain, it may perhaps be advisable to commence our operations.

Respectfully Yours

CORBY & CO.

114. Dispatch of Samples and Price demanded.

Havre, . . 18 . .

Messrs. Mircourt & Co., Paris.

Gentlemen.

We stated in our last of . . . that in order to commence the speculation committed to our care, we should avail ourselves of the moment when holders, disabused of their illusions, should at length perceive that the recent impulse given to prices would produce at least for the moment, no important result.

This opportunity has not been long delayed, and the day before yesterday, the broker, who handed us the samples of the cargoes of the three vessels bound for this port, called to make us an offer, the details of which, we hand you below. We anticipate that, on No. 3 and 5 *Current* and *good Current* a reduction of 1 to 2 Cts. may possibly be obtained.

Offer:

	Good ordinary	Low current	Current	Good current
Bernambuco	100	103	108	112
Louisiana	87	98	105	110
Georgia	80	88	92	110
Mobile	86	94	100	110

We conclude by giving you our opinion of the future course of our market, as well as the general course of the article in other places. The advices received from the various sources of production, the well known position of this article both in France and England, the impulse given to the cotton trade in the great centres of manufacture, all induce a belief, that though a speculation in Cotton at to day's prices, might produce no great advantage, it would at any rate give little chance of loss.

Respectfully Yours

CORBY & CO.

115. Order to Purchase.

Paris, . . 18 . .

Messrs. Corby & Co., Havre.

Gentlemen.

We are in due receipt of your favour of the . . . containing offers respecting the cargoes of the three vessels bound for your port.

We agree to buy on delivery on the terms mentioned, the quantities named below :

No. 3.	200 bales	Pernambuco	current quality	at 108,
„ 4.	200	„ Georgia	good	„ at 110,
„ 5.	200	„ Mobile	low	„ at 94.

We do not enter into any detail with you on the measures and precautions necessary to guard our interest, as we fully rely on your experience, and the zeal you have ever manifested in the operations confided to your care.

As usual you will keep us weekly advised of the state of your market, more especially of the qualities of which we may become holders.

Respectfully

MIRCOURT & CO.

116. Execution of the Order.

Havre, . . 18 . .

Messrs. Mircourt & Co., Paris.

Gentlemen.

On receipt of your letter of . . . we hastened to conclude with the House *W. & B.* the purchase of 600 bales of Cotton being part of the cargoes of *l'Angelina*, *le Cabot* and *la belle Louise*, bound from New Orleans to our port. We have obtained a reduction of $\frac{1}{4}$ Cent on the *good current* Georgia and $\frac{1}{2}$ Cent on the *Mobile low current*. On the Pernambuco the quoted price (100) was maintained. With the house *W. & B.* we have concluded a contract as above for due delivery. The samples of the lots purchased have been closed and sealed in presence of the said parties and these packets furnished with our respective seals, have been exchanged. These samples we hold as security at your disposal.

We shall take care to advise you of the arrival of the said vessels as soon as they enter our port.

Respectfully

CORBY & CO.

117. Advice of Coffee Prices. Purchase recommended.

Havre, . . 18 . .

Messrs. Bertrand & Co., Paris.

Gentlemen.

In conformity with your directions to give our particular attention to any fluctuations, that might occur in the prices of Coffee, and to advise you of the moment deemed most favourable to conclude a bargain for a good parcel of this article, we have done so. Hitherto we have advised delay, and to await the arrival of the three vessels expected from St. Domingo with full cargoes. Two of them arrived here yesterday, and samples of their cargoes distributed on Change this morning have attracted the attention of speculators, and excited much discussion with regard to the present and future of this article.

At first a tendency to decline appeared, but a reaction soon occurred, for on calmly estimating the amount of the cargoes and the stock on hand, it was immediately perceived that our supply was by no means adequate to the consumption of the interior, and prices far from giving way, could not fail to improve in the course of next month. Nevertheless, as is frequently the case when two parties have large parcels to operate on by speculation, the article has been neglected, and the great object of interest for the day appeared to attract little attention, and the only qualities sold were some Martiniques and Guadaloupes, good ordinary and superior quality, at prices by no means modifying our last quotations.

In the actual state of the market, we are of opinion that something might without risk be done in Coffees, especially in St. Domingo. We have sent you a few samples, drawn in our presence, the quality of which appears perfectly satisfactory. We should be glad if your choice should fall on the superior quality, which will find fewer takers than the lower sorts, and may therefore be obtained proportionately on better terms.

With esteem Yours &c.

G. S. BEYERMANN & CO.

118. Order to Purchase.

Paris, . . 18 . .

Messrs, G. S. Beyermann & Co., Havre.

Gentlemen.

We are in possession of your letter of with the samples of Coffee, forwarded by Rail. We fully coincide with you in opinion on the course of the Coffee market in your place, and we have decided to try a few hundred bags, if the holders do not much exceed the actual price list.

Wholly relying on your discretion, we herewith authorize you to buy for our account 300 or 400 sacks of St. Domingo, equal to samples No. 3 and No. 5 sent us, on the best terms. If you make a purchase, please to advise us without delay, and send us a kilogramme of samples by first train.

Respectfully

BERTRAND & CO.

119. Order not yet executed—Delay recommended.

Havre, . . 18 . .

Messrs. Bertrand & Co., Paris.

Gentlemen.

We have deemed it for your interest to defer all transactions for the moment. The holders of the two cargoes of Coffee ex *l'Ernestine* and *la Dorade* appear disinclined to sell, at least their demands are exorbitant. It is indeed true, that a few bags of St. Domingo second quality were sold yesterday and this morning, at a few centimes advance, this rising tendency at a moment when the supply is increasing is sufficiently indicative; but considering that these bargains were merely made to satisfy the momentary demand, the circumstance loses much of its importance. Our advice is therefore—further delay. The upward tendency cannot be serious, and most assuredly in a few days prices will assume a more reasonable standard, in harmony with the actual state of affairs.

Respectfully Yours &c.

G. S. BEYERMANN & CO.

P. S. While closing our letter, advices from Nantes and Dunkirk announce the arrival at those Ports of several vessels with large parcels of Coffee. This news cannot fail to send down prices.

120. Execution of the Order.

Havre, . . 18 . .

Messrs. Bertrand & Co., Paris.

Gentlemen.

Confirming our letter of we have now the pleasure to advise you, that yesterday it was in our power to

execute your order, as we conceive very satisfactorily. Of the cargo per *la Dorade*, we have bought 250 sacks of fine quality, agreeable to sample No. 5 at the price of We had several sacks opened for our inspection and fully ascertained that the parcel was without deviation from the sample. The other 150 sacks from the cargo of *l'Ernestine* are of a less advantageous selection: there are some damaged sacks, which have been duly allowed for. On the whole these Coffees are good and at the price of which we have paid for them, they will perhaps be more readily saleable than the 250 sacks.

Annexed is the Invoice amounting to for which you are debited.

For our reimbursement, we have valued on you in two drafts at 2 Months date from this day.

Respectfully Yours

G. S. BEYERMANN & CO.

121. Advice of Shipment of Goods—Insurance recommended.

Bordeaux, . . 18 . .

Mr. L. Pons, Rouen.

Sir.

I have the honour to advise you that Capt. *F.*, of the *Belle-Marie*, who intends sailing in a few days, received yesterday the 18 Tuns of Medoc, which you ordered through our Mr. *N. R.* when passing through your city. Enclosed you will find the bill of Lading and Invoice amounting to Frs. 6311, for which your account is debited Febr. 20th. I have not effected the Insurance for want of orders. I would however advise you to do so at once, before the ship's departure, as you know our locality to be dangerous.

J. FONBLANQUE.

122. Dispatch of Goods by Land. Rate of Carriage and Day of Delivery.

Rouen, . . 18 . .

Mr. Bornier, Orleans.

Sir.

We have the honour to advise you that in conformity with your orders, we have placed in the hands of *Maurin*, carrier of Sedan, for delivery to your address, in days at the charge of per 100 Kilogr. the Package, marked as below, containing the goods, Invoice of which we hand you inclosed, amounting to

Frcs. 1104. 25 c. to our credit.

We have paid every attention to the execution of your order, and hope that you will have reason to be satisfied.

Always at your command we remain

Yours respectfully

RODOLPHE LAFERE & CO.

123. Advice of Purchase of Starch.

Lille, . . 18 . .

Mr. Monod, Rouen.

Sir.

Agreeably to your orders, when passing through our town, I have bought for your account 18 Barrels of Starch, the invoice of which with carriage amounts to

Frcs. 2148 payable at 2 months.

To cover the above sum, I have valued on you for Frcs. 2148, from this date. Please to note this and pay due honour to my signature.

I feel persuaded you will be pleased with the quality of the goods, and that this first transaction will induce you soon to honour me with your further commands.

In this expectation I remain respectfully Yours

J. R. MERLE.

**124. Shipment from Hull to Havre, Transshipment
at Ostend.**

Hull, May 6, 1864.

Mr. Guillaume, Paris.

Sir.

We have received your letter addressed to us on the 30th of July in which you advise us, that you have taken, on joint account with Mr. *R. P.* of your city, six casks of Mother of Pearlshells, from Singapore, which we bought by order of this friend, and which you desire us to ship for you to Havre, via Ostend.

We this day inform you, that agreeably to your request, we have shipped this Mother of Pearl in the *Giraffe*, Capt. Douglas, bound for Ostend, where it is to be transshipped into a French vessel for Havre. Our Ostend correspondent will advise you of the reshipment.

Under this cover, we send the bill of lading and invoice, amounting to £ 173. 16s 4d, for which we shall reimburse ourselves on you at the Exchange of 25. 02½,

viz: Frcs. 4606. 20 c. at 75 Days from the 4th instant, to our order, begging you to honour our signature to balance.

As directed by Mr. *R. P.*, the Mother of Pearl has been packed in cases at the cost of the sellers. Our charges shall, we assure you be as moderate as possible.

Most respectfully Yours

LANGEOIN & CO.

125. **Error in Weight of Goods deducted from Invoice.**

Paris, . . 18 . .

Mr. T. Regnier, Lille.

Sir.

I beg to advise the receipt of Goods forwarded by you on November 21st. At the same time I am sorry to add that I have not found them equal to my expectation, besides which, there is an error in the weight.

According to your invoice the Cask of Oil No. 12
weighed Gross . . . 650 kilogr.

the Tare is 60 "

Net weight . . . 590 kilogr.

while on arrival this cask, as per certificate inclosed, has only

weighed Gross . . . 610 kilogr.

the Tare is 65 "

leaving Net weight . . . 545 kilogr.

from whence results a deficit against me of 45 kilogr.

This deficiency necessitates a deduction from your invoice of Frs. 90.

I await from you the acknowledgement of this error, and the justice of my claim, that I may promptly remit the balance due on this parcel.

I feel it my duty to remark, that the Cask having reached me in the best possible condition, I cannot doubt that an error has arisen with you in weighing; it would be therefore unjust to the carrier, were I to claim from him the indemnity due to me for this deficiency.

There appear also some differences in the weight of the other packages, but too trifling to be worth any claim on that account.

With sincere esteem I am

Yours respectfully

LAURENT AMENDE.

126. Order badly executed, Goods left for Account.

Orleans, . . 18 . .

Mr. Proudhon, Auxerre.

Sir.

We have received the two Hogsheads Bastard Sugar ordered from your traveller on his last visit; the quality being very different from what he promised, we have left these goods for your account. This sugar is too greasy, too brown and full of Molasses; it is perfectly unsaleable; no one will look at it.

Before we ordered these goods from your traveller, we showed him a Hogshead coming from your neighbourhood, which we found quite unsaleable from its being too dark and greasy. We stated to him that if his were even of a similar character, he need not send us any; he promised to forward a choice article, light coloured and dry, yet the two Hogsheads received have the very same faults.

You will please therefore to dispose of these goods, and credit us for the amount.

Respectfully Yours

VOUMARD & CO.

127. Sale on the Spot. Invoice. Advice of Drafts.

Paris, . . 1864.

Messrs. Bornier & Co., Paris.

Sir.

Enclosed we hand you Invoice of the 86 Hhds., 10 Tierces Raw Sugar sold and delivered to you, to the amount of Frs. 70,256. 75 c. due November 17th.

Please to examine the above and take notice that, Errors excepted, we shall draw on you for the above amount through Mr. J. N. P. of Nantes in 12 Drafts to our order, the particulars of which are annexed to the Invoice; requesting due honour to our signature, we remain

Respectfully Yours

M. BAROCHE & CO.

128. Reply.

Paris, . . 1864.

Messrs. M. Baroche & Co., Paris.

Gentlemen.

We have duly received the 86 Hogsheads 10 Tierces Sugar delivered by you, as also your letter, dated with Invoice value Frs. 70,256. 75 c. due November 17th.

I have the pleasure to add that, on due examination, the goods and Invoice are quite in order. You may therefore rely on the due honour of your Drafts which have been noted in conformity.

With esteem Yours &c.

N. BORNIER & CO.

128. Order for Molasses. References to various Houses.

Strasburg, . . 18 . .

Mr. Grosjean, Paris.

Sir.

I beg you will send me through Messrs. *Caillot & Co.* 6 Hogsheads Molasses at the lowest price and on your usual terms.

You would oblige me by forwarding them about the end of February. On arrival, I shall take care to remit you the amount promptly in good paper on your place.

Not having the honour of being known to you, I beg to refer you for every information to Mr. *Chapsal* of your city, an old friend of mine, who will state what degree of confidence is due to me, to Messrs. *Delamarre & Co.*, or any other house in your city.

Awaiting your reply with invoice, I remain

Respectfully Yours

J. H. BERTRAND.

130. Order for Oil of Cameline, without Limits.

Paris, May 1, 1864.

Mr. J. Javal, Douai.

Sir.

We are in receipt of your letter of the 2nd ult. advising us of your inability to complete the purchase of 50 Casks of Oil of Cameline at our limit.

On receipt of these lines, please to buy for our account at the best price 50 Casks, and forward them immediately, by usual conveyance.

If it should be requisite, in order to insure their immediate dispatch to fill up the Waggon, we authorize you to buy whatever may be wanting: these goods are required to complete a delivery in October, the Manufacturer at Caen not having been able to deliver in time. Our buyer requires a speedy arrival; there is therefore no time to lose.

The Lille prices current received to day quote this oil at Frs. 108. 50 c. to 109. We have reason to believe that you will succeed below 110.

Please to reimburse yourself on us at your convenience with advice.

With sincere esteem Yours

BOICHARD & CO.

131. Order for Sugars according to Sample sent.

Metz, June 3, 18 . .

Mr. Breford, Paris.

Sir.

Mr. *G.* has just handed me the two samples of refined Sugar, which you kindly sent me through him, as well as your note dated May 30th, containing advices of the state of the sugar market for export.

The quality of your samples appears suitable, and I herewith beg you to send me the 40 or 50 Cwt. remaining of these two qualities. Your quotation is I presume the lowest price. Mr. *G.* mentioned that your usual terms are; to be covered by paper on Paris at 1 Month from receipt of Invoice, subject to $2\frac{1}{2}$ per Cent Discount. In this respect I accept your terms.

This first transaction will I trust be the precursor of larger orders, and I shall rejoice to see an active correspondence established with your house, so highly esteemed here.

In forwarding the above goods, you will not fail to profit by the present low rate of carriage, and I shall hand you the amount on receipt of Invoice.

Mr. *G.* desires his respects.

Yours with esteem

J. H. ROBINEAU.

132. Sugars left for Account.

Troyes, . . 1864.

Mr. Grandville, Paris.

Sir.

When Mr. *Grandville, Junr.* passed through our place I gave him an order for 100 loaves Refined Sugar No. 5, like the 200 loaves bought on my last journey.

On comparing these sugars with the remainder of your former parcel, I am astonished to find, they are by no means equal in quality. Instead of fine grained, they are coarse and dullish grey, so that they will not at all suit the confectioners they were intended for. There must have been some mistake in the despatch, and one number has been substituted for another, which I beg you to look into.

On my last visit to Paris, your clerk offered me similar goods at 17 Frs. while these are charged Frs. 17. 50 c., a considerable difference.

I am truly sorry to say, that I cannot possibly keep this parcel even with a deduction, having no sale for such goods, and I am forced to leave them for your account.

The 20 loaves Refined No. 3 slightly marked, ordered to sample, are fine grained, but the colour too dark for this quality; your No. 3 is usually whiter; I find no difference between these 20 loaves and the 200 loaves No. 5.

Expecting to hear from you, I remain

Respectfully Yours

N. J. FOURAND.

133. Order to withdraw Goods,

on which a Reduction is claimed.

St. Chamont, . . 1864.

Messrs. Lefort, Garnier & Co., Paris.

Gentlemen.

A dispute, we have had with Mr. *Jean Monstier*, which will the less surprise you as you are well aware of his mode of dealing, has obliged us to take out of his hands all the Iron we have sent him for some time past. This person seems to imagine, that as soon as he has in his hands the goods of any Manufacturer, the latter will be only too glad to let him have them on any terms, however usurious, he may think fit to offer. In this way he had attempted to treat us, as he knows we are 130 leagues from Paris.

Under these circumstances, we hand you inclosed the Invoice specifying the weight and price of the goods we have sent him, requesting you to receive them from him.

Please to let them be carefully examined and take care that he delivers you precisely the articles specified in the Invoice. You will also be kind enough to repay him the carriage according to the bills of lading or the waybills he will show you. Some of the goods were sent by water, some by land. Let these various documents, for good and apparent reasons, be closely examined.

When the goods are safely in your hands, we beg you to effect the promptest and best sale at the Invoice prices.

Your terms of sale, we beg you to state, when advising us how you have settled with Mr. *Monstier*.

Awaiting an early answer we remain Yours truly

LERICHE, BOICHARD & CO.

Order for Delivery.

We herewith request Mr. *Jean Monstier* to deliver into the hands of Messrs. *Lefort, Garnier & Co.* all the Iron goods without exception, which he has left for our account.

LERICHE, BOICHARD & CO.

134. Advice from a General Agent
announcing Leakage of a Cask on the Road from Metz to Coblentz.

Metz, April 30, 1864.

Mr. Ad. Schneider, Coblentz.

Sir.

We have received for further transmission to your address through the Skipper *Zeh* of Treves at Frs. 1. 65 c. per 50 kilogr. the following packages, viz:

A. S. No. 1.	A Hamper of Drugs weighing.	. 107 kilogr.,
" " "	2. A Chest of Roman Alum "	. . 66 "
" " "	3. A Barrel of Gum Senegal "	. . 105 "
" " "	4. A Cask of Spirits of Turpentine	366 "

Total 644 kilogr.,

which we hope will arrive safe, requesting you to credit the account of the senders Messrs. *K. L. & M.* of Paris.

Our disbursements amount to

Frcs. 107. 80 c. as per annexed note, for which we have drawn on you to our order, and now recommend to your protection.

On the arrival of the Cask of Spirits of Turpentine, we found a small leakage, and we were obliged to detain it here more than three weeks, from the neglect of the Senders in not giving us the address of the final destination. From the heat of the weather the leakage increased more and more, when to check this disaster, we deemed it advisable to have it removed into a vault, but in spite of every care, the leakage could not be stopped. If you think proper to hold the Senders of the Cask responsible, we consider them clearly bound to indemnify you, since this loss would not have occurred, if the goods had been duly addressed to their ultimate destination.

Yours with esteem

FOURAND BROTHERS.

135. Indemnity claimed as per preceding Letter.

Coblentz, May 6, 1864.

Messrs. *K. L. & M.*, Paris.

Gentlemen.

I have duly received your letter dated April 30th. My reply was deferred to enable me at the same time to advise the receipt of the 4 packages, the invoice of which it contained.

A few days ago I received these goods through Messrs. *Fourand Brothers* of Metz.

I am sorry to say that, the Cask of Spirits of Turpentine has suffered a considerable leakage, as you will perceive by the enclosed copy of letter from Messrs. *Fourand Brothers*. This letter shows that the leakage has arisen from the delay of the Cask, owing to your having omitted to state its final destination to the Agents at Metz, in whose hands it was detained three weeks. The leakage ascertained at Metz is kilogr. 46, 50. Passing over that from Metz to Coblenz which is sufficiently heavy for me to hear, you will not object to my claim for indemnity for the 46½ kilogr., which at Invoice price, leaves

Frcs. 47. 42 c. to be deducted from your Invoice, making the amount of your credit

Frcs. 1451. 78 c. which I have placed to your account requesting you to book it in conformity.

Please to take notice at the same time that my friend Mr. *H. Neumann* of Cologne has orders to remit you, to balance this transaction, when due.

You will oblige me by sending a Prices-Current of all your articles, more especially respecting Black Gall Nuts and every description of Indigo.

Meanwhile I remain respectfully Yours

ADOLPH SCHNEIDER.

**136. Consignment from Saxony to the United States
through a Paris House.**

Leipzig, April 13, 1864.

Messrs. Bertrand & Homberg, Paris.

Gentlemen.

We embrace with much pleasure, your kind offer to make use of our patterns for orders which may be addressed to you by your American friends, and we hasten to forward you a complete collection of all our articles.

We agree to allow you a uniform commission of 3 per Cent on all articles, the amount of which you may remit to us, or which may be remitted by the houses, introduced to us through your medium. Postage of letters and carriage of patterns will be at your charge.

With regard to the responsibility of the houses, with whom you may open accounts for us, we shall entirely rely on your penetration and judgment, well assured that your numerous connections and constant intercourse with the United States, will enable you to be perfectly apprized of the respectability of the houses with whom you do business.

On our part no endeavour shall be spared to establish between us a lasting and profitable intercourse.

We shall feel no surprise at the small number of orders which you may be able to transmit to us for some time, being well aware that the season for orders from the States has not yet arrived.

The disastrous news lately received from New Orleans excites our fears of an unfavourable termination of affairs, altogether contrary to what has been anticipated from the commencement of the season.

Very respectfully Yours &c.

BEHN, MESTERN & CO.

137. The Agency by Commission accepted.

Second letter.

Paris, June 6, 1864.

Messrs. Behn, Mestern & Co., Leipzig.

Gentlemen.

We have duly received your kind letter of April 13th and some days later, the patterns mentioned came to hand. We agree to the proposed uniform commission of 3 per Cent on all sales, but payable only on receipt of the amount of your Invoices. Carriage of patterns and postages to our debit.

We are sorry to see that your anticipations are justified, for we are unable as yet to come to any definite result. Nevertheless we have good hopes of obtaining an order for cloth at the beginning of next month, and expect to hand you orders for Listados for New York, where this article is in good demand. If woollen blankets are made in Saxony please to send us patterns and prices by first conveyance. We shall have a sale for a large parcel.

The ruinous reduction in the prices of French goods since the last crisis has been fatal to the productions of your manufacture; but as the holders of French goods have not been able to reach your limits without loss, or making a sacrifice for cash, there is no doubt, that in a short time things will resume their accustomed course and prices will become more regular.

Be assured of our utmost caution in selecting the houses with whom we may open accounts for you. The crisis however, which we have passed through without loss, has had a wholesome effect on our city, and has cleared off most of the suspicious establishments.

Your list of prices indicates that for the colours of the cloths, we are to refer to the pattern card of colours, which you had sent us in your last. There must be some mistake as to this for we have no knowledge of having received any. Please to forward it without delay.

Very truly Yours

BERTRAND & HOMBERG.

138. Order sent.

Third letter.

Paris, July 1, 1864

Messrs. Behn, Mestern & Co., Leipzig.

Gentlemen.

We hasten to transmit you the order for cloth ment in our letter of the 6th of June.

We wish you to pay particular attention to the cution, as this first operation may be the commencement of great importance.

Messrs. *Henri D'Aubigny & Co.*, 45 rue Vendôme have to forward to Havre to the address of *Larieu*, deliverable on August 10th; payable at 90 Days date the arrival to Havre with 6 per Cent discount;

R. S. No. 510. One bale containing
20 pieces Blue Cloth—quality No. 5230, wid

S. S. No. 511. One bale containing
10 pieces Blue Cloth—quality No. 5231, wid

If possible send us in your next, patterns of Nan made to advantage in Saxony. We could immediately dispose of a large parcel. Your pattern card of colours reach by Mail.

Respectfully Yours

BERTRAND & HOMBERG

139. Remarks on the Execution of the Order

Fourth letter.

Leipzig, July 8, 1864

Messrs. Bertrand & Homberg, Paris.

Gentlemen.

On receipt of your favour of the 1st instant we immediately took the necessary steps to execute your kind

for 20 pieces Black Cloth. We happen to have in stock a parcel of Black Cloth, with which we can execute a part of your order; we must however in justice to ourselves add that the quality is far superior to No. 5230, but a favourable chance purchase allows us to give them at your limit. With regard to the 10 pieces of Blue there are some difficulties. In order that these goods should be delivered at Havre on the 10th August, they ought to be sent from hence at the latest on the 23rd instant, and we are not sure of obtaining them at so short a notice, especially if we must scrupulously adhere to the dark shade, No. 5231, which is generally only made expressly to order. We therefore beg to hear, by return of post, whether in case we are disappointed in procuring the blue cloths, the House will sanction the execution in a somewhat brighter shade, such as No. 5240 of the card of colours?

In any case, we could forward the Black Cloths in a separate bale.

There are likewise other points on which we wish for information:

In the first place, do you undertake the Insurance against sea risk, or do the parties insure all the goods on the other side?

Again, are we to reimburse ourselves the amount of Invoice on Messrs. *Henri D'Aubigny & Co.* or on any other bankers?

It is also desirable for us to know the place for which the goods are destined, to ascertain the kind of package.

The manufacture of Nankeens has considerable declined in Saxony; nevertheless, if we can meet with some parcels worth your notice, we will forward patterns for approval.

With sincere esteem Yours truly

BEHN, MESTERN & CO.

140. Reply to preceding Remarks.

Fifth letter.

Paris, Aug. 12, 1864.

Messrs. Behn, Mestern & Co., Leipzig.

Gentlemen.

We have lost no time in communicating to our friends, the remarks contained in your favour of the 8th inst. and now send their reply.

They allow you a few days more to execute the order; It will be time enough if the goods reach Havre before the 20th August. In the Blue Cloths, the colour may approximate to your No. 5240.

The goods are destined for Mexico, and Messieurs *Larieu & Co.* of Havre are charged with the formalities of Insurance.

You will please to take your reimbursement on Messrs. *Maillet & Bracier* bankers in Paris.

In haste to save the post

Respectfully Yours

BERTRAND & HOMBERG.

141. Execution of the Order.

Sixth letter.

Leipzig, Aug. 14, 1864.

Messrs. Bertrand & Homberg, Paris.

Gentlemen.

Confirming our letter of 8th instant we now beg to inform you, that having happily succeeded in meeting with the 10 pieces Blue Cloth exactly of the colour and quality required, we have not deemed it requisite to await your answer before we forwarded the goods to the address of Messrs. *Henri D'Aubigny & Co.*

We inclose our Invoice amounting to Frs. 9050, for which we have debited your abovementioned friends. Before drawing the amount of our Invoice, we await your reply to our last letter.

In the absence of any positive directions respecting the package of the bales, we have risked packing them as if destined for South America.

In conclusion, we trust that the promptitude and care shown in the execution of this first commission will induce your friends to favour us with their further commands.

Respectfully Yours

BEHN, MESTERN & CO.

142. Parcel of Potash bought on Delivery.

Turcoing, . . 1864.

Mr. N. Israel, Lille.

Sir.

According to our verbal agreement respecting fifty Barrels of American Potash, prime quality, which you have agreed to deliver me on the 30th of next October, at the price of Frs. 100 per 50 kilogr. net weight, deducting Tare as usual at 12 per Cent, I beg to hand you inclosed, as agreed, two written contracts signed and sealed by me and containing a precise specification of our terms.

Be so kind as to send me one copy by next post, duly signed and sealed by yourself.

In the mean time I remain

Yours respectfully

N. MUSFELDT.

143. Return of Contract signed and sealed.

Lille, . . 1864.

Mr. N. Musfeldt, Turcoing.

Sir.

In reply to your favour of the day before yesterday, I beg to hand you inclosed, the Duplicate of the contract agreed on between us, for 50 Barrels of American Potash, bought by you, and which I have agreed to deliver to you on 30th October next. I have duly affixed my seal and signature to the document.

Be assured of my best endeavours to execute it to your perfect satisfaction.

Very truly Yours

N. ISRAEL.**144. Transfer of Goods bought on Delivery.**

Paris, May 6, 1864.

Mr. Anceau, Cognac.

Sir.

I hereby inform you, that I have ceded to Messrs. *Robinneau Brothers* of this city, the 26 casks of Brandy 19 Degrees you have agreed to send me June 1st, at the price of Frs. 201 per 27 Gallons (Veltes) deliverable in the warehouse of Mr. *Guilhaumen* at Nantes.

My buyers, whose respectability is perfectly well known to you, accept the term of payment (90 Days from the day of delivery) stipulated in our agreement. Nevertheless as I do not wish thus to get rid of my guarantee, without your consent, I make you the offer, in case this transfer does not fully meet your approval, to pay you the amount of your invoice on the day of delivery against 2 per Cent discount.

Awaiting your early reply, very truly Yours

R. LAVOLLEE.

145. The Transfer not agreed to without Premium.

Cognac, May 10, 1864.

Mr. R. Lavollee, Paris.

Sir.

I am in receipt of your favour of 6th instant in which you mention your having transferred to Messrs. *Robinneau Brothers* of your city the contract to deliver 25 casks of Brandy which I have made with you.

I can by no means agree to your proposal, to receive the amount of my invoice in cash, against an indemnity of 2 per Cent, since Paris paper is here almost always negociable at par even at 50 and 60 Days.

As to Messrs. *Robinneau Brothers*, whom I know to be highly respectable, I accept their guarantee, but cannot consent to relinquish yours without a slight premium of $\frac{1}{4}$ per Cent viz. Frs. 125 as is quite usual here.

Yours truly

H. ANCEAU.

146. Premium paid.

Paris, May 12, 1864.

Mr. Anceau, Cognac.

Sir.

I hasten to reply to your favour of 10th instant. I am well aware that transfers of bargains, very commonly give rise to premiums, but I expected that you would have made a slight exception in favour of so old a correspondent, more especially when I substituted in my place one of the most respectable houses of our city. Nevertheless to make an end of this business I agree to your proposal of a premium of Frs. 125. You may therefore draw on me for this sum at your convenience. I likewise await your letter, releasing me from all guarantee.

Respectfully

R. LAVOLLEE.

147. Order to buy Brandies at the Market Price.

Paris, June 5, 1864.

Mr. Anceau, Cognac.

Sir.

On receipt of the present, please to buy for my account 8 Casks Brandy of 19 Degrees, if the price be still 227 Frs. per 27 Gallons (Veltes) as quoted in your price List of In executing this order please to procure the Casks and forward them by ordinary carrier to Mr. *Pons* at Nantes, to whom I have given my further orders. On completing the above you will draw for my account, the whole of your disbursements and charges on Mr. *Didier* Banker of Marseilles at 3 Months. Awaiting Invoice and advice of the dispatch

I remain respectfully Yours

R. LAVOLLEE.

148. Execution of the Order and Dispatch of Goods.

Cognac, June 7, 1864.

Mr. R. Lavallee, Paris.

Sir.

In executing the order contained in your favour of the 5th instant at the price and on the terms stated, I have bought for your account 8 Casks Brandy, 19 Degrees, at 227 Frs. per 27 Veltes and forwarded them to Mr. *Pons* at Nantes. Annexed is the Invoice amounting to Frs. 8976. 45 c. to your debit. As desired, I have this day drawn for your account on Mr. *Didier* of Marseilles, for Frs. 8976. 45 c. payable to my order at 3 Months date. You will please to give orders for due honour being shown to my signature.

Ever at your command, I remain very truly Yours

H. ANCEAU.

149. Offer to consign Goods.

First letter.

Port au Prince, 5. Jan. 1864.

Mr. Le Grand, Bordeaux.

Sir.

Capitain *Maurice* of your city, whose acquaintance we have made this winter, while speaking in high terms of the respectability of your firm, has assured us that we could not place our interest in more honourable hands, than with your house. At the recommendation of this friend, we beg to enquire if it would suit you to receive our consignments of Coffee, at the same time charging you with the liquidation of our engagements, payable in your city to the amount of our consignments.

In case you agree to our proposal, you will please to hand us a proforma account sales of Coffee, that we may ascertain the charges and usages of your port. You will of course include the Commission and Delcredere which we shall have to pay you.

Without awaiting your reply, we profit by the arrival in our port of the *Aimable Henriette* of Bordeaux, Captain *Leserre*, to prepare a small parcel of Coffee, which we shall ship to you as a trial, hoping that an advantageous result may induce us to establish a lasting and more considerable intercourse.

We shall advise you of this shipment by the first vessel sailing for France.

With sentiments of sincere esteem

We remain very respectfully Yours

BETHMANN & DELAMARRE.

150. Proposal accepted. Proforma account sent.

Second letter.

Bordeaux, April 12, 1864.

Messrs. Bethmann & Delamarre, Port au Prince.
Gentlemen.

I have your favour of 5th January before me, to which I promptly reply. My friend, Captain *Maurice*, to whose care, I three months ago confided a cargo of wines for northern Latitudes, having already informed me, that I might probably expect to receive from you proposals for a commercial connection with your house, and from the high terms in which he speaks of your firm, I see with great satisfaction, the realisation of his anticipation.

I need scarcely add, that I readily accept your proposal and shall be most happy to see a mutually advantageous and lasting connection established between us, and will do every thing in my power to justify the favourable opinion which our mutual friend has induced you to entertain, and to confirm the confidence with which you are disposed to honour me.

I hasten to comply with your request, by handing you inclosed the proforma account sales desired, to serve as a basis of your operations. My terms are those on which I do business with friends in Martinique and Guadeloupe, viz: 2 per Cent Commission and 2 per Cent Delcredere.

I shall take advantage of all vessels sailing for Haiti not only from our Port, but also from Nantes or Havre, to keep you well advised of the state of the markets.

In the expectation of seeing our proposed connection fully carried out I remain with sincere esteem

very truly Yours

ALPHONSE LE GRAND.

151. Advice of Shipment, with Invoice and Bill of Lading.

Third letter.

Port au Prince, Febr. 2, 1864.

Mr. Alphonse Le Grand, Bordeaux.

Sir.

Agreeably to the letter we addressed to you on the 5th of January, which we now confirm in every respect, we have shipped on board *l'Aimable Henriette* of Bordeaux, expected to sail about the 10th or 15th inst., 16 Hogsheads and one Quarter cask of Coffee, of which you will find invoice and bill of lading inclosed, amounting to about Frs. 4600. Insurance has been effected by us for the sum of Frs. 5000. We request you to take the necessary steps in case of loss or average.

You will please to effect the best possible sale of these Coffees, and apply the proceeds in discharge of our engagements at your place as per memorandum annexed. The 8 Hogsheads and a Quarter marked *A. G.* are of very superior quality: the bean is fine and of a beautiful green. The other 8 Hogsheads, though of a good current quality are comparatively inferior.

We are preparing to make you another shipment by the first vessel sailing, but by that time, we shall probably be in receipt of your reply to our first letter of January 5th which we rather anxiously await.

You will see by the annexed prices current how these goods stand in the market. Next month will, we expect, prove favourable, and a ship from your port will find a cargo on good terms.

Les Trois Amis, Captain Robert from Bordeaux has reached the Cape.

Very respectfully Yours

BETHMANN & DELAMARRE.

Note of our Engagements at your place.

Our Note to the order <i>M. d'André</i> dated 1st May	
last year, payable 12 Months after date . . .	Frcs. 2347
Another Note, order <i>Lefebvre</i> dated 1st May last	
year 12 Months date.	” 2203
	<hr/> together Frcs. 4550

152. Receipt of Invoice and Bill of Lading.**Ship's Arrival. Landing of Goods.**

Fourth letter.

Bordeaux, May 15, 1864.

Messrs. Bethmann & Delamarre, Port au Prince.

Gentlemen.

Your letter of February 2nd reached me a month ago, with invoice and bill of lading of 16¼ Hogsheads of Coffee consigned by you to my address per *l'Aimable Henriette* Captain *Leserre*. This letter requiring no answer, I have waited to advise you the arrival and state of the goods.

I have the pleasure to state that, *l'Aimable Henriette* entered our port on the 8th instant; and that on landing, your Coffees were found in a satisfactory condition, without Loss or Average.

The samples drawn are very fair, and every thing induces the hope of a prompt sale. I could already have disposed of 3 Hogsheads first Quality, but I deemed it better for your interest, to defer the sale for a few days. Although several cargoes are expected from America, I have reason to expect that St. Domingo will maintain its advance, owing to the small quantity of this article, at present in stock.

I have discharged your two notes to the order of *M. André* and *Lefebvre*, together Frs. 4550 to the debit of our Account. As soon as the sale of your 16 Hogsheads effected I shall hand you the Account Sales.

Enclosing our this day's Pricescurrent

I remain very truly Yours

ALPHONSE LE GRAND.

53. Advice of second Shipment. Order for ten Pipes of Wine.

Fifth letter.

Port au Prince, Aug. 4, 1864.

Mr. Alphonse Le Grand, Bordeaux.

Sir.

We are in receipt of your kind letter in reply to our first of January 5th, and thank you for the flattering terms, in which you express your friendly sentiments towards us. Without awaiting the result of our first consignment of which we handed you invoice and bill of lading February 2nd, we have availed ourselves of the departure of the *Felix*, Captain *André* to make you a new consignment of Coffee of 25 Hogsheads, of which invoice and bill of lading is annexed for about Frs. 7500. We have insured them for 1000 Frs.

We have only to recommend to your kind protection our Acceptance payable with you for Frs. 1000, order *Legriel*, dated April 1st, at 6 Months. The advice has been delayed rather too long, but we doubt not from your letter, that you will have protected our signature.

Captain Maurice will probably have mentioned that we have occasional transactions in Wine. To day we have a demand for 10 Pipes of Medoc at 280 to 300 Frs. of 1858, for

which we beg to hand you an order. Please to effect the shipment by first vessel, and take care that the Wines are of a decided colour, well flavoured and full bodied. Our house is celebrated for selling only Wines of genuine growth, and we are extremely anxious to preserve this reputation. You will be kind enough to effect the insurance and send us bill of lading by first vessel from Nantes or Havre.

We trust your next letter will advise the arrival of *l'Aimable Henriette* and the result of our consignment.

We have two vessels now loading for Havre, which can scarcely complete their cargoes, but a small part of which will in any case consist of Coffee. The prospects for next year's crop are not very promising, and it is feared the plantations on the southern part of the Island have suffered considerably from the late storms. Annexed you will find the statement of our market.

With sincere esteem we remain

Yours respectfully

BETHMANN & DELAMARRE.

154. Advice of sale of Coffee. Account sales.
Payment of Draft without Advice. Receipt of preceding Letter.
Shipment of ten Pipes of Wine.

Sixth letter.

Bordeaux, Sept. 12, 1864.

Messrs. Bethmann & Delamarre, Port au Prince.

Gentlemen.

Confirming my letters of 12th April and 15th May, I have the pleasure to advise you, that profiting by recent advances in Coffees I have sold your 16 $\frac{1}{4}$ Hogsheads at a price which may be deemed advantageous. Enclosed are *the Account Sales.*

When due I discharged your two Notes order *d'André* and *Lefebvre* together Frs. 4550, and 1st October I paid without advice a Draft for Frs. 1000 order *Legriel*, presuming that the advice would reach me in one of your next letters. In fact your letter of August 4th received the 4th instant, brought me the advice of this Draft as also invoice and bill of lading of the 25 Hogsheads of Coffees per *Felix*, Captain *André*. Be assured of our best care to effect an advantageous sale.

In the same letter I received your kind order for ten Pipes Medoc. I proceeded to effect this purchase without delay, to take advantage of the departure of the *Jean Bart* Captain *Corby*, now loading for your port, and which will probably sail before the end of the month.

Adhering as closely as possible to the directions in your letter I have selected 10 Hogsheads, six of which, marked No. 1 cost Frs. 307 per Pipe, the other four marked No. 5 283 Frs. The difference in the two qualities is very slight, arising solely from the 4 last Pipes, tho' rich in colour, having a less delicate perfume than the other six. The 10 Hogsheads are insured for and are shipped by the above mentioned *Jean Bart*, Captain *Corby*. Enclosed you have invoice and bill of lading for which you are debited

With the Account Sales you will find extract of account Current and Interest, up to the 10th inst, leaving a balance in my favour of Frs. Per Contra I shall have to credit you on receipt, for the whole of your consignment advised August 4th.

In your next please to acknowledge the receipt of the Account, and say if we correspond. If correct, book in conformity with advice.

Very respectfully Yours

ALPHONSE LE GRAND.

55. Order to Freight a Vessel.

Paris, May 5, 1864.

Mr. J. R. Hammoniere, Havre.

Sir.

I had desired my correspondent at Stockholm to freight a vessel at that port of from 175 to 200 Tons to convey a cargo of Metal to Nantes, which I have bought on joint account with one of my friends in this city. The answer of my correspondent not being so satisfactory as could be wished, I address myself to you to enquire, if you could procure a good French Vessel in your port of the above tonnage, whose Captain can give the necessary guarantees, and who could sail shortly, to bring the said cargo from Stockholm to Nantes. I trust you will be able to negotiate the freight not exceeding 34 Frcs., the same as I paid last year for the *Aline* sailing from Dunkirk to Stockholm, and conveying the cargo to your port.

The Captain would have to address himself to Mr. N. R. at Stockholm to receive the cargo, and deliver it to my Agent at Nantes.

Very respectfully Yours

N. DUBOIS & CO.

56. Reply, Order cannot be executed on Terms proposed.

Havre, May 7, 1864.

Messrs. N. Dubois & Co., Paris.

Gentlemen.

Agreeably to the wish expressed in your favour of the 5th I immediately made application to several shipbrokers. They all assure me it would be impossible, at the limit of 34 Frcs. to find any Captain, willing to undertake such a voyage.

They state,—and in my opinion justly—that there is no comparison between a vessel sailing from Dunkirk to Stockholm and returning to Havre, and another dispatched from Havre to Stockholm and returning to Nantes. There is besides a distance which from the long coasting voyage would amount to a difference of from 7 to 9 Frcs. at least owing to the risk in doubling the Isle of Ushant. They think however, that at 40 Frcs. it might not be difficult to find something to suit you, as there are plenty of vessels here of 150 to 200 Tons; but they all prefer, as you are aware, a voyage to the Antilles, to the difficult navigation of the northern seas.

Please to advise me by return of post if I shall continue my enquiries.

Very respectfully Yours

J. R. HAMMONIERE.

57. Reply to Preceding. Conditions Modified.

Paris, May 9, 1864.

Mr. J. R. Hammoniere, Havre.

Sir.

I hear with regret, by your letter of the 7th your inability to procure a vessel on the terms mentioned in my letter of the 5th instant. This surprises me the more, as my correspondent at Dunkirk advised me yesterday, that he should have no difficult in coming to an agreement nearly on my terms, provided I would freight a ship of greater burden, which however does not suit me.

I will not disguise from you, that I am not without some uneasiness about this affair, and wish to have it settled as soon as possible, fearing lest longer delay might bring us within reach of the frost.

I therefore authorize you to negotiate at 40 Frs. but average and primage included. You will therefore stipulate for 25 lay-days for loading and unloading. On these terms you may conclude a Charterparty first having assured yourself of the good condition of the vessel.

Respectfully Yours

N. DUBOIS & CO.

158. Execution of the Order.

Havre, May 11, 1864.

Messrs. N. Dubois & Co., Paris.

Gentlemen.

I have the pleasure to advise you that, in pursuance of the order obtained in your favour of the 9th. I have concluded with Captain Bernard of the ship *la Catherine* of 200 tons burden, the annexed Charterparty, which I hand you for your signature. You will see that the terms are much more advantageous than could have been expected from the statements of our Shipbrokers. *La Catherine* is in every respect a satisfactory vessel, coppered and copper fastened, and well adapted to navigate the Northern seas. It would be impossible to find a better Captain or a more trustworthy man.

La Catherine would be able to put to sea, early next week, wind and weather permitting. Should you have any further instructions, you will be kind enough to forward them without delay.

Yours very truly

J. R. HAMMONIERE.

159. Advice of Agent at Marseilles to the Consignee.

First letter.

Marseilles, . . 1864.

Mr. Edw. Gorrisen, Berlin.

Sir.

I have the pleasure to advise you that, agreeable to the order contained in your favour of the ... and employing the conveyance designated by you, I have forwarded to you by the Rhone Steam Navigation Company, to the address of the Agent Mr. *Drouet senior* at Lyons:

L. H. 1 Hogshead of Provence Oil, Superfine, containing ... Millerolles, in iron bound Cask, both ends well cemented, No. 42, weighing ... kilogr.

You will please to credit me the amount, as per annexed invoice Frs. ...

I trust these goods will meet your approval and secure a continuance of your commands.

Very respectfully Yours

JEAN LERICHE.

160. Advice to Agent at Lyons.

Second letter.

Marseilles, . 1864.

Mr. Drouet senior, Lyons.

Sir.

I herewith advise you, that I have this day forwarded to you through the Rhone Steam Navigation Company, at 3 Frs. 50 c. per 50 Kilogr., delivered in 6 days:

L. H. 1 Hogshead of Provence Oil, Iron bound, Ends cemented, No. 42, weighing kilogr. ... which you are requested to forward to Messrs. *Gallois Brothers*, Strasburg, all charges forward.

Respectfully Yours

JEAN LERICHE.

161. Advice to Agent at Strasburg.

Third letter.

Marseille, . . 1864.

Messrs. Gallois Brothers, Strasburg.

Gentlemen.

I beg to inform you that I have sent to your address through the medium of Mr. Drouet senior of Lyons, with orders to transmit to you by rail at the usual rate of carriage:

L. H. 1 Hogshead of Provence Oil, Iron bound and Ends cemented, No. 42, weighing kilogr., which you will please to forward to Mr. Edw. Gorrissen, merchant. Berlin, all charges forward.

I rely on your care to send on this Hogshead to its ultimate destination.

Yours very truly

JEAN LERICHE.**162. Letter from Agent at Lyons to Agent at Strasburg.**

Fourth letter.

Lyons, . . 1864.

Messrs. Gallois Brothers, Strasburg.

Gentlemen.

By order of Mr. Jean Leriche of Marseilles who has sent the Cask to me, I have addressed to your care by Railway at the usual charge:

L. H. One Hogshead Provence Oil, No. 42, weighing kilogr. with which you will act as directed.

My charges, as per note annexed Frcs. I shall draw on you for by a draft at sight.

Respectfully Yours

DROUET SENIOR.

163. Letter from Agent at Strasburg, to an Agent at Mayence.

Fifth letter.

Strasburg, . . 1864.

Mr. Rud. Hartmann, Mayence.

Sir.

We beg to advise you of our having dispatched to your address by the Rhine Steam Navigation Company, at per Cwt., delivered in 5 days;

L. H. One Hogshead of Provence Oil, No. 42, weight kilogr. which you are requested to forward to Messrs. Heubner & Co., Agents at Leipzig, charging your expences forward.

Respectfully Yours

GALLOIS BROTHERS.

164. Letter from Agent at Strasburg to a Correspondent at Leipzig.

Sixth letter.

Strasburg, . . 1864.

Messrs. Heubner & Co., Leipzig.

Gentlemen.

We have forwarded to you, through Mr. Rud. Hartmann, Commission Agent at Mayence:

L. H. One Hogshead Provence Oil, No. 42, weight kilogr. which we request you to forward to Mr. Edw. Gorrisen, Berlin.

We hand you subjoined a note of our charges from Marseilles to Strasburg amounting to you will please to charge them forward for reimbursement at Berlin, as well as those you may disburse from Strasburg to Leipsic. I have debited you the amount of charges as above.

Very respectfully Yours

GALLOIS BROTHERS.

165. Letter from Agent at Leipsig to Consignee.

Seventh letter.

Leipsig, . . 1864.

Mr. Edw. Gorrisen, Berlin.

Sir.

We beg to inform you, that we have this day forwarded to your address by Rail, charging forward ... being the disbursements from Marseilles to Leipsig, as per Account annexed:

L. H. One Hogshead Provence Oil, No. 42, weight kilogr. ... received for you from Gallois Brothers of Strasburg.

Very respectfully Yours

HEUBNER & CO.

166. Advice of a Shipment of Goods.

Paris, June 5, 1864.

Messrs. Rosenheim Brothers, Havre.

Gentlemen.

We have the pleasure to hand you enclosed, Bill of Lading of 373 Packages of Iron, shipped to our address, on board the *Neptune*, Captain Des Arts, bound from Bristol to your port. You will please to receive the said goods, and forward them to us by water, on payment of all charges, for which pray reimburse yourselves upon as at your convenience.

Respectfully Yours

BORNIER & CO.

**167. Receipt of Goods as per Bill of Lading.
Reshipment.**

Havre, 20. June 1864.

Messrs. Bornier & Co., Paris.

Gentlemen.

In conformity with your intentions, and furnished with your order, we have procured from on board the *Neptune* Captain Des Arts from Bristol, which arrived here the day before yesterday, the 373 Packages of Iron, as per Bill of Lading sent. The Freight and Import duty we have paid, amounting together to

We send you to day, on board the boat No. 22 these 373 Packages, to be delivered on your premises in Paris, in nine days, at the rate of per Quintal, landing charges included. As is usual, we have effected Insurance at the lowest rate viz :

To cover our charges, of which note is annexed, we have drawn on you, to our own order, due 31st instant, requesting the protection of our signature.

Very truly Yours

ROSENHEIM BROTHERS.

168. Complaint of a Draft refused.

Mons, . . 1864.

Mr. N. R., Paris.

Sir.

I cannot refrain from expressing my astonishment at the nonpayment of my draft on you for Frs. 1000 to the order of which has just been returned to me, by a house in this city. This refusal surprises me the more, since had you paid this draft, you would still be indebted to me, about Frs. 200; while I perceive, that you reply in the protest, that you have received no funds with which to honour the said draft.

In circumstances like the present, a protested draft cannot fail to weaken confidence, already so seriously compromised by the present commercial crisis.

This refusal of my draft is most unpleasant to my feelings; I had calculated on more consideration on the part of a correspondent, with whom my connection has hitherto been so agreeable.

I remain Yours truly

J. H. NOEL.

169. On the same Subject.

Marseilles, . . 1864.

Mr. R. M., Lyons.

Sir.

We have just taken up the Draft for Frs. 747. 20 c. which we had drawn on you, agreeable to the account handed you in our letter of the 7th instant.

This is now the third time that we have to complain of similar treatment on your part, and you well know that in advising you of our last draft, we told you that if it was not duly honoured, we should close the account.

We had hoped you would have been at length more regular in your payments, but since you have not chosen to do so, we herewith inform you, that we have sent a duly stamped statement of our account to an attorney of your city, with authority to commence legal proceedings against you.

Your obedient servants

H. RAINVILLE & CO.

**170. Complaint of an Order to Protest a Bill drawn
for balance of Account.;**

Namur, . . 1864.

Mr. N. W., Paris.

Sir.

I duly received your letter of 22nd ultimo. in which you advised me of your draft for Frs. 473. 90 c. as balance of Account up to December 31st, though I am indebted to you no more than Frs. 470. 65 c. I cannot conceive why you have debited me contrary to all usages Frs. 3. 24 c. You have ordered I perceive your draft on me to be protested without even waiting to have your account verified.

After the transactions between us, and their profitable results in your favour, I should most assuredly not have expected such unhandsome proceedings on your part.

On my part I have ever shown you the greatest consideration and think myself entitled to claim some reciprocity from you, and I cannot refrain from expressing my great disappointment at finding that you have decided otherwise.

Your obedient Servant

A. ROGIER.

171. Return of a Draft for Want of Endorsement.

Metz, . . 1864.

Mr., Nancy.

Sir.

On handing us the draft for Frs. ... on ... of ... you have omitted to furnish it with your endorsement, we therefore return it to you requesting you will do the needful.

172. Reply. Draft remitted, duly endorsed.

Nancy, . . 1864.

Mr., Metz.

Sir.

Your letter of ... returned my remittance of Frcs. ... on ... for want of endorsement. I now enclose it duly endorsed, begging you will excuse this inadvertence.

173. Advice of the Payment of a Draft, honoured under Guarantee of the Endorsement omitted; a duly endorsed Copy requested.

Sir.

I yesterday received your favour of ... inclosing me a draft for

Frcs. 600 on *N. N.* of this city due to day, which, though not endorsed, has been paid by the drawee under my guarantee, on condition of his being furnished with a copy endorsed to my order. I therefore request you will furnish me with this copy by return of post.

174. Reply. Copy sent.

Sir.

I hasten to transmit you a copy of my remittance of Frcs. 600 on *N. N.* requested in your favour of ... entreating you to excuse my inadvertence in omitting to affix my endorsement.

**175. Request to Present a Bill for Acceptance and to
return it in Course of Post.**

Rheims, Nov. 12, 1864.

Mr. , Paris.

Sir.

I take the liberty of handing you a 1st of Exchange for
Fracs. 3000 on
which I request you to present for acceptance. Have the
kindness to remit me this bill furnished with the needful by
return, and excuse the trouble occasioned.

**176. Return of a First of Exchange duly accepted
by the Drawee.**

Paris, . . 1864.

Mr. , Rheims.

Sir.

I have the pleasure to hand you enclosed for my dis-
charge, the 1st of Exchange for Fracs. 3000 on sent
to me for presentation, in your favour of The bill is
duly furnished with the needful.

**177. Transmission of a First of Exchange for Acceptance,
Order to hold it at the Disposal of the Second.**

Avignon, . . 1864.

Mr. , Lyons.

Sir.

We trespass on your kindness in remitting you two
firsts of Exchange for

Fracs. 2000	} on at 60 days sight.
„ 1000	

which we request you to present for acceptance and to hold at the disposal of the duly endorsed seconds, advising us the date of acceptance.

Requesting you to excuse the trouble occasioned,
We remain &c.

178. Reply. The Acceptance is Procured.

Lyons, . . 1864.

Mr. , Avignon.

Sir.

In your favour of you sent me for acceptance two
firsts of Exchange for

Frcs. 2000	}	on at 60 days sight
„ 1000		

both of which were yesterday accepted, and I shall hold them at the disposal of the endorsed seconds.

179. Transmission of First of Exchange to the Drawees.

Order to hold it at the Disposal of the Copies.

Rouen, . . 1864.

Messrs. , Paris.

Gentlemen.

We beg to hand you inclosed 3 firsts of Exchange for

Frcs. 1000	}	on yourselves, drawn by of at 2 Months date.
„ 1500		
„ 2000		

We request you to accept these drafts and to hold them at the disposal of the endorsed copies, advising us in due course whether we are to consider them as accepted. Pray excuse the trouble thus occasioned.

**180. Advice of Receipt and Acceptance of the
First of Exchange.**

Paris, . . 1864.

Messrs., Rouen.
Gentlemen.

In reply to your favour of the we have the pleasure to say, that the three firsts of Exchange sent us for Frs. 1000, 1500 and 2000 on ourselves, have been duly accepted, and will be held at the disposal of the endorsed copies.

**181. Letter requesting Permission to furnish a
"Case of Need" on Bills of Exchange.**

Dijon, . . 1864.

Messrs., Strasburg.
Gentlemen.

Will you excuse my asking of you a favour, which will greatly facilitate my operations. It is briefly as follows: Bills of Exchange on your place frequently pass through my hands, the acceptance and payment of which I desire to cover. I therefore take the liberty of asking your permission to furnish such Drafts with a "Case of Need" on you. I shall not only feel it my duty to reimburse you promptly for your intervention, but shall regard myself honoured by the protection you may afford to my signature, and which I shall gratefully acknowledge while offering to reciprocate your kindness, whenever an opportunity may offer.

Should my house not be sufficiently well known to you, I beg to refer you for every information to Messrs. *N. N.* of this city, or to Messrs. *R. Y.* of who will I doubt not afford you every satisfaction.

182. Reply.

Strasburg, . . 1864.

Mr., Dijon.

Sir.

We hasten to reply to the letter you did us the honour of addressing us on With great pleasure we acquiesce in the request you have made us, to indicate a case of need with us on any bills on our place, which you may negotiate. We shall protect your signature whenever it may be requisite, relying on your punctuality for the reimbursement.

183. Advice of a Case of Need.

Marseilles, . . 1864.

Messrs., Lyons.

Gentlemen.

We have taken the liberty to furnish a Case of Need with you on the following drafts:

Frcs. 2000 } drawn by of dated 11th March at
 ,, 3000 } 90 Days date, on of your place.

We request you to honour them by your intervention in case of nonacceptance, or of nonpayment, and to return them to us with an account of the charges.

We leave it to your option, to reimburse yourselves on us for the amount of the principal and expences, or to await our remittances, which we shall make you without delay.

184. Reply.

Lyons, . . 1864.

Messrs., Marseilles.

Gentlemen.

In reply to your favour of we beg to inform you that we shall do honour to the Case of Need you have indicated on us, respecting the two drafts for Frcs. 2000 and 3000 on and shall intervene for the protection of

your signature in case of nonacceptance or nonpayment on the part of the drawee. If our intervention should be required, we shall conform to your directions by sending you these bills together with the account of expenses. It will in every case afford us pleasure to have an opportunity to prove our esteem for your house. With these sentiments we subscribe ourselves &c.

185. Enquiry respecting the Payment of a Draft.

Colmar, . . 1864.

Messrs., Strasburg.

Gentlemen.

We beg leave to enquire of you, the fate of our remittance of Frs. 800, on Cernay, and what it has produced, as we wish to settle with our previous endorser.

186. Return of a Dishonoured Draft.

Colmar, . . 1864.

Mr., Strasburg.

Sir.

Enclosed I hand you your remittance of Frs. 800, on Cernay, mentioned in your letter of

Notwithstanding the delay granted to the drawee, he has deferred the payment from day to day, and it will be difficult by mild measures to obtain the amount from him. Please to credit me for the return of the said draft.

187. Return of a First of Exchange protested.

Lyons, . . 1864.

Messrs., Strasburg.

Gentlemen.

The letter you addressed to me on enclosed for acceptance a first of Exchange for

Frchs. 3000 on of this city,
which I hand you returned in my discharge, with protest for nonacceptance. Please to credit me Frchs. for the charges.

188. Transmission of a Protest for Nonacceptance.

Paris, . . 1864.

Mr., Besançon.

Sir.

I had the honour to receive your favour of enclosing

Frchs. 1000 on of this city due
to procure payment.

While awaiting the maturity I caused the bill to be presented for acceptance, which being refused, I had a protest made out as enclosed, the expences of which are placed to your debit.

In case of nonpayment, I shall have it again protested, and shall return you the bill with account of return charges. Should however the drawee pay at maturity, I shall credit you the amount with advice.

189. The Drawee has accepted only Part of the Amount of a Draft. The Bill protested for the Remainder.

Paris, . . 1864.

Messrs., Besançon.

Gentlemen.

In your letter of the ... you handed me a bill for
Frchs. 3000 on ... of this city due ...

The drawee having accepted the bill for the sum of
Frchs. 2500 only, I have had a protest made out for the
remainder. The document is enclosed, the charges of which
Frchs. ... are placed to your debit. If, at maturity, the
drawee should pay only the amount of his acceptance I
shall have a protest made likewise for nonpayment. In
any case I shall credit you the sum paid by the drawee,
with advice.

190. Receipt of Protest for Nonacceptance acknowledged.

**Order to present the Bill in Case of Nonpayment to the Intervention
of a House indicated.**

Besançon, . . 1864.

Mr., Paris.

Sir.

We have received your favour of the ... enclosing
protest for nonacceptance of our remittance of

Frchs. 3000 on ... the charges of which Frchs. ...
have been passed to the credit of your account.

To avoid, however, any further charges in case of non-
payment at maturity, we request you to present the bill
to Messrs. ... who will intervene without protest, for
account of the Drawer.

**191. Advice of a Draft payable elsewhere;
Transmission of the First of Exchange to Drawee; Request to
accept it and remit to a House mentioned, at the Place of
Payment, at the Disposal of the Second.**

Hamburgh, . . 1864.

Mr. A. N., Havre.

Sir.

Agreeably to directions in your favour of ... we have reimbursed ourselves on you, for our credit of Bco. frs. 2500 at the Exchange of 189, viz:

frcs. 4725 payable in Paris, to our order, at 2 Months date.

We hand you the first of Exchange requesting your acceptance, payable in Paris, and the transmission of the same furnished with the needful, to Messrs. *R. & B.*, at the disposal of the second, informing us with whom you have made the bill payable.

Requesting you to excuse the trouble occasioned, we remain,

Yours respectfully

DROOP & SCHARF.

**192. The same Subject — in which the First of
Exchange is not Transmitted to the Drawee himself, but to
another House for Acceptance.**

Hamburgh, . . 1864.

Mr. A. N., Havre.

Sir.

We beg to advise you that, in conformity with your letter of the ... we have drawn on you, our credit of Bco. frs. 2500 at the Exchange of 189 viz:

frcs. 4725 payable in Paris to our own order at 2 Months date.

We request you to do honour to our draft, and hope soon to see a renewal of our correspondence.

Transmitting our course of Exchanges

We remain respectfully Yours

DROOP & SCHARF.

**193. Letter from the same drawer to a Correspondent;
Order to send the Bill to a House, which he designates, as the
Place of Payment.**

Hamburgh, . . 1864.

Mr. H. M , Havre.

Sir.

We take the liberty to transmit you the first of Exchange of our Draft for

Fres. 4725 on A. N. of your city, payable in Paris at 2 months date.

Have the goodness to present it for acceptance and send it, without delay, at the disposal of the second, to Messrs. R. & B., Paris, advising us with whom the Drawee has made the draft payable.

Requesting you to pardon the trouble occasioned

We remain Yours respectfully

DROOP & SCHARF.

**194. Advice of Acceptance of a Domiciliated first of
Exchange, and of its Transmission to the Place of Payment, at
the Disposal of the Second.**

Havre, . . 1864.

Messrs. Droop & Scharf, Hamburgh.

Gentlemen.

I am in receipt of your letter of covering the First of Exchange of Draft,

Frcs. 4725, which you have valued on me 2 months date at the Exchange of 189, against your credit of Bco $\frac{1}{2}$ 2500.

Agreeable to your instructions, I have addressed it to Messrs. *R. & B.*, Paris, at the disposal of the Second of Exchange, accepted payable with Mr. *Louis Oppermann* of the said city.

I have the honour to remain

Yours respectfully

A. N.

195. Reply.

Havre. . . 1864.

Messrs. Droop & Scharf, Hamburgh.

Gentlemen.

I am in possession of the letter you kindly addressed to me on, and have consequently duly accepted your Draft for

Frcs. 4725 to your order at 2 months date, payable in Paris.

By this draft, your credit in my books of

Bco $\frac{1}{2}$ 2500 is balanced at the Exchange of 189.

I sincerely respond to your wish, of a speedy renewal of our correspondence, and in the meantime subscribe myself very respectfully Yours

A. N.

196. Reply.

Havre. . . 1864.

Messrs. Droop & Scharf, Hamburgh.

Gentlemen.

In reply to your favour of, I have the *pleasure* to inform you, that your First of Exchange for

Frcs. 4725 on *A. N.* has been duly accepted by him, payable at *Mr. Louis Oppermann's*, Paris, and that agreeably to your instructions I have remitted it to *Messrs. R. & B.* of that city, at the disposal of the Second.

Whenever I can serve you, pray command my best exertions and believe me very truly Yours

H. M.

197. Dispatch of the First of Exchange of a domiciliated Draft, to the Party bound to hold it at the Disposal of the Second, by the Drawee himself.

Havre, . . 1864.

Messrs. R. & B., Paris.

Gentlemen.

Agreeably to the directions of *Messrs. Droop & Scharf*, Hamburgh, I have the pleasure to hand you under cover, a First of Exchange for

Frcs. 4725, in their draft on me at 2 months, which I have accepted payable at *Mr. Louis Oppermann's* of your city. Have the goodness to hold it at the disposal of the Second, acknowledging the receipt.

Very respectfully Yours

A. N.

198. Reply acknowledging Receipt.

Paris, . . 1864

Mr. H. M., Havre.

Sir.

We have received your letter of . . . inclosing a First of Exchange for Frcs. 4725, drawn by *Droop & Scharf* of

Hamburg accepted by you payable at Mr. *Louis Oppermann's* of this city. Agreeable to your directions we shall hold it at the disposal of the Second.

With esteem Yours &c.

R. & B.

**199. Letter of Drawee of a domiciliated Draft
to the Party with whom the Bill is made payable.**

Havre, . . 1864.

Mr. Louis Oppermann, Paris.

Sir.

I have the honour to advise you that I have accepted, payable at your house

Frcs. 4725, drawn by Messrs. *Droop & Scharf* of Hamburg to their order, dated . . . , at 2 months date.

I beg you to discharge this draft when due, to the debit of my account, and remain

Yours truly

A. N.

200. Reply.

Paris, . . 1864.

Mr. A. N., Havre.

Sir.

I have duly noted the draft of Frcs. 4725 drawn by Messrs. *Droop & Scharf*, Hamburg, . . . at 2 months, advised in your letter of . . . as accepted payable at my house. I shall remit the bill at maturity to the debit of your account.

Respectfully Yours

LOUIS OPPERMANN.

201. Letter from the Payer of a Draft accepted payable at his House to the Acceptor. Return of the discharged Draft.

Paris, . . 1864.

Mr. A. N., Havre.

Sir.

Referring to my letter of I hand you under this cover in First and Second of Exchange, the draft of Messrs. *Droop & Scharf* of Hamburg for

Frcs. 4725, dated at 2 months, accepted by you payable at my house, which I have honoured, to the debit of your account.

Respectfully Yours

LOUIS OPPERMANN.

CORRESPONDENCE RESPECTING AN ORDER FOR CORKS.

202. Confirmation of an Order given to an Agent; Mode of Reimbursement.

Stettin, 16th February 1864.

Mr. Hermann Sillem, Marseilles.

Sir.

We yesterday received a visit from Mr. *Martineau* your agent in this city, when we gave him the following order.

15	Bales of Corks,	middle quality,	long,	pointed at.	Frcs. pr.	Mille,
10	"	"	"	"	"	straight at. " " "
2	"	"	"	"	"	pointed at. " " "

deliverable free on board, whether at your place or at Cetta, against reimbursement on Messrs. *Behn & Gossler*, Hamburg, at 3 months date.

In confirming this order, we request you to let us know by first post, if you can execute it at the prices and on the terms prescribed, in order that, in case of a negative answer we may provide ourselves with the goods in Paris, where corks are offered us at the same prices.

Awaiting your reply we remain respectfully yours

HAGENAU & CO.

203. Reply.

Marseilles, 28th February 1864.

Messrs. Hagenau & Co., Stettin.

Gentlemen.

I have duly received yours of 16th inst. confirming the order given to my agent, Mr. *Martineau*, for 27 Bales of Corks, divers sorts, to be shipped either here or at Cette. This order has been duly noted for execution at the price and on the terms specified, taking my reimbursement on Messrs. *Behn & Gossler*, Hamburgh, at 3 months date. I am negotiating with a Captain respecting the shipment of the goods, but have not yet received a positive answer on the subject. My next will acquaint you with the result of my proceedings, and in the mean time I remain

Your obedient servant

HERMANN SILLEM.

204. Reply. Supplementary Order for Corks.

Directions for Insurance.

Stettin, 8th March 1864.

Mr. Hermann Sillem, Marseilles.

Sir.

We learn with pleasure by your favour of the 28th ult. that you are executing our order for Corks, and hope the present will reach you in time to add to the shipment you are about to make us

10 Bales Corks, middle quality, straight. . . . à .. Frs. per Mille,

5	"	"	"	"	long, pointed	à ..	"	"	"
2	"	"	"	"	short	"	à ..	"	"
1	"	"	fine	"	long	"	à ..	"	"

Should the Captain, with whom you are negotiating respecting our former order, refuse to take the whole 45 Bales, you may ship the present parcel by another Vessel.

If you are able to insure the goods at a premium lower than the Hamburgh rate, we beg you to do so; otherwise, we shall leave the Insurance with our friends Messieurs Behn & Gossler of that city.

Respectfully Yours

HAGENAU & CO.

205. Reply. Want of Vessels to ship the Goods.
Remarks on the Prices limited for some sorts of Corks. Other
Terms offered.

Marseilles, 28th March, 1864.

Messrs. Hagenau & Co., Stettin.

Gentlemen.

I deferred acknowledging receipt of your favour of 8th inst. handing me a supplementary order for 18 Bales of Corks, hoping at the same time, to be able to advise you of the shipment of the goods; but I have been disappointed. Not only is there a want of Vessels, both here and at Cette, but the Captain with whom I have been in treaty, begins to object to the space which so large a parcel of Corks would occupy, and he consents to take only a small quantity and at a freight, four times too high. I am therefore compelled to delay, hoping to induce him to take at least the half. I shall however embrace every available opportunity to ship, in order to secure as much space as possible.

My Agent, Mr. Martineau. will have already apprized you, that your limits of Frcs. for Corks, middle

quality straight, are too low, and that you ought at least to raise them to Frs. If I have submitted to the price of Frs. for the 10 Bales of your former order, it is only because Mr. Martineau accepted these terms by mistake, as I shall be a considerable loser by the bargain. To prove to you however my desire to do every thing in my power to serve you, I now offer to let you have the Corks second quality, long pointed, at Frs. and the short pointed at Frs.

The Insurance, at this season, I am persuaded, you would effect on better terms in Hamburg.

Annexed I beg to hand you an exact Prices-current of this place, and remain

very respectfully Yours

HERMANN SILLEM.

206. Reply. Order to effect the shipment to a House in Hamburg, failing an Opportunity to Stettin. No Change allowed in the former Limits; some of the Sorts are therefore relinquished unless the Prices are modified.

Stettin, April 26th, 1864.

Mr. Hermann Sillem, Marseilles.

Sir.

We are in receipt of your favour of 28th ult. and request you, in reply, to dispatch our Corks by first ship loading for Hamburg, unless you find a direct opportunity either at your place or Cette, and to address them to Messrs. Behn & Gossler of that city at our disposal.

If you cannot let us have the 10 Bales of Corks middle quality, straight, as ordered from you in our letter of 8th March, we shall be obliged to renounce this sort.

Likewise the 2 Bales of Corks, short pointed, unless you moderate the price to Frs. We beg to observe that our limiting the price of the latter sort to Frs. was a mistake of the pen.

Very respectfully Yours

HAGENAU & CO.

207. Advice of Shipment effected. Bills of Lading and Invoice transmitted. Reimbursement of the Amount.

Marseilles, May 21st, 1864.

Messrs. Hagenau & Co., Stettin.

Gentlemen.

The letter addressed to us April 26th reached us in due time. I have now the pleasure to advise you that I have at length been happy enough to find an opportunity direct both here and at Cette to effect the shipment of your 45 Bales of Corks. I have therefore shipped at Cette

H. & C. 27 Bales No. 1/27, on board the Swedish Vessel *Gustav Wasa*, Captain Wiese, and from this port

„ 18 Bales No. 28/45 on board the Norwegian Ship *Thorwaldsen*, Captain Kaehler.

Enclosed I hand you the bills of lading of the two shipments, as also the Invoices, one for

27 Bales, amounting to Frs. 3056. 50 at 185 Bco/£ 1652. 4 and the other for

18 „ amounting to „ 2333. — „ 185 „ 1261.—

Bco/£ 2913. 4

for which I have this day reimbursed myself, according to your order and for your account, by a draft on Messrs. Behn & Gossler of Hamburgh at 3 months date. In advising this draft, I have sent them two copies of the Bill of lading to effect the Insurance.

The *Gustav Wasa* will shortly sail from Cette, and the Captain of the *Thorwaldsen* will to-morrow receive his papers and sail the first fair wind.

I regret my inability to reduce the price fixed for the 10 Bales contained in the supplementary order. I hope however that you will accept them at the price quoted on seeing the goods.

I flatter myself you will be pleased with the quality of the corks, and that I shall soon be favoured with further orders.

In the meanwhile I subscribe myself

Yours obliged

HERMANN SILLEM.

208. Transmission of Bills of Lading to a Third Party relative to a Shipment. Advice of Drafts by Order and for Account of a third Party, drawn in Reimbursement for the Amount of an Invoice.

Marseilles, May 21st. 1864.

Messrs. Behn & Gossler, Hamburg.

Gentlemen.

By order of Messrs. Hagenau & Co. of Stettin I have the pleasure to hand you enclosed, the bills of lading of two shipments of 45 Bales of Corks to their address; as follows:

H. & C. No. 1/27 27 Bales, shipped at Cette on board the Swedish ship *Gustav Wasa*, Captain Wiese; amounting to Bco ¥ 1652. 4.

„ „ 28/45 18 Bales shipped at this place on board the Norwegian Vessel *Thorwaldsen*, Captain Kaehler; amounting to Bco ¥ 1251.

Please to effect Insurance, following advice of the said friends at Stettin, and take notice that I have drawn on

you this day, for their account, the amount of the said shipments in drafts of

Bco/£ 1500. —	} to my order at 3 Months date
„ 1413. 4	

Bco/£ 2913. 4 together, to be honoured to their debit.

The Vessels referred to will sail shortly from the respective ports.

Respectfully Yours &c.

HERMANN SILLEM.

209. Order for Insurance given to a Correspondent.
Advice of Drafts of a third Party.

Stettin, May 31st, 1864.

Messrs. Behn & Gossler, Hamburg.
 Gentlemen.

Mr. Hermann Sillem of Marseilles advises us by letter of 21st inst. his having handed you the Bills of lading of two shipments of Corks, made to our address, viz:

from Cette on board the Swedish Vessel *Gustav Wasa*,
 Captain Wiese,

H. & C. No. 1/27. 27 Bales, value Bco/£ 1652. 4
 from Marseilles on board the Norwegian Vessel *Thorwaldsen*, Captain Kaehler

H. & C. No. 28/45. 18 Bales, value Bco/£ 1261.

We beg you to insure these shipments at the lowest rate, for the above value, including 10 per Cent profit, handing us the Account.

The said Marseilles house announces at the same time their having drawn on you for our account Bco/£ 2913. 4 at 3 months date.

We request you to accept these drafts for us and subscribe ourselves Yours very truly

HAGENAU & CO.

210. Reply. Insurance effected. Account sent.

Due Honour prepared for the Drafts of third Party.

Hamburgh, June 4th, 1864.

Messrs. Hagenau & Co., Stettin

Gentlemen.

In conformity with the advice in your favour of May 31st Mr. Hermann Sillem of Marseilles has transmitted us the bills of lading of 45 Bales of Corks, shipped to your address, and agreeably to your directions, we have effected Insurance, adding 10 per Cent profit. We enclose the account amounting to Bco£, for which please to credit our account.

We shall accept the drafts for

Bco£ 2913 4 at 3 months date, drawn by the said Mr. Hermann Sillem on our house, for your account, to your debit and

remain very respectfully Yours

BEHN & GOSSLER.

211. Reply. Remarks on the Price of some kinds of Corks; an Indemnity claimed.

Stettin, June 11th, 1864.

Mr Hermann Sillem, Marseilles.

Sir.

We learn with satisfaction by your favour of May 21st, the dispatch of our 45 Bales of Corks on board the Vessels *Gustav Wasa*, Capt. Wiese, and *Thorwaldsen*, Capt. Kaehler.

We have credited you with Messrs. Behn & Gossler, Hamburgh for the Drafts of

Bco£ 2913. 4 at 3 months date, for the account of your Invoice for which all honour is prepared.

While thanking you for the care taken in the shipment of the Corks, we cannot refrain from remarking, that in your Invoice, you have entered a lot of 10 Bales containing 300,000 Corks assorted at Frs. and another lot of the same quantity and quality at Frs.; besides this you have exceeded the limits we had fixed for the 60,000 Corks middle quality short pointed, by 25 Centimes. You cannot therefore object to our claiming a credit for the difference of 90 Frs., especially, as in our last letter, we particularly mentioned, that you were to omit the said Bales unless you could deliver them at our limits. The House of *B. & Co.* Paris, from whom we have also received Corks, quote us the same sorts, in qualities quite equal to yours, at Frs. and Frs.

We rely on your allowing the justice of our claim which would induce us to continue our orders,

and subscribe ourselves respectfully Yours

HAGENAU & CO.

CORRESPONDENCE RESPECTING A CONSIGNMENT OF COFFEE.

212. Despatch of Bill of Lading. Consignment.

London, . . 1864.

Mr. M. Mircourt, Havre.

Sir.

With pleasure we embrace the opportunity of showing how well disposed we feel to pay all respect to the recommendation of our friends Messrs. Harris, by handing you enclosed Bill of Lading of

P. L. 77 }
F. S. 17 } sacks of Coffee which we have shipped

on board "*Les deux Frères*," Captain Robert, bound for your port.

Have the goodness on the receipt of these Coffees, to declare them in Transit, and draw from each Lot a copious sample, which you will be so good as to send us, that we may be able to form a judgment of the qualities, and give you our instructions.

Respecting the charges, we have no doubt you will be able to arrange so that we may judge the result of a sale. We request you to send us a pro forma Account sale of both parcels, which will decide us, whether to sell at your place or elsewhere.

213. Reply. Receipt of Bill of Lading.

**Opinion of probable result of the Sale of Coffees. Instructions
required, in case of particular Average. Prices of Market.
Pro Forma Account Sales.**

Havre, . . 1864.

Messrs. S. W. & Co., London.

Gentlemen.

I am in due receipt of your favour of the . . . inst. covering bill of lading of two parcels of Coffee viz 77 and 17 Sacks shipped on board "*Les deux Frères*," Capt. Robert, expected to arrive in this port.

Duly sensible of this mark of confidence, I shall neglect no means of proving how highly it is appreciated

I shall conform to your instructions, and on arrival of the Vessel, shall deposit the Coffees in Bond, that you may determine the sale here, or have them declared in Transit.

For this purpose, I shall inform you of our prices, sending you the samples required to await your definitive commands.

I deem it more for your interest to sell the Coffees on the spot than to have them exported, since shipped on board a French Vessel, they are subject only to a slight duty, viz: which when paid would bring the price to or in Bond to This price is too high for exportation, as Coffees imported in foreign vessels are in the market at Frcs.

Please to say, if the Coffees are insured in London, and in this case, whether I shall judicially note the Averages that exceed 5 per Cent.

Within the last few days there has been a good deal doing in San Domingo Coffees. More than sacks

have been bought at and sales would have been larger, if the holders had not been checked by the news of an Embargo at St. Domingo on all French Vessels. I am however the less able to guarantee this report as the letters from your city are silent on the subject. Should the Embargo have taken place, the price of San Domingo imported in French Vessels will rapidly advance, which will be fortunate for you, the said vessel having sailed before the Embargo. However this will soon be decided.

Annexed I hand you a pro-forma accountsale of 100 Bales of St. Domingo Coffee; as soon as yours arrives I shall send you the samples required.

Your obedient servant

M. MIRCOURT.

214. Advice of the arrival of the Coffee.

Havre, . . 18 . .

., London.
Gentlemen.

Confirming my letter of I have the pleasure to announce the safe arrival of "*Les deux Frères*" after a passage of 41 days. The cargo will be landed without delay, and as soon as it is in my hands, the samples shall be forwarded. Coffees for a moment have been quoted at but this advance was of short duration, and since the day before yesterday, 300 Sacks, good quality have been sold at I very much doubt if Coffee will be further depressed, and I think you may regard the price of as a medium rate.

Yours very truly

M. MIRCOURT.

215. Order to sell. Directions for particular Averages.

London, . . 18 . .

Mr. M. Mircourt, Havre.

Sir.

We learn, with pleasure, by your favour of the arrival of "*Les deux Frères*." We thank you for this advice,

as well as for what you say respecting the prices of Coffee. We agree with you in preferring the sale of our Coffee on the spot, to reexport. We are therefore fully disposed to follow your advice, and leave you at perfect liberty in the sale, assured that you will in every case protect our interests.

Had these Coffees been addressed to this country, we could have sold them by sample, while afloat: but we do not know how far this could be done at your place, without sacrifices on our part. If it amounts to no more than a slight per centage in favour of the buyer, we authorize you to sell our Coffees in this way. If possible we should prefer selling them on board, which would save us the expence of landing. In other respects, we rely altogether on your care for our interest.

Our Coffees are insured as follows:

77 Sacks marked *P. L.* for £ 560,

17 " " *F. S.* " " 130,

on condition of being free from Average below 3 per Cent.

216. Advice of the Sale of the Coffee.

Havre, . . 18 . .

., London.

Gentlemen.

Agreeable to the instructions in your favour of ... I have been occupied in the sale of your 94 Sacks of Coffee, and I am happy to inform you that I have found a purchaser, who has taken them, delivered on board at ... If placed in Bond, I might perhaps have obtained 3 Centimes more, but this slight difference would not have compensated for the charges of landing and warehousing. I therefore *think* I have acted best for your interest.

As soon as the buyer has received the Coffees, I shall hand you the account sales as well as the net proceeds in London paper.

The sale being completed, it appears superfluous to send you the samples of these Coffees; however, should you wish, I will reserve a small sample of each mark.

Your obedient servant

M. MIRCOURT.

217. Reply.

London, . . 18 . .

Mr. M. Mircourt, Havre.

Sir.

Your favour of is before us, advising the sale of our 94 Sacks Coffee from St. Domingo at delivered on board.

We fully approve of this sale, and await the account with remittance on our place for the net produce.

We are glad you have reserved us samples of each lot. Please to transmit them by post, but in a reduced quantity, that your letter may not exceed one ounce in weight. We merely wish to know by the samples the quality of these Coffees, and the way in which our friends at Port-au-Prince have served us.

218. Account sales and Remittance of Proceeds.

Havre, . . 18 . .

., London.

Gentlemen.

Confirming my letter of in which I announced the Sale of your 94 Sacks of San Domingo Coffee, I beg to hand

you the Account Sales producing Frs. 14,850 amounting, at the Exchange of 25, to £ 594 which I transmit viz ;

£ 300. — }
 „ 294. — } on *J. Richmond* at

£ 594. — together on London.

Please to place the above remittance to my Credit with advice, and balance this transaction.

Hoping to hear your approval of this operation, as well as of the care which I have shown for your interest, I desire to find frequent opportunities of justifying the confidence with which I have been honoured.

Your obedient servant

M. MIRCOURT.

219. Receipt of Account sales and Remittance.

Remarks on Del Credere and Commission.

London, . . 18 . .

Mr. M. Mircourt, Havre.

Sir.

Since our letter of we are in receipt of yours of covering Account Sales of our 94 Sacks San Domingo Coffee, amounting to Frs. 14,850, value in Sterling £ 594 This we have examined and find correct. We would beg to observe, that we find the rate charged for your Commission and Del Credere, viz 3 per Cent, rather high; we think you might reduce it to $2\frac{1}{2}$.

You have remitted us £ 594 in two Drafts on *J. Richmond* at with which we shall do the needful to balance the above transaction.

We repeat the assurance of our approval of the mode in which you have protected our interests, and shall profit by the first opportunity to renew our correspondence.

220. Reply.

Havre, . . 18 . .

., London.

Gentlemen.

I perceive with pleasure by your favours of and your satisfaction with the produce of your 94 Sacks of Coffee, which you have balanced by my remittance of £ 594 on your city.

With regard to the 3 per Cent charged for Commission and guarantee, I beg you to note, that the regular charge for Commission is 2 per Cent, and that the charge for guarantee 1 per Cent will not be thought by you too high, when you consider the risks we necessarily run in Sales of Coffee.

Coffee, Pepper and Sugar are sold here at 3 Months and 15 days credit. If in future you will undertake the risk, I would gladly abandon the Del Credere and be content with charging 2 per Cent commission. I should be only too glad if my correspondents would release me from this responsibility; but they always make it an essential condition, to which the custom of our city obliges me to submit.

Your obedient servant

M. MIRCOURT.

Correspondence between Bremen & Havana
respecting a Consignment of Linen with
returns in Cigars. Calculation of the
Operation and Result.

Letter No. 1.

**221. Enquiry respecting a Vessel now Loading.
Orders to engage Freight in this Ship.**

Bremen, June 24th, 1863.

Messrs. Oppermann & Co., Hamburg.
Gentlemen.

Having learnt that the Spanish ship *Alina*, Captain Gonzalez, is loading for Havana, I beg you to enquire whether she can still take on board 8 Cases of Linen measuring 75 to 80 Cubic feet. In that case I would request you to secure freight, agree on the terms, advising me of the result, that I may without delay forward the cases to your address.

Awaiting your reply I remain respectfully
J. H. PAPENHEIM.

Letter No. 2.

222. Reply to preceding Letter.

Hamburg, June 26th, 1863.

Mr. J. H. Papenheim, Bremen.
Sir.

We hasten to inform you, in reply to your favour of 24th instant, that we have succeeded in obtaining freight

for your 8 Cases of Linen, on board the Spanish Vessel *Alina*, Captain Gonzalez, for 26 Spanish Dollars and 15 prCt. Primage; but as the ship has already taken in the major part of her cargo, she will sail almost immediately, so that you have no time to lose in forwarding to us the said cases. We therefore hope to receive them shortly; meantime

We remain respectfully

OPPERMANN & CO.

Letter No. 3.

**223. Advice of Dispatch of Cases. Directions
respecting the Shipment.**

Bremen, June 30th, 1863.

Messrs. Oppermann & Co., Hamburg.

Gentlemen.

Agreeably to your favour of 26th instant, I have forwarded to your address by Railway Harburg at the rate of 1½ % ~~2~~ Ld'or. per 308 lbs deliverable in 2 to 3 days,

S. & S. Nos. 1 to 8. 8 Cases Linen weight as below. These I request you to ship on board the *Alina* to Messrs. Scholler & Solf, Havana, giving them advice and handing them Bill of Lading, likewise debiting me your charges with statement of particulars. The Insurance will be effected here.

Awaiting your advice of the shipment

I remain respectfully

J. H. PAPENHEIM.

Note of Weight.

S. & S. 8 Cases of Linen, Gross weight together
2857 Bremen lbs.

Letter No. 4.

**224. Reply to No. 3. Receipt and Shipment of the
Linens. Amount of Charges.**

Hamburgh, July 5th 1863.

Mr. J. H. Papenheim, Bremen.

Sir.

We have the pleasure to inform you, that your 8 Cases of Linens, Nos. 1—8 advised in your favour of June 30th have reached us in good order, and have been shipped on board the *Alina*, Captain Gonzalez, addressed to Messrs. Schoeller & Solf, Havana, with advice.

Agreeable to your directions, we have likewise handed them by Packet, via London, a copy of Bill of Lading of which we inclose a duplicate.

We elsewhere give you a note of the Charges amounting to Bco. $\frac{1}{2}$ 62. 21 to your debit.

Captain Gonzalez has already received his papers and sails with the first fair wind.

Respectfully Yours

OPPERMANN & CO.

Letter No. 5.

**225. Advice of Dispatch of the Linens to the Consignee.
Directions respecting Sales and Returns.**Per *Arminius*.

Bremen, July 14th 1863.

Messrs. Schoeller & Solf, Havana.

Gentlemen.

I have duly received your favour of April 18th addressed to me by the *Hector*, and thank you for your *Market Report*.

I have the pleasure to inform you by this opportunity, that I have shipped to your address, through Messrs. Oppermann & Co. of Hamburg, on board the Spanish Vessel *Alina*, Captain Gonzalez.

8 Cases, containing 200 Pieces Creas Linens.

I hand you annexed Invoice, specifying contents and prices, for your government in the sale, requesting you to protect my interest and leaving you at liberty to act as you may find most expedient; adding however that I should be glad if the goods could be promptly disposed of.

Respecting returns for the Net Proceeds, please to make them in Cigars of El Sinsonte de la Flora, First and Second quality, in the usual proportions, and I will therefore thank you to make a bargain with the Manufacturer; if however he cannot deliver the quantity requisite to cover the whole amount of my Net Proceeds from the sale of Linens, I request you to supply the remainder in Cigars, designated Trabucos Regalia la Fama, a lot of which I received in your last parcel; but in any case, I will take no more of the factory Empresa.

Once more recommending my interest to your best care, and hoping soon to hear from you, I remain

Yours very truly

J. H. PAPENHEIM.

Letter No. 6.

226. Dispatch of Duplicate to Letter No. 5.

The prompt Sale of the Linens again recommended.

Bremen, August 1st 1863.

Messrs. Schoeller & Solf, Havana.

Gentlemen.

The *Cecilia*, Capt. Alonzo being on the eve of sailing for Havana, I embrace the opportunity to hand you inclosed a

duplicate of my letter of July 14th per *Arminius*, and to repeat my desire of the prompt realisation of my linens at the best prices, and the investment of the Proceeds in Cigars.

In both cases, I rely on your well known care for the interest of your correspondents, and looking forward to your advices,

I remain very truly Yours

J. H. PAPENHEIM.

Letter No. 7.

227. Reply of Consignees to No. 5. Advice of the Ship's arrival.

Duplicate per *Rosalia*.

Original per *Catharina*.

Havana, Sept. 1st 1863.

Mr. J. H. Papenheim, Bremen.

Sir.

We profit by the departure of the *Rosalia*, to acknowledge receipt of your favour of July 14th, and advise you at the same time of the safe arrival of the *Alina*, Captain Gonzalez, by which you have consigned to us

8 Cases Linens, Creas, à la Morlaiz.

We shall receive them as soon as landed, and make arrangements for the sale, carefully protecting your interest; as usual, we shall act according to circumstances, to obtain for you the best result of this consignment, for which we offer our sincere thanks.

Unfortunately, two vessels have just entered our port with cargoes of Linen; if they do not contain many Creas, and your goods are not too high, we hope to sell them quickly. The late arrivals in Linens, middling and fine *qualities* have met a ready sale.

We have duly noted your directions respecting the returns in cigars, and shall act in conformity.

In commercial affairs nothing new.

We remain Your obedient servants

SCHOELLER & SOLF.

Letter No. 8.

228. The Consignees to the Shipping House.

Reply to No. 6. Linens not yet sold. Reasons why.

Per *Christina*.

Havana, Sept. 26th 1863.

Mr. J. H. Papenheim, Bremen.

Sir.

Since the dispatch of our letter of 1st instant of which we hand you annexed a copy, we have received yours by *Cecilia*, dated August 1st, in reply to which, we beg to assure you that we have the sale of your Creas as much at heart, as if we were ourselves personally interested; but as you omitted to send samples with your consignment, as is the usual practice, we were unable to take any steps with regard to the sale, until we were in possession of the goods, which could not be effected till 8 or 10 days after the arrival of the vessel. In the interim, the *Louisa*, from Hamburg has still further increased the stock of Linens in the Market, which immediately caused our retail dealers to be more reserved in their purchases. Notwithstanding your orders to sell promptly, we have felt it our duty to refuse the offers made us, since they would have occasioned a loss of $1\frac{1}{2}$ —2 \$ per piece.

We have therefore preferred delay, being persuaded that these goods will recover favour on the approach of the season more propitious for the sale, than the present moment.

Our exports are nearly nil; the prices of Sugars though high, will speedily decline from the small demand for this article.

We refer you for other particulars respecting our market, to our mercantile advices to our agent Mr. *Löwenfeldt*.

Exchange on London 13³/₄—14 per Cent Prem.

Very truly Yours

SCHOELLER & SOLF.

Letter No. 9.

229. Reply to No. 7. Sale of Linens again recommended.

Duplicate per *Rapido*.

Original per *Germanos*.

Bremen, Octbr. 20th 1863.

Messrs. Schoeller & Solf, Havana.

Gentlemen.

I learn with pleasure by your favour of September 1st the safe arrival of the *Alina*, and hope the 8 Cases of Creas addressed to you by this vessel have reached you in good order. In the absence of letters from you I would once more request your best attention to the realisation of these Linens. I have the less reason to doubt a favourable result, as in your said letter, you have yourselves encouraged the hope, and I wish only, that in the interval you may have been able to negotiate the sale.

Without further remarks to day

I remain Yours &c.

J. H. PAPENHEIM.

Letter No. 10.

**230. Reply to No. 8. New Order to dispose of
Linens.**

Per *Alfred*.

Bremen, Novbr. 6th 1863.

Messrs. Schoeller & Solf, Havana.

Gentlemen.

Since my last of October 20th, of which copy is annexed, I have received your favour of September 26th by which I learn with regret that my 8 Cases Linens have unhappily reached you at a period ill adapted for their realisation. I only hope that circumstances have since then improved, persuaded you will suffer no opportunity to escape for disposing of these Linens. If contrary to expectation you have not been successful on receipt of these lines, I would consent to a sale, even if the market is unfavourable, at a moderate loss.

Awaiting your further advices I remain

very truly Yours

J. H. PAPENHEIM.

Letter No. 11.

231. Reply of Consignees to No. 9 and 10.

Linens still unsold. Account of Charges. Mercantile Advices.

Per *Olters*.

Havana, 20th February 1864.

Mr. J. H. Papenheim, Bremen.

Sir.

Acknowledging receipt of yours of October 20th and November 6th, we regret to say that, to this day, we have

not succeeded in getting rid of your Linens, in spite of every exertion; but business in this article has been so flat, that with the exception of unbleached Bielefelds and white Osnabrücks, all other descriptions, especially Creas and Listadoes, have not found buyers at any price. We have every hope that business will rally, and not being strictly tied to price, we shall embrace the first opportunity to realise. The arrivals in Bielefeld and Osnabrücks above mentioned, will we hope be soon cleared off. Among the manufactures of Silesia and Saxony, Rouens, Platillas and Estopillas, middle quality at 22—28 Reals are the most saleable; we have still large stocks of ordinary and fine Linens on hand.

Our crop of Tobacco is very slight, the greater part of the young plants having been destroyed by inundations. The small quantity saved has appeared late in the market, and holders demand enormous prices, so that the prices of cigars will advance this season.

No alteration in other export articles; our prices being out of proportion to those in Europe, there is scarcely any thing doing, at least not to the North of Europe.

We elsewhere give you the Account Charges on your Linens, amounting to \$ 729, for which we debit you, under date of September 8th last year.

Exchange on London $9\frac{1}{2}$ —10 per Cent Premium.

Yours obliged servants

SCHOELLER & SOLF.

Letter No. 12.

232. Letter from Consignees to Shipper.**Cannot sell the Linens. Their Defects. Stagnation in Trade.****Preliminary Remarks on Returns in Cigars.**Per *London Packet*.

Havana, July 6th 1864.

Mr. J. H. Papenheim, Bremen.

Sir.

We beg to confirm our letter of February 20th, per *Obers*, of which duplicate is annexed, and are grieved, that we cannot yet advise the sale of your Creas. They are the more difficult to get rid of, as in the judgment of all who have closely examined them, the quality is bad and the goods are not marketable from having been vitiated in their manufacture by the introduction of a large proportion of Cotton, so that our Merchants will not touch them. We shall however continue our endeavours, in hopes of eventual success.

You can scarcely conceive the stagnation in the linen trade; notwithstanding the arrival of three Spanish vessels from Bremen and Hamburg, business is absolutely nothing, the supplies they have brought, far from giving, as usual, an impulse to transactions have not in any way changed the prevailing lethargy. Buyers are only found for white Osnabrücks and unbleached Bielefelds of which the Stocks are low.

By first opportunity, we hope to be able to make you a shipment of cigars of the make *El Sinsonte*; we are promised a lot next week, half in first and half in second quality, at the rate of 14 \$ for one and 12 \$ for the other. We have already secured a certain quantity of *Regalia la Fama*, which we shall add to the shipment.

Although during the last 6 weeks little has been doing in sugar, prices have not given way and are now quite firm. The rates you will find in the subjoined price current. Considering the small stock of sugars in the hands of the planters, and the circumstance that our port is full of vessels, a decline in price is not to be anticipated this year.

The arrivals of tobacco from the interior are ample, yet they remain high; first quality is quoted at 40—50, second 30—35, and third 17—20 \$.

Freights for the North Sea are low £ 1. 5s to £ 1. 10s. Exchange on London 14—14½ per Cent.

Your obedient servants

SCHOELLER & SOLF.

Letter No. 13.

233. Letter from Shipper to Consignees.

Express Surprise that the Linens are not yet sold; Orders to close the Transaction, leave them at full Liberty.

Per Columbus.

Bremen, September 18th 1864.

Messrs. Schoeller & Solf, Havana.

Gentlemen.

I have duly received your favours of 20th February and 6th July, and learn with great regret, that you have not yet succeeded in disposing of my Creas. I cannot refrain from expressing my surprise, convinced that the goods are worth the prices charged, both as regards quality and condition. I am assured from good authority, that other *Consignees* of your city, who have received articles exactly

similar to mine from houses here, have more than once found an opportunity of sale, during the time my goods have been warehoused in your hands.

Wishing to bring this transaction to a close, I beg you will seize the first opportunity to realise these Linens, and leave you at full liberty in the sale, since by a longer delay, the charges of storage would at length far exceed the advantage of a slight advance in price.

I am likewise looking for the returns in Cigars which you lead me to expect, and request you to take care that you are furnished with a good article, that I may be at last indemnified for the anticipated loss on my Linens. Meanwhile I have credited you for your Account charges, viz: \$ 729 in Cash, September 8th last year.

Yours very truly

J. H. PAPENHEIM.

Letter No. 14.

234. The Consignees to the Shipper.

Reply to No. 13. Advice of Sale of the Linens. Short Market Report.

Duplicate per *Eliza*.

Original per *Alfred* via Hamburg.

Havana, January 23rd 1864.

Mr. J. H. Papenheim, Bremen.

Sir.

We have duly received your favour of September 18th, giving us full liberty with regard to the sale of your Creas.

By means of this latitude, which has greatly facilitated our operations, we have succeeded in disposing of your linens at \$ 13³/₄ at 5 months credit. Although this price will leave you a considerable loser, we yet felt it our duty to accept it, for want of a better offer, the more so, as sales of Creas have been made, of a quality inferior indeed to yours, at 10 \$.

We send you enclosed the Account Sales producing Net. \$ 2482. 2, for which we credit you, in cash June 15.

Agreeable to your desire, we shall forward to you the cigars ordered, which would have been already dispatched, if the Manufacturer had not, contrary to his promise, deferred the delivery from week to week.

Transactions in Linens continue flat, little is selling, and the arrival of several vessels, with further supplies, have not caused the slightest animation. The low prices of our produce begin to have an unfavourable influence on these branches, and it is much to be feared, they will experience no revival this year.

Coffees of fine quality continue very scarce and fetch 10 to 11¹/₂ \$; inferior qualities are plentiful and are marked 6—8¹/₂ \$.

We have hitherto received no Tobaccos of the new crop; it is thought they will be dear.

Exchange on London 11¹/₂ per Cent premium.

Very respectfully yours

SCHOELLER & SOLF.

Letter No. 15.

235. From Consignees to Shipper.

Preliminary Remarks on a Shipment of Cigars. Market Report.

Havana, March 15th 1864.

Per *Emma*, via Hamburg.

Mr. J. H. Papenheim, Bremen.

Sir.

Since our letter of January 23rd, of which copy is annexed, we are without advices from you.

We avail ourselves of the departure of the above vessel, to inform you, that the Manufacturer of Cigars El Sinsonte has at length promised to deliver us, in the course of next week, the parcel ordered for you. You may therefore rely on receiving, by first vessel sailing for your port, the returns we have to make against your credit with us. We presume this will be, by the *Jefferson*, daily expected to arrive here.

We cannot say much in favour of our market. Business in imports is extremely dull. We are beginning to feel the effects of the low prices of our produce; not only do our retail houses sell nothing, but they complain of the nonreceipt of their outstanding accounts; consequently their purchases are trifling, and if they happen to want any article, they do not hesitate to make an offer for a half or quarter Chest of Linen.

The prices of our produce are still very low, and although in no proportion to those in Europe, no inconsiderable shipments are being made.

Sugars are quoted as follows: Cucuruchos at $2\frac{1}{2}$ — $3\frac{1}{2}$ Reals per Arroba; yellow and light brown at 4—5; white at 7—9 Reals.

Coffees of fine qualities are not in the market; ordinary and middling fetch $5\frac{1}{2}$ to $6\frac{1}{2}$ \$.

Honey at $2\frac{1}{2}$ Reals.

We receive but little Tobacco, the roads in many parts of the interior having become impracticable, owing to constant rains. The greater part of the sales effected in this article are of bad qualities.

Freight for the North of Europe £ 2. 12s 6d to £ 3.

Exchange on London 8 to 9 per Cent premium.

We remain Yours &c.

SCHOELLER & SOLF.

Letter No. 16.

236. From Consignees to Shipper.

Advising the Delivery of the Cigars and the proximate Shipment.

Statement of probable Amount to. effect Insurance.

Per *Wilhelmina*.

Havana, April 3rd 1864.

Mr. J. H. Papenheim, Bremen.

Sir.

We herewith confirm our letter of 15th March, per *Emma*, copy of which is annexed, and have the pleasure to say, that the El Sinsonte Cigars have been at last delivered, and that we shall ship them by the *Jefferson*, lately arrived, which will load for your port without delay. Meantime we beg you to effect Insurance for 2500 \$.

Our next will hand you advice of shipment and invoice, in the meantime we remain

Yours truly

SCHOELLER & SOLF.

Letter No. 17.

237. Confirming Order for Insurance in preceding Letter.Per *Helena* via Hamburg. Havana, April 10th 1864.

Mr. J. H. Papenheim, Bremen.

Sir.

We confirm our last of 3rd instant, the original of which was addressed to you direct per *Wilhelmina*, and duplicate per *Norma* via New-York, wishing merely to confirm and renew the order for Insurance given you on the Cigars, to the amount of 2500 \$. We shall ship them to your address per *Jefferson*, Captain Korn, which yesterday finished unloading, and will return to your port in 8 or 10 days.

Very truly yours

SCHOELLER & SOLF.

Letter No. 18.

238. Dispatch of Cigars.**Bill of Lading and Invoice. Market Report.**Per *Jefferson*. Havana, April 17th 1864.

Mr. J. H. Papenheim, Bremen.

Sir.

We refer to our last of 10th instant per *Helena*, duplicate of which is annexed, and hand you now, Bill of Lading and

Invoice of 10 Chests containing 176,000 Cigars, shipped to your address in the *Jefferson*, Captain Korn. Hoping you will receive them safe, we beg you to credit us the Invoice amount, viz: \$ 2506. 6.

Our export business is reviving. We have better advices from the United States with regard to sugars, which have caused an advance, to which the shipments to the latter country have contributed. Light Browns are quoted at 4 to 5½, Whites at 7 to 8½ Reals. The crop this year is estimated at about 100,000 Cases less than last year's.

Coffees of prime quality are still absent. Though arrivals of Tobacco are rather more frequent, prices still remain high; the qualities are quoted as follows: Prime, 50 to 60 \$, 2nd, 30 to 40 \$, 3rd, 18 to 25 \$.

There is little doing in Linens; the only sorts in demand are white Osnabrucks, Rouens and Estopillas. Of the first there is scarcely any on hand, worth at present ⅓ Reals.

Requesting the favour of your further orders

We remain respectfully

SCHOELLER & SOLF.

Result and Balance of the Operation.

Purchase of Linens at Bremen	Ld'or. R 2 \$	2558. 22
Interest on Capital 2years at 6pr.Ct.pr.An. "	"	306. 69
Interest on \$ 729 Charges at Havana =		
R 2 \$ 972, 18 months at 6 prCt. "	"	87. 35
	Ld'or. R 2 \$	<u>2952. 56</u>

Net Proceeds of Account Sales at Havana	\$ 2482. 2	
Deduct charges at Havana „	729. —	
	<u>\$ 1753. 2</u>	
making at $1\frac{1}{3}$ „		Ld'or. R $\frac{1}{2}$ \$ 2337. 48
difference in loss.		„ „ 615. 8
		<u>Ld'or. R$\frac{1}{2}$\$ 2952. 56</u>

Sale of Cigars.

50 M. at $25\frac{1}{2}$ „		Ld'or. R $\frac{1}{2}$ \$ 1275. —
86 „ at 23 „		„ „ 1978. —
40 „ at 20 „		„ „ 1160. —
		<u>Ld'or. R$\frac{1}{2}$\$ 4413. —</u>
Deduct cost of Cigars. . .	„	„ 3572. 33
		<u>leaves a profit of Ld'or. R$\frac{1}{2}$\$ 840. 39</u>
Deduct loss on Linens. . .	„	„ 615. 8
Net Profit on Operation. .	Ld'or. R $\frac{1}{2}$ \$	<u>225. 31</u>

239. Order to a Manufacturer for Goods for Shipment.

London, May 13, 1864.

Mr. J. Beetham, Sheffield.

Sir.

At foot we forward some small orders, to which we call your immediate attention. As these orders are for a fresh market, we rely upon every care being taken with them. If you can fill them from stock we should prefer it, as we are desirous of getting them away in the course of the next week.

We are Sir

Your obedient Servants

MORLEY BROTHERS.

241. Circular announcing the Commencement of business.

London, 9th June 1863.

Messrs. Carter, Anthony & Co.

Gentlemen.

Having this day established myself as Hemp, Flax and Colonial-Fibre Broker, I solicit your patronage, and hope by careful attention to carry out satisfactorily any transactions with which you may entrust me.

I have acquired a good knowledge of the business with Messrs. G. & J. A. Goodwin, to whom, with their permission, I beg to make reference,

I am, Gentlemen,

Yours truly

ALFRED THURSTONE.

242. Acknowledgment of intended Consignment and Offer of Services.

London, May 16th 1864.

Messrs. Walker Brothers & Co., St. Ann's Bay.

Dear Sirs.

We are in receipt of your favour of the 22nd ult., and note with pleasure the arrangements you have made with our mutual friends Messrs. Henry Moses & Co. to consign to us the *Emma*, which they had rechartered to you. The insurance on her to which you allude shall be duly attended to.

We sincerely trust that this may prove merely the commencement of business relations between us, and that ere long you may make use of our services in this place in other

matters. We can assure you, that it will afford us much gratification to be in regular correspondence with you, and we beg you will command us freely on all occasions on which we can be of use to you.

We are

Dear Sirs

Yours truly

MORLEY BROTHERS.

243. Australian Consignment. Letter to Melbourne Correspondents, with statement of Account to Close of Year.

London, 31st December 1864.

Messrs. Heal Brothers & Co., Melbourne.

Gentlemen.

Referring to ours of the 26th inst., duplicate of which we enclose and confirm, we have to acknowledge yours of the 25th of Octbr. which calls for no particular reply. We only hope that the intention you express of disposing of *all* our outstanding goods by the end of this year, will be carried into effect, and that we may now soon receive the closing sales.

We enclose the account current of your two remaining transactions with us, with interest to the 31st inst., showing balances in our favour of Four hundred and thirty nine pounds 15 s 3 d (£ 439. 15 s 3 d), and One thousand two hundred and five pounds 4 s 7 d (£ 1205. 4 s 7 d) respectively, which you will please examine, and let us know by return whether you find them correct.

We sent you by the heavy mail the original receipted accounts for some of our purchases for Brackenbury & Co., which have been disputed by them, and which if you have *not yet* been able to get a settlement, will we hope be

sufficient to enable you to do so. We enclose you a copy of the claim, which they sent to us, and to which our invoices have reference.

We are

Dear Sirs

Yours truly

MORLEY BROTHERS.

244. Letter of Enquiry respecting Consignment of Tobacco not arrived.

London, August 1st 1864.

Mr. James Palmer, Barranquilla.

Dear Sir.

We have been expecting for several mails past to hear from you of the arrival at Barranquilla, and shipment thence of the undermentioned 111 serons of Tobacco, which were forwarded to Honda by the vessels, and at the dates annexed to them, as at foot, by Mr. A. Croswell of Ambalema. Other parcels of tobacco which were sent off from Ambalema by the same opportunities as the above, and on the same dates, were duly received by Messrs. Rivadeneira & Co. of Santa Martha, and shipped by them per *Prinz Adalbert* from Savanilla for Bremen, already in May last, and we are therefore the more surprised at not having heard anything from you respecting the 111 serons in question.

We now beg that you will advise us by *return* whether this tobacco has reached your hands, and should it not, that you will make some enquiries, as to where it is detained, and what has been the cause of such a detention, and inform us of the same.

We are

Dear Sirs

Yours truly

SMITH, SABEL & CO.

1860			
September 28th	pr. <i>Juanita</i>	. . . 33 serons	
	pr. <i>Weckbecher</i>	. . . . . 27 serons	
1861			
January 2nd	pr. <i>Juanita</i>	. . . 27 serons	24 „
		<u>60 serons</u>	and <u>51 serons</u>

245. Acknowledgment of Bill of Exchange &c. due credit to account.

London, August 12th 1864.

R. Davy, Esqre., New York.

Dear Sir.

We are in receipt of yours of the 30th ulto., covering your draft at 90 d. st. on Messrs. Benjamin Rosford & Co. of this place for Six hundred pounds (£ 600), and which we shall place to the credit of Mr. Joseph Levy of Falmouth, Jamaica, in accordance with your instructions, and to whom by yesterdays steamer we passed advice of this remittance.

We are

Dear Sirs

Yours truly

MORLEY BROTHERS.

246. Letter to New York Correspondents respecting American Securities.

London, August 14th 1864.

Messrs. G. Henderson & Co., New York.

Dear Sirs.

We have received your various favours including that of the 3d inst. and return you our best thanks for the

information you have been kind enough to give us. We should be truly happy to be enabled to give you fresh orders, but really do not know how to act under present circumstances. The order you have in hand from us still remains in force. There is at present nothing doing in any kind of American securities, and every thing depends on the accounts received from your side.

We have examined your account current which we have found correct, and shall feel obliged, if you will let us know the small amount due to you in sterling, in order that we may pay it over to one of your friends here.

We hereby authorize you to send our Virginia State Coupons to Richmond for payment, and thank you beforehand for the trouble you may have in this matter.

We again repeat that we shall be truly glad of any opportunity to renew our transactions with you and remain

Dear Sir

Yours truly

JENKINS & CO.

**248. Acknowledgment of Remittance and respecting
a Claim for damaged goods.**

London, August 1864.

Thomas Kew, Esqre., St. Thomas.

Dear Sir.

We are duly in receipt of your favour of the 28th ult. covering a Bill on Messrs. Roberto Pumarins & Co. at 90 d. st. for £ 78. 14 s 3 d, and which at maturity will be placed to your credit, less 1 s for Billstamp, with seventy eighty pounds 13 s 3 d.

With reference to the claim made by you in yours of the 12th June, for damage to goods in cases V R S 53 + 59, we regret that we have been unable to induce the packers to

make good the difference of \$ 40, which you mention, as they say that it is quite impossible that forty pieces could have been injured in the manner referred to. They say that the lids of the cases are the only parts which are nailed *after* the goods are in the cases, and that consequently even *supposing* that the damage was on both sides of the case, only four pieces on each side — that is *eight pieces in each case* — could possibly have been injured, and that therefore your buyer was in error if he claimed for more. After much trouble however we have succeeded in compromising the claim for four pounds (£ 4) and which sum we have placed to your credit. We assure you that it was out of our power to do better for you, and we therefore trust that you will be satisfied with our proceedings.

Without more to add we remain

Dear Sir

Yours truly

BAYNES BROTHERS.

We have now a small balance of about Two pounds 6s (£ 2. 6s 0d) in your favour, please say how you wish it disposed of.

**248. To a Jamaica Consignor. Advising acceptance of
Draft and enclosing account sales.**

London, 17th October 1864.

Mr. B. Courtney, Montego Bay, Jamaica.

Dear Sir.

We were much surprised to learn yesterday, that you had left this for Jamaica suddenly by the last West India Mail, particularly as your last note to us was dated from London on the 17th ulto., and you then made no mention *of your intended return.*

We accepted in due course your draft of the 25th July for *sixty pounds* (£ 60) on account of *Carawina* and charged same to your debit. As we informed you personally, we also duly accepted the draft drawn for your account on us by Mr. George Japply, on the 7th August, for *three hundred and sixty pounds* (£ 360) against a shipment of sugar per *Cerealia* (say 42 hhds. and 2 tcs.) and placed same to your debit. We shall do needful with this sugar and place net proceeds thereof to your credit.

We now enclose you the following account sales viz:
on 8 hhds. of Sugar PC received per *Lord Raglan*

				net proceeds of £				85.	3.	6
				H						
12	"	"	"	I	"	"	"	"	"	121.
				M						9.
25	"	"	"	GK	"	"	"	"	"	257.
				R	"	"	"	"	"	14.
23	"	"	"	FG	"	"	"	"	"	229.
				B	"	"	"	"	"	15.
4	"	"	"	W	"	"	<i>Agricola</i>	"	"	42.
				H	"	"	"	"	"	11.
3	"	"	"	I	"	"	"	"	"	30.
4	"	}	"	F×W	"	"	<i>Norman</i>	"	"	3.
11 tierces	"		"		<i>Morrison</i>	"	"	"	"	104.
10	"	"	"	"	"	"	<i>Balcombe</i>	"	"	11.
										6
										0
								£	930.	12.
									10	

say together amount to Nine hundred and thirty pounds 12s 10d, which we carry to your credit under the respective dates thereof. As soon as your remaining Sugars are sold, we shall hand you the corresponding Account Sales and Account Current as desired. We are dear Sir

Your obedient servants

JACOB LEIBNITZ & CO.

**249. Forwarding an important letter to Foreign
Correspondents for transmission.**

London, Oct. 1st 1863.

Messrs. Robert Bulan & Co., St. Thomas.

Gentlemen.

We enclose you herewith a letter for Messrs. Vincent Negretti & Co. of St. Jago de Cuba, and as it is important that it should reach its destination without delay we beg you to forward it by the opportunity you consider the most certain to secure its earliest delivery.

We are

Gentlemen

Your obedient Servants

KEIGHLEY & CO.

**250. Advice of Shipment of Wine &c. to Order and
enclosing Bill of lading and invoice.**

London, 8th Oct. 1864.

Mr. A. de Caen, Baltimore.

Dear Sir.

Enclosed we hand you Bill of lading of the quarter cask of Sherry and three cask-stands, ordered by you, which we have shipped for your account and risk, and to your consignment per *Glenbrook*, and invoice of the same amounting to Eighteen pounds 19s 2d (£ 18. 19. 2) which we have placed to your debit.

As you are aware the wine has been had over expressly from Spain, and hence the delay in the shipping.

We are dear Sir

Yours truly

THOMPSON BROTHERS.

251. Advising Letter of Introduction and Credit opened.

London, 28th September 1863.

Mr. Herman D'Armandville, Bordeaux.

Dear Sir.

On the 7th inst. we gave our friend Mr. John Phillips, who is a partner in the firm of Wm. Jerry & Co. of Panama, a letter of introduction to your goodselves and opened therein for him a credit of *two to three thousand pounds* (£ 2000 to £ 3000) with you, to serve in the event of his requiring funds. He intends visiting your place on his way from Spain, and we beg you will afford him every business assistance in your power, and facilitate the object of his visit to the utmost. Should he make use of this credit, you can at once draw on us, or take his drafts on us against the same, or should you prefer we will remit you from here to cover the advances. We annex you his signature for your guidance.

We shall be glad if this introduction should be the means of his doing a good business with you, and thanking you for any attention you may shew to him.

We remain Dear Sir

Your obedient Servants

FANCETT & PONTINSON.

252. Letter to Merchants, Consignors in Jamaica with account sales and advices of the Produce markets.

London, 16th Nov. 1864.

Messrs. Henry Moses & Co.,

Kingston, Jamaica.

Dear Sirs.

We confirm our last respects of the 31st ulto. and have since then received your favour of the 23rd of the same month, which calls for no reply.

We now hand you the following account sales viz. of:						
Logwood pr.	<i>Atlantic</i>	. . .	giving net proceeds of £	319.	7.	5
Fustic	"	<i>Hannah</i>	. . .	"	"	112. 9. 4
"	"	<i>Annie Whitburn</i>	"	"	"	63. 0. 5
Rum	"	<i>Concord.</i>	. . .	"	"	518. 15. 3
"	"	<i>Glenbrook.</i>	. .	"	"	285. 19. 10
"	"	<i>Annie Whitburn</i>	"	"	"	157. 9. 6
Ginger	"	"	G.S.&Co.,	"	"	276. 18. 0
"	"	"	W	"	"	103. 11. 8
"	"	"	B	"	"	"
"	"	"	T	"	"	75. 18. 4
"	"	"	HS	"	"	"
"	"	"	S	"	"	33. 6. 2
"	"	"	RB	"	"	"
"	"	<i>Cereal</i>	ia	"	"	12. 7. 9
Honey	"	<i>Annie Whitburn</i>	. . .	"	"	10. 5. 2
Ginger & Wax	}	<i>Hannah</i>	. . . . .	"	"	11. 8. 10
Fustic		<i>Cereal</i>	ia	"	"	5. 11. 6
Coker Nuts,	"	"	. . . . .	"	"	34. 19. 8
						<u>£ 2021. 8. 10</u>

(say amounting together to *Two thousand and twenty one pounds* 8s 10d) which we have carried to your credit. These sales require no comment. The chief feature in our Market is the further rise in the price of sugar and its continued firmness, and this is the more remarkable as our rate of discount has gone up to 6 per Cent and we are daily expecting a further rise of 1 or 2 per Cent. The total rise now in the price of Sugar from its lowest point in September is fully 6 to 7 s per cwt., and we shall be very glad to find that you have some in course of shipment. One of our leading Brokers writes as follows respecting this article „The important recovery in Sugar at first seemed hardly „justified by the continued excessive supplies, but the Trade „have recently shown great confidence, and purchases have „been made on French account. The home deliveries exceed

„last season's by 15,000 tons, and the stock in Great Britain
 „is now 27,000 tons less than on the 1st October. Speculators
 „have made such exceedingly large investments, that they
 „can to a certain extent rule the market between now and
 „the end of the year, especially as arrivals will be light.
 „Later advices from the Mauritius estimate the crop as being
 „33,000 to 35,000 tons less than the preceding years. That
 „of Brazil is also stated to be deficient. On the other hand,
 „the reactionary movement here may stimulate increased
 „shipment from other sources, and the future course of
 „prices must still be greatly dependent upon the quantity
 „required by America, to meet the small yield of Louisiana.“
 Rum remains without any material change and coffee is still
 dull. Logwood without alteration.

We are dear Sirs

Yours truly

MARSDEN & SYKES.

**253. Instructions to Malta Correspondent as to sale
 of Consignment of Fire arms.**

London, October 20th 1864.

Mr. Ernest Rogers, Malta.

Dear Sir.

We are in receipt of your favour of the 4th inst. and
 thank you for your promised information on the subject of
 our small, and we fear troublesome, commission.

With reference to the offer for the fire arms although
 the amount falls short of our limit considerably, still as
 we desire to have the matter closed, you can accept the
 offer you name of £ 100. at 6 months for the whole of the
 balance. We do not know whether the small case of
 percussion caps which we sent is included in this, but we

hope not. At all events do the best you can, and if it should be, and you cannot induce the Buyer to give more on that account, or get him to give the sum named *without* this case, you have our permission to let it go with the Fire Arms. We feel certain you will do your best for us, and we therefore leave it to you entirely.

We are

Dear Sir

Yours truly

DAVIDSON & CO.

254. Acknowledgment of Drafts accepted and of further expected Drafts.

London, 5th Sept. 1863.

Mr. R. Davy, New York.

Dear Sir.

We are in receipt of your favour of 27th ulto. in which you advise having drawn upon us, for account of Messrs. H. Moses & Co. of Kingston a Bill for £ 1500 & 60 d/s. which we have duly honoured and debited to account of said friends.

We note that you intend to value on us for the same account to the extent of £ 12 to £ 1300 (*twelve to thirteen hundred pounds*) more, which we shall likewise duly protect.

With tender of our services, we remain

Dear Sir

Yours obedient servants

MARSDEN & SYKES.

**255. Rendering account sales for Consignment of Rum
sold, and statement of account current.**

London, 1st Sept. 1863.

Messrs. Harding Brothers,
Montego Bay, Jamaica.

Dear Sirs.

We refer to our last respect of the 15th ulto. and have since then been deprived of your favours.

After considerable difficulty we succeeded in getting an offer of 2s 5d for the balance of your Rum, and as it seemed impossible to do better, and useless to continue holding a longer period, we closed at that, and now hand you herewith the corresponding account Sales, viz. of

80 puns. received per <i>President Smidt</i> showing net proceeds				of £ 578. 6. 11	
44	"	"	<i>Vesta</i>	" " " "	319. 1. 6
11	"	"	<i>Maida</i>	" " " "	82. 8. 3
					<hr/> £ 979. 16. 8

(say together amounting to *Nine hundred and twenty nine pounds* 16. 8) which we have carried to your credit under date of the 7th inst. We lament exceedingly the bad result of these sales, although it has been entirely beyond our power to prevent it, as we have spared no exertion to obtain for you a better return. Unfortunately however for your interests, we were, at the time, when comparatively very favourable sales could have been effected, so tied by the tenor of your instructions, that we had no freedom of action in the matter, and this has continued until at last, when we had full authority to sell, we have been obliged to accept a price which we know will leave you a considerable loss. From our own knowledge of the article, and of the prospects of the market here, we have felt that it would come to this, and it has been on that account that we have

so repeatedly urged on you the advisability of closing your shipments, as the first loss is generally the best.

In accordance with your advice we now hand you also your account current, made up with interest to this day, and showing a balance in our favor of £ 1158. 8s 4d (say *Eleven hundred and fifty eight pounds 8. 4*), and we beg that in accordance with your promise, you will remit us at once to cover the same, as the small amount of commission does not pay us for the time the account has been open.

We refer you to enclosed prices-current for particulars respecting our markets, and without more to add, remain

Dear Sirs

Yours truly

BLACKBURN & SAVAGE.

256. Advice and Consignment of Goods for transmission to a third party.

London, Sept. 1864.

Messrs. Robert Bulan & Co., St. Thomas.

Gentlemen.

Enclosed we hand you bill of lading of H. B. & Co. 22 a case containing sundry samples of glassware and H. B. & Co. 23 a cask containing samples of earthenware, which we ship by this steamer to your consignment.

We beg that you will forward these two packages *immediately* on arrival to Messrs. William Jerry & Co. of St. Jago de Cuba, to whom you will charge the expenses.

Begging that no delay may occur in this matter, but that you will send them on by first opportunity,

We remain Gentlemen

Your obedient servants

MILDRED & CO.

257. Acknowledgment of Bank-Bill of Exchange from Jamaica.

London, Sept. 16th 1863.

Mr. Henry Walker, Kingston, Jamaica.

Dear Sir.

Your favour of the 7th ulto. is duly to hand and noted. We have received from the manager of the Bank of Jamaica for your account, a bill at 90 d/st. *for Six hundred and fifty pounds* (£ 650) which at maturity we shall place to your credit, less 7 s for the bill stamp thereon.

Since our last the sugar market has shown a slight improvement, as you will perceive by the enclosed Prices-current to which we refer you.

We are

Dear Sir

Yours truly

WOOD & KELLICK.

258. Advising refusal to meet Draft of Jamaica Correspondent, with reasons for same.

London, 15th August 1863.

Mr. B. Courtney, Montego Bay, Jamaica.

Dear Sir.

We confirm our last respects of the 1st inst. and are since then without any of your letters.

Your draft for £ 199. 10 s 0 d advised on the 7th April became due to day, but we were unable to honour the same for the reasons into which we entered at length on the 16th ulto. We regret that the irregular manner, in which your arrangements with us have been carried out, should have

rendered this step necessary, particularly as we have written so often on the subject.

The *Avandale* has arrived and is now discharging.

We are dear Sir

Yours truly

HAILSTONE & REMFORD.

259. To West India Correspondent,
sympathising with him in losses incurred, and honouring drafts.

London, 15th June 1864.

Mr. John Levey, Falmouth, Jamaica.

Dear Sir.

Since addressing you on the 1st inst. we have received your favour of the 23rd ulto., the contents of which have been duly noted. We are exceedingly sorry to hear the unfortunates fate of your affairs, and the heavy losses which you have sustained through your connection with Mr. Irons. We had hoped that you would have been able to right yourself, and we assure you that it would have afforded us the utmost pleasure, could we have seen this carried out,—the more so as judging by what you tell us you have been harshly treated.

Your small draft on us for fifty pounds (£ 50) has been duly honoured and debited to your account. We shall do the needful with the bill for five hhds. of Sugar per *Agricola* which accompanied this draft. Without more to add, thanking you for your kind expressions towards ourselves, and reiterating our regret at the unfortunate circumstances which have so suddenly terminated our connexion, we remain

Dear Sir

Yours truly

MILLS & WATHERSPOON.

**260. Acknowledging and honouring draft from
South America, and crediting Correspondents with the same.**

London, 17th Oct. 1864.

Messrs. Johnson & Co., Valparaiso.

Gentlemen.

We are in due receipt of yours of the 16th ulto. advising draft on us for *Six hundred and fifty pounds* (£ 650) on account of our mutual friends Messrs. William Jerry & Co. of Panama, and which, in accordance with their instructions; we have duly honoured and placed to their debit.

We are Gentlemen

Your obedient servants

FANCETT & PONTINSON.

261. Enquiry for Glasgow printed Goods for Shipment.

London, 5th August 1864.

Messrs. John Rudersdorf, Glasgow.

Dear Sir.

Please let us know whether you know of any jobs in 24 yd. Printed Jaconets and 10 yd. Printed Jact. dresses in your market, suitable for our J. C. & Co.'s orders, as we require about 200 pieces and 1000 dresses, if to be got at a price. Have you also any joblots of *common* quality Prints (printed cambrics) offering?

We are Dear Sir

Yours truly

BROOKE & PATTISSON.

262. Enquiry for Dundee Goods for Shipment.

London, 5th August 1864.

Messrs. Greaves Brothers, Dundee.

Gentlemen.

Please let us know what will be the present price of 22 $\frac{1}{2}$ in: Bleached Osnaburgs, as had from you on 21st August 1863, but well bleached. Send us a slip of the same quality as then had, and slips of any bleached Osnaburgs you may meet with of lower quality.

We are Gentlemen

BROOKE & PATTISSON.

263. Enquiry of Manufacturer for Linen Goods for Shipment.

London, 6th August 1864.

Messrs. Ernest Hallet & Son, Muckemore.

Dear Sirs.

Please let us know by return what will be the price of 26 inch Printed Linen Lawns in 12 to 13 yards lengths for dresses, and prices of 30 to 36 yards, pretty patterns well assorted, and middling, such as we have before had for Mark J. C. & Co. Let us also know whether you have anything in white Union Platillas, to cost about 10s per pce. 30 yards, and white linen Platillas, to cost about 18s to 20s, and if so, send us pattern slips.

We are dear Sirs

Yours truly

BROOKE & PATTISSON.

**264. Acknowledging remittance and crediting same,
but complaining of error in interest.**

London, 24th Oct. 1863.

Messrs. H. Short & Co., Bremen.

Dear Sirs.

We are in receipt of your favour of 17th inst. handing us two bills on this place, for together £ 2529. 7 s 7 d against proceeds of our Ambalema Tobacco, which we have credited accordingly; only observing that we make the 144 days interest you have deducted 7/375 £ 42 s instead of 7/381 £ 3 s.

Trusting an opportunity will soon present itself again for availing ourselves of your services, we remain

Dear Sirs

Yours truly

SMITH, SABEL & CO.

**265. Order for Woollen Goods to Leeds Manufacturer
for shipment.**

London, 17th Oct. 1864.

Mr. A. Wilson, Leeds.

Dear Sir.

Your two favours of the 15th and 16th came duly to hand, and contents noted. You will please order for us about 2000 ruanas as per particulars at foot. We require each ruana to be finished in the Loom (and not cut from the piece and afterwards sewn over) and to be without fringe. The pattern ruana, which we sent you a short time since, will show the manner in which this is to be done, and also the manner in which they are to be made up. We enclose you a few slips to show the style of the stripes, as many

that you make are disliked owing to colours being dull and not well contrasted or harmonized.

The arrangement of stripes can be as in the pattern named.

The Bales of Blankets for J. C. & Co. are to be marked
W.
J. C. & Co. No. 1 and upwards, and sent to Messrs. Henry & Co.,
Liverpool.

We are dear Sir
Yours truly

LAMBERT & CO.

Order J. P. & Co.

About 200 Ruanas same size as the patterns which are sent,
and to weigh abt. 4 oz. more as per yours of the 5th inst.;
assorted as follows

30 plain black without stripe

40 Dark blue ground

50 Black ground

50 Grey "

50 Scarlet "

} with handsome stripes.

**266. Order to Manufacturers for plated Spoons for
Shipment with Instruction.**

London, May 1864.

Messrs. Thomas Bowens & Sons,
Wolverhampton.

Dear Sirs.

Your pattern of spoons came duly to hand, and we now
give at foot an order for the same to which we call your
immediate attention. As there is now a Spanish vessel
loading, which it is very desirable that we should avail
ourselves of, we beg that these goods may be sent off to Messrs.

Henry & Co. Liverpool, in the course of the next week or ten days, and we rely upon your therefore pushing the order forward. Our friends find fault with the prices asked, we therefore enquire whether somewhat better cannot be done, so as to insure a continuance of these orders.

We wrote you on the 4th inst. respecting the hammered copper Bell pans, and we are much surprised that we should not yet have had any answer.

We are Dear Sir

Yours truly

B. LAMBERT & CO.

Order H. B. & Co. No. 201.

A case to contain

		12	12	12	6 gross
42 gross	Tinned Spoons assorted Nos.	100	106	121	120
		6		4	gross
10	" White Spoons	"	"	07642	— 07678
2	" Havana pattern	British	Plate	Spoons	No. 8974.
6	"	"	"	Cold. white	Spoons No. 86741.

Order J. C. & Co.

A case to contain

6 gross	Tinned spoons	No.	100
8 doz.	Cold. white	"	07624
10	"	"	07678

We leave it to you, whether or not the above cases should be tin lined, but we think it will be better to send them tinned, as this common ware is very liable to get spotted:

267. Instructions to Paris Correspondents to ship Goods ordered.

London, 5th August 1863.

Messrs. H. Stevens & Sanders, Paris.

Dear Sirs.

We are in receipt of your favour of the 2nd inst. and have taken notes of its contents.

We have credited your account with Fr. 39 for amount of the small invoice of cards, which are duly to hand. We are obliged to you for the quotation which you give for insurances of produce from Jamaica, and shall address you again on the subject, in the event of our making up our mind to affect the same in your place.

The orders which we gave on the 18th June and 12th July you will please have packed as at foot, and shipped per Steamer to our address.

We are dear Sirs

Yours truly

SEYLAND & WILSON.

Particulars of Packing for order of 18th June:

The 10 doz. Sombreros *in a case*, marked B. R. No. 1.

„ 24 cortes Chalees de felfilla	} in a case marked C.F.A.No.1
„ 1/2 doz. Cortes de bestido de gros de seda	
„ 3 Pannellones de gros	
„ 2 doz. Camisetas de alg.	
„ 200 pgas. Cintas de seda	
„ 6 Levitas y 2 duas Pasturas	„ „ „ „ No.2
„ Remainder of the Order	„ „ „ „ No.3

The 50 cortes Cassimir order 12th July, in a bale marked S. B.

**268. Acknowledging receipt of Gold consigned, and
complaining of seizure of Goods by the local authorities.**

London, May 1863.

Mr. J. Petroski, Carthage.

Dear Sir.

We are in receipt of your favours of 26th and 27th March, handing us Bill of lading of a parcel of Gold, which has duly arrived, and we give advice thereof to the owner by the present packet.

We have seen with astonishment and indignation, that notwithstanding the remonstrances of yourself and the Consul Mr. Jolly, the selfconstituted authorities of your place have forcibly appropriated certain of our goods, although these were at the time under the protection of H. M. Ship *Cardenas*. We beg to tender you personally our best thanks for the trouble you have taken in the matter, and also for the prudent step of entering a protest, copy of which you enclose us.

We notice with satisfaction the probability, that next steamer may bring news of the conclusion of the war, which we sincerely hope may be the case, and begging you to accept our best wishes, we remain

Dear Sir

Yours truly

GILL & DARLINGTON.

269. Report on Vanilla consigned for sale.

Samples of superior quality sent to Correspondent for his information.

London, May 1864.

Mr. W. De Roux, Panama.

Dear Sir.

Since we addressed you on the 16th ulto., as per copy enclosed, the box of Vanilla beans came to hand, and after having had them examined, we regret to inform you that they have turned out not be of the proper sort. We afterwards, in order to ascertain their value, had them put up to public sale, but no bid was made for them. We must therefore try and dispose of them at the best price to be got, which we think will at the utmost be about 10s p. lb. We repeat our regret at having to communicate so unsatisfactory a result.

In order to show you the proper description of Vanilla Beans suitable for this market, we enclose you by this opportunity a few of them, the present prices of which are as follows:

for those of 9 inches long 55s to 60s per lb.

and " " " 6 " " about 30s to 40s per lb.
supposing of course the quality to be the same as sample.
The difference in length causing as you perceive a considerable difference in price.

We remain

Dear Sir

Yours truly

ASPDEN & BROWN.

**270. Reply to Consignor of Corn in America,
Information as to the market.**

London, April 4, 1864.

Mr. R. Davy, New York.

Dear Sir.

We have duly received your esteemed favours of the 11th and 18th ulto., the latter enclosing shipping documents for 1082 barrels of flour, consigned to us per *E. H. Taylor* for sale and returns, and have given the same our careful attention.

We regret exceedingly that we cannot give you a very cheering account of our flour market, as prices still have a downward tendency. The genuine Howard St. Flour of the quality that originally came under that brand, is now worth 27s, but this flour is now sold on sample in this market, as the Brand is no longer a guarantee of quality, so much inferior flour having been imported as "Baltimore Howard St." In consequence of this, it is extremely difficult to say without actually seeing it, what it would fetch at the present moment. The arrivals from your side continue very large, between 40,000 and 50,000 barrels having been already received, while the prospects for our own harvest are very good, farmers having been induced the past season being most favourable for wheat sowing, to lay down a great breadth of land with that grain; greater indeed than for many years past. The winter here has been very mild and the crops are every where reported as looking healthy and promising. Unless therefore an unfavourable change takes place, we do not look for any rise in the corn market, but on the contrary if the large shipments from America continue, we think there is little doubt that prices will still give way. However you may rely that we will do our best for you, and shall avail ourselves of your permission to store,

if we think there will be the slightest chance of obtaining a better result by doing so.

We are

Dear Sir

Yours truly

LUCY, CATLEY & CO.

271. Acknowledging remittance of Bill to close accounts &c.

London, March 1864.

Messrs. Stodart Brothers, Bordeaux.

Dear Sirs.

We are in receipt of your favour of 26th Jan. handing us a Bill for £ 2900. a 6 m/s, on London and Westminster Bank, which we have discounted, and after deducting from the proceeds the amount of Invoice of *Royal Albert* as per statement on the other side, there remained a balance in your favour of £ 2. 4 s 9 d, which, according to your instructions, we have handed over to Mr. Hammond, thus closing this transaction.

According to your request we enclose a pro-forma account Current of the above transaction, with commission on Invoice charged at 3 per Cent.

You will observe that we have again discounted the Bill lower than the Bank rate, which is now 8 per Cent, as we wish always to do the best we possibly can for you.

We are obliged for the particulars you give us of various articles in your Market; here the price of copper remains unaltered.

Without more to add we remain

Dear Sirs

Yours truly

BOOTH & GILL.

P. S. We are very sorry that the accounts are so bad from your place. We are afraid to buy any Manchester Goods particularly with the existing high rate of interest.

Bill on London and Westmr. Bank a 6 m/s.

due 24. Aug.	£ 2900.	0.	0
less Discount from 21. Febr. to 24. Aug.			
184 days a $7\frac{1}{2}$ per Cent	£ 109.	12.	10
Bill stamp „	1. 10.	0 „	111. 2. 10
	£ 2788. 18. 2		

Amount of Invoice pr. *Royal*

<i>Albert</i> due 8. Dec. 1863 .	£ 2785.	2.	6
less 1 per Cent „	27.	0.	9
	£ 2758. 1. 9		

Interest thereon to 21. Febr. 1864

75 days a 5 per Cent	£ 28.	6.	8
postages „	0. 4. 0 „	28. 10.	8 „ 2786. 12. 5
	handed Mr. Hammond £ 2. 4. 9		

272. Acknowledgement of Draft from New York

which will be credited as directed.

London, Feb. 4th 1864.

Messrs. Kurer & Co., New York.

Gentlemen.

We are in receipt of your favour of 19th ulto., handing us Messrs. Whiteford & Co.'s Draft at 60 d/s. on Baring Brothers & Co. for £ 600 (*six hundred pounds*), and your own draft at 60 d/s. on Messrs. Jacob Adamson for £ 500 (*five hundred pounds*) both of which when paid we shall

place to the credit of Messrs. Wm. Jerry & Co. of Panama as you direct.

We are

Gentlemen

Your obedient servants

FANCETT & PONTINSON.

**273. Acknowledging letter from Correspondent
in New Granada, advising shipment of Gold &c.**

London, Dec. 11th 1863.

Mr. J. Petroski, Sta. Martha.

Dear Sir.

We are in receipt of the copy of your favour of Oct. 14th and of original of that of the 28th, the latter handing us Bill of Lading A. S. No. 5, a parcel of gold valued at £ 324, which you forwarded us for account of Messrs. Cutler, Perry & Co., but which has not yet come to hand.

With great regret we learn that the political disturbances with you have not yet ceased, for deplorable are the results which are daily being entailed on the country, and on business. We shall hail with considerable satisfaction the intelligence that peace has been reestablished and that things have returned to their proper course.

With best wishes,

We remain

Dear Sir

Yours truly

GILL & DARLINGTON.

**274. Acknowledging Drafts from New York
to be credited to Panama Correspondents.**

London, Dec. 13, 1863.

Messrs. J. Kurer & Co., New York.

Gentlemen.

We are in receipt of your favour of 8th inst. in which you hand us the following three Bills viz:

one on Messrs. A. B. Bumstead & Sons	60 d/s for	£ 1900
one " " Jacob Adamson	" " "	308
one " " do.	" " "	792

together three thousand pounds £ 3000

which according to your instruction, we shall place at maturity to the credit of our mutual friends Messrs. Wm. Jerry & Co. of Panama.

We are

Gentlemen

Your obedient servants

GILL & DARLINGTON.

**275. Business advices and acknowledgment to
Paris Correspondent.**

London, August 20th 1864.

Messrs. H. Stevens & Sanders, Paris.

Dear Sirs.

We received in due course yours of the 11th inst. covering invoice of 4 Barrels of Brandy shipped from Havre per *Porto Rico*, the amount of which we have placed to your credit. Enclosed we hand you Messrs. S. Reuben & Son's draft on demand on Messrs. Broughton & Co. of your

place for one thousand Frs. (fr. 1000) which you will please place to our credit in account.

At foot we give particulars of the Tobacco which has been shipped, and which we beg you will have declared on our policy of insurance as usual.

We are

Dear Sirs

Yours truly

HARLE & SIMPSON.

36 Serons 2 $\frac{1}{8}$	}	shipped at St. Martha per <i>Vesta</i> , for Bremen, via Savanilla.
48 " 2 $\frac{2}{5}$		

**276. To New York Correspondents suggesting
Exchange transactions &c.**

London, Oct. 26, 1863.

Messrs. G. Henderson & Co., New York.

Dear Sirs.

We are in receipt of your favour of 9th inst. in which you enclose us a bill at sight for £ 35. 15s 11d the amount of \$ 175 Erie R. R. 3 Mgr. coupons 1st Sept. 1863 collected for joint account. We hand you below a statement of this transaction shewing £ 3. 11s 10d as your half share of profit, which amount we have paid over to Messrs. Watchman & Butler according to your advice.

Might we not be able to do something together in Exchange business? We have no objection on our part to enter into it to the amount of Five or Six hundred pounds either on our own account or you might take a share therein.

You might draw upon us for said amount, at a fair *exchange* either at 30 or 60 d/s., and you could watch

the opportunity of remitting against the same, document bills of such Houses as you may consider safe. This would leave a very good margin, as these must be a considerable difference between Banker's paper and such Bills, and no doubt there is always an immense amount of the latter in circulation with you.

If even you could not remit at the same time that you draw, you might lend out, on favourable terms, the proceeds of your drafts upon us, until you should be able to obtain Bills to remit against it. Of course we have only to call to your attention that you must be very particular of whom you take the document bills, and also that the Goods for which same are drawn are duly insured.

We are Dear Sirs

Yours truly

GIBBONS & CO.

Amount of Coupons remitted 15th Febr. . . .	£ 28. 8. 9
Int. to 22nd Oct. 249 days à 4 per Cent . . . „	0. 15. 3
	<hr/>
	£ 29. 4. 0
Remittance at sight, less stamp „	35. 15. 8
	<hr/>
	£ 6. 11. 8
	<hr/>
	£ 3. 5. 10
less postage „	0. 1. 0
	<hr/>
handed over to Messrs. Watchman & Butler	£ 3. 4. 10

277. Remitting balance of profit on Sale of Shares.

London, Sept. 29th 1863.

Messrs. G. Henderson & Co., New York.

Dear Sirs.

We are in receipt of your favours 1st, 4th and 8th inst. enclosing us Account sales of \$ 3000 New York and Erie

second Mtg. Bond had of us on joint account, with remittance for Net Proceeds of £ 669. 8 s 8 d.

Herewith we beg to hand you Statement of this account showing a profit in your favour of £ 42. 16 s. for which we have the pleasure to enclose you a Bank post Bill, as specified below, which closes this transaction.

We have taken due note that you could not execute our order for flour, which does not matter much.

Thanking you for the information given us regarding your market, we remain

Dear Sir

Yours truly

GIBBONS & CO.

Bank post Bill for £ 42. 16 s No. 63395, London, Sept. 1863.

**278. Soliciting aid for Paris Correspondents to
recover money in Jamaica.**

London, June 1863.

Mr. Edward Saturn, Kingston, Jamaica.

Dear Sir.

We have taken the liberty of authorising our friends and relatives Messrs. Methuselah & Jenkins of Paris, to address you on the subject of their claim against Mr. Phineas Moss of your place.

From your known kindness, as well as the long acquaintance that has subsisted between us, we are quite sure that you will do your best for said friends interest; and we need not tell you, that whenever we can be of any service to you in this place, you can always address yourself

to us, assured that it will give us great pleasure to be of use to you in any thing in our power.

Thanking you beforehand for whatever you may effect for said friends

We remain

Dear Sir

Yours truly

SWEETON & SON.

279. Consignment of Tobacco to Bremen for sale.

London, March 12th 1863.

Messrs. K. and L. Limmering Gebrüder, Bremen.

Gentlemen.

In reply to yours of the 7th instant we have to state that we also have been very unfortunate in our consignments to you, but are nevertheless inclined to give you another trial, and therefore enclose you 2 Bills of Lading of Tobacco per *Hansa*, as at foot, trusting to hear of a speedy and very favourable sale. The Tobacco is described to us as of superior quality.

We are Sir

Gentlemen

Your obedient servants

LEWIS & PROVET.

We shall be obliged by your informing us the date of the *Hansa's* sailing from Sta. Martha.

Bill of Lading for

<input type="checkbox"/> 5 ¹ / ₃	12	Serons	} Tobacco.
<input type="checkbox"/> 5 ² / ₃	15	"	
S	30	"	
YZ			
R	12	"	
YZ			

280. Order for Glasgow Cambrics for Shipment.

London, May 10th 1864.

Mr. John Rudersdorf, Glasgow.

Dear Sir.

Yours of the 22nd came duly to hand, as also the patterns referred to therein. Those which you sent for our Havana friend we have forwarded to him to Paris, and we shall be glad if they lead to orders. You will find on reference however, that our inquiry was for plain coloured Muslins.

As regards the order for the Pacific, we should have no difficulty in filling our required quantity from the patterns you sent, could you have supplied the goods from stock, but as your printers will not stricke off less than 10 pcs. to a pattern and colour, we are precluded from doing so, and we shall therefore have to try Manchester.

We have however selected some patterns from among the goods you have in stock, and give you at foot a small order thereon, to which we beg your usual careful attention. We leave it to you to see whether you cannot get us some reduction in the prices asked.

We are Dear Sir

Yours truly

BROOK & TROMSONLIN.

Order M. C. L. 1 & 2.

2 Cases, each 150 Printed Cambric Dresses, 9/8 wide, 8½ at 9 yards, assorted, among the patterns No. 29, 30 & 31, which we now return. You can take some of all of these, as we have thrown out those which we did not like.

Order P. T. & Co., 1—2.

2 Bales each 60 pieces of Printed cambrics 24/26 yards assorted, among the patterns returned in No. 32, provided you can get them at 10/6 to 10/9.

1 Bale with 50 pcs. 9/8 Printed Jaccts. 24/25 Yards. We leave the selection of the patterns to you, merely mentioning that our friends like small but showy patterns. The colours most liked are blue, dark blue, pink and purple.

Order L. C. M. 1.

1 Bale with 70 pieces of 7/8 printed Cambrics for dresses, 28 yds. *well assorted*. Colours as above, at 6s to 12s. The selection of patterns we leave to your good taste, but they must not be too quiet or dull, as lively and showy ones are most liked.

281. Advice of Shipments to Order with Invoices.

London, June 16, 1864.

Mr. A. Mark, Carthagera.

Dear Sir.

Enclosed is copy of what we wrote you on 31st ulto. since which we are without any of your favours.

We now beg to wait upon you with completed invoice of the shipment per *Parana* amounting to £ 275. 10. 0 and also Invoice of 2 packages, shipped you per present Steamer (one of which we found on receiving Bill of Lading per *Parana* had been shut out) amounting to 56. 1. 3

£ 331. 11. 3

together three hundred and thirty one pounds eleven shillings and three pence, which we have debited your account.

We enclose Bill of Lading of the shipment by this steamer.

The above Invoices comprise the whole of the Goods (with exception of certain articles omitted for reasons already

given you) that we have to forward you, and we doubt not will give satisfaction. We again beg to call your attention to our having only charged 2 per Cent Commission, on your promise to remit us the balance due by return mail.

We are Dear Sir

Yours truly

GILL & TUCKER.

282. Letter of Introduction.

London, March 1st 1864.

Messrs. Schubert & Co., Bogota.

Dear Sirs.

We beg to introduce to you the bearer hereof Mr. J. B. Phillimore representative of the House of Messrs. A. M. Mayer & Co. of Bremen, who proceeds to your port on business of that House.

As that Gentleman will be a perfect stranger in the country we beg to recommend him to your kind services.

Mr. Phillimore will affix his signature for any business that he may do hereafter, respecting which we shall write you later.

We are Dear Sir

Yours truly

RICHARD BELL & CO.

Signature of Mr. Phillimore: . . . *J. B. Phillimore.*

283. Respecting American Railway securities.

Per *Asia* via Cork.

London, April 4th 1864.

Messrs. Franklin & Crossley, New York.

Dear Sirs.

We are in receipt of your favours of 10th and 13th inst. the former handing us draft for £ 67. 6 s 3 d for Dividend on our New York Central Railway Shares, for which we are obliged and have booked it in conformity.

We are sorry to find you have not been able to effect the orders we handed you, you may however keep them on hand for another month from receipt of the present. The New York Central Bonds we suppose you will get, but are afraid the Freeland Bonds you will not.

United States Securities have risen here considerably and no doubt the same advance will be produced in your market.

We thank you for the circular of the Illinois R. R. Company which you enclose, and without more to add, we remain

Dear Sir

Yours truly

OAKDEN & GREEN.

About the proposed 8 per Cent Illinois Bonds, we shall in a month or two be better able to judge whether any thing can be made by them, in which case we shall be most happy to address you our orders.

**284. Adnowledging advice of Shipment of Tobacco.
Offer of Services.**

London, May 21st 1864.

Messrs. Chas. Griffith & Co., New York.

Gentlemen.

We were duly favoured with yours of 10th and 17th ulto. the former advising us of the arrival of 32 Bales Tobacco from Carthagena, and the latter handing us Bill of Lading of their shipment to Bremen per *Molocka*, and enclosing the necessary Invoice and landing certificate.

We notice that two of the bales are stated in the Bill of Lading to be damaged, ought you not to have made a claim against the underwriters for the same?

The landing certificate shall be duly attended to, and returned as soon as ready.

Many thanks for your offers of services which we gladly reciprocate by tendering ours in this place, and should you feel disposed to avail yourselves of them, either by sending us an order for Goods of this Country or consigning us your produce for sale, we would, in either case, do our utmost for the benefit of your intersts.

We are Gentlemen

Your obedient servants

CORNWAY & FOX.

285. Acknowledging bill for £ 1000 held at disposal.

Per *Europa* via Cork.

London, June 1863.

Messrs. J. Kurer & Co., New York.

Gentlemen.

We are in receipt of your favour 2nd inst. enclosing a Bill for £ 1000 à 60 d/s. on Messrs. Jacobson, Mathew & Co.

of this place, which has been duly accepted, and we have written Messrs. Wm. Jerry & Co., by whose orders you forward the same, that we hold it at their disposal.

We have taken due note of the circular enclosed, and thank you for your offer of service, and avail ourselves of the opportunity to tender you our own in this city, assuring you, if you can make use of them in any way you may command us.

We are

Gentlemen

Your obedient servants

MILD & MORSELL.

286. Advice of Shipment to complete Order, with invoice.

London, May 1864.

Mr. Henry McClarren, St. Thomas.

Dear Sir.

Enclosing you copy of our last, 16th ulto., and since without any of your favours, we now beg to hand you herewith the two following invoices of goods which we have shipped, for your account on board the *Canondah* viz:

One marked PV	amounting to	£ 156. 18. 9
" " PV	" "	" 120. 4. 3
" " K	" "	"
		<u>£ 277. 3. 0</u>

together two hundred and seventy seven pound three shillings, which we have placed to your debit, trusting the goods will arrive in good condition, and be sold promptly and profitably.

You will find enclosed the Bill of Lading of this account.

As you mention that you will remit us the amount on receipt of Invoice, we have only charged you, as you will observe, $2\frac{1}{2}$ per Cent Commission, but on future occasions we shall have to increase that rate, should you not wish to remit at once.

With this shipment your whole order will have been executed, and trusting that you will favour us with the other one promised, we remain

Dear Sir

Yours truly

RAIMES & CO.

287. Extension of Time for purchase of American Flour.

London, Sept. 1863.

Messrs. G. Henderson & Co., New York.

Dear Sirs.

Without any of your favours to acknowledge, the object of the present is to inform you that if the Order for Flour which we sent you on 18th ulto. be not already executed we hereby extend the time for purchasing it to a fortnight after receipt of the present; although the weather here has very much improved the last few days, and if it continues the same our Harvest will turn out much better than was originally expected.

We are dear Sir

Yours truly

SMITH & RALEIGH.

The accounts from hence going out by this Steamer will *no doubt* depress your prices of Grain and Flour.

288. Acknowledging arrival of Tobacco.

London, Oct. 1863.

Messrs. Harris & Sayer, New York.

Dear Sirs.

We were duly favoured with yours of August 29th in which you enclose us Bill of Lading, and of account of charges on 64 serons Tobacco which you had shipped per *Frinsky* to Bremen, for account of Mr. Geo. Robinson of Carthagen, and landing certificates of the shipment.

The Tobacco having been duly landed from that vessel we herewith return you, signed and testified, the certificate to that effect as you requested. We remain

Dear Sirs

Yours truly

WOOD & CLARK.

Enclosing landing certificate.

289. Letter of Introduction to Foreign Correspondent.

London, Oct. 1863.

James Palmer, Esqre., Barranquilla.

Dear Sir.

We have the pleasure to introduce to you the bearer hereof, Mr. H. Dobson, who goes out for the purpose of visiting Ambalema.

As said Gentleman is quite a stranger to the country he visits, we shall be obliged by your rendering him any services in your power, and giving him such information as you may think likely to be of use to him towards the accomplishment of his purpose.

Thanking you beforehand for any services you may render to Mr. Dobson we remain

Dear Sir

Yours truly

J. HEYWOOD & CO.

**290. Introductory Letter, opening business transactions,
Enclosing prices, pro forma accounts.**

London, Nov. 1863.

Messrs. Wood & Co., Santiago de Cuba.

Gentlemen.

Through the introduction of Senor Henr. de Compte of your place we have had the pleasure to make the acquaintance of Mr. Boyee, the Apoderode of your House, who requested us to put ourselves in communication with you and to forward you sundry patterns and particulars, with the view of establishing business relations between us. We now proceed to comply with his request, and trust that the correspondence thus opened with your House may conduce to the end proposed, and we beg to assure you that no effort shall be wanting on our part to accomplish so desirable a result.

We herewith enclose you Pro forma account sales of Coffee and Sugar, which will put you an courant of the charges attending the sale of those articles here, and we need hardly state that if you feel disposed to make us consignments of them, or of any other produce of your Island, we shall always use our best endeavours to obtain for you the highest possible prices.

You may always draw upon us, against any consignment of produce you may make for three fourths the amount

thereof, on handing us Bill of Lading of the shipment and on such Drafts we shall not charge you any commission.

With regard to the chartering of vessels from hence there would be no difficulty: the rates of freight, which would in a great measure be guided by those asked at your place, would also be materially influenced by the circumstances of the moment, namely the number of vessels offering, the season of the year when the shipments are to be made &c. Frequently vessels can be chartered which have their outward cargo already engaged for one of the Islands, and these generally offer the cheapest rates.

We have forwarded you by the present Steamer, a parcel containing patterns of various goods suitable for your market and now hand you List of prices of the same; the prices being those at which purchases could be effected at this moment, are of course subject to possible fluctuation.

In the same parcel you will also find a number of catalogues of hardware, and agricultural and other implements, which no doubt you will find serviceable.

No Exchange operations take place from this city to your island. We hand you below the present prices of your produce in our Market. From a knowledge acquired during many years experience in the European and Colonial markets and the goods suitable for them, we are persuaded that no house could better serve the interest of its friends or execute more satisfactorily, or on more advantageous terms the orders entrusted to it, than our own.

We are

Dear Sirs

Yours truly

WADDELL & HOPE.

As the Royal Mail Steam Company do not take parcels to your place, and we do not remember that you gave us the name of your Agent in St. Thomas, we have forwarded

the pattern parcel to Messrs. Robert Bulan & Co. of latter Island with request to send it on to you.

Sugar is very firm and prices tend upwards. There is a good general demand from the refiners and grocers and the deliveries are extensive. A public sale of Cuba to day went off at prices ranging from 39s 6d to 40s 6d for brown and 41s 6d to 46s for gray to fine grocery, the latter being at the 13s 10d duty.

The Coffee Market owing to some very large arrivals from Ceylon, has experienced a decline of 2s per Cwt. Good to fine colory qualities now range from 69s to 72s per Cwt.

291. Instructions to agent to Telegraph to India.

London, Dec. 1863.

Mr. James White, Point de Galle.

Sir.

By direction of Mr. M. Mestern of this place we address you to request that you will immediately on receipt hereof telegraph, the following to Messrs. Stoddard Brothers of Bombay: „Morley Brothers have bought twenty five tons Copper at your limit for your native indent.“

The cost of this telegram you will please charge to said Messrs. Stoddard Brothers.

We are Sir

Your obedient Servants

MORLEY BROTHERS.

292. Demand for duplicate Account Sales.

London, Oct. 1864.

Mr. J. Bock, Bremen.

Dear Sir.

We beg you will forward us by return of post a copy of the Account Sales of the 33 Serons damaged Tobacco *ex Phoenix*, original of which you sent us in January last. We are sorry to put you to the trouble, but the original has by some means got mislaid and we urgently require a copy.

Relying on your prompt attention.

We remain Dear Sir

Yours truly

SMART & CO.

293. Tobacco Sales &c. at Bremen.

London, Sept. 24th 1863.

Messrs. J. Bock & Co., Bremen.

Dear Sirs.

Without any of your favours since ours of the 11th inst. we now beg to inform you that having received an answer from our Customs relative to the samples of Tobacco, you can now ship same by Steamer to our address and declare it as "Samples of Tobacco in Transit," no one sample to weigh more than 4 lbs.

We shall be glad to receive Account Sales of Tobacco sold by you as soon as convenient, but as money is so much dearer with you than it is here, we do not wish

you to make us any further remittance on account, for the present.

We are expecting to hear from you with a bid for our 22 Serons Tobacco.

Without more: we remain Dear Sirs

Yours truly

SMART & CO.

294. Order to Liverpool shipping Agents.

London, Sept. 1863.

Messrs. Henry & Co., Liverpool.

Gentlemen.

Yours of the 9th came duly to hand. At foot we give a small order for Nitric acid which we beg you will do your best to get shipped. We give also a little order for tin, to which we likewise call attention.

Enclosed we hand a Bill à 3 d/st. on the Pacific Steam Navigation Company for £ 14 which please place to our credit at maturity.

Your telegram yesterday, reached us in good time and we thank you for your promptness, our friends however have determined to go by the French line.

We are Gentlemen

Your obedient servants

CARUTHERS & RAYNALL.

Order W. R. S.

2 strong stone jars well cased to contain *concentrated* Nitric Acid, to weigh 110 à 120 lbs. gross each; one keg of Chlorate Ammonia to weigh about 130 lbs. gross.

Great care to be taken with the packing of the above.

Our friend thinks that a double wrapping of canvas and tarpauling will be sufficient to protect the Chlorate against the moisture, and if Messrs. Mark & Co. are of the same opinion you will have this done, or if not, see whether they can suggest any other mode of packing.

Order F. L.

A keg to contain 100 lbs. bar tin as had 4th Nov. 1861.

295. Acknowledging Proceeds of Sale of Tobacco.

London, Sept. 11th 1863.

Messrs. J. Bock & Co., Bremen.

Dear Sirs.

We are in due receipt of your favour of the 9th covering a remittance for five hundred pounds (£ 500) in a draft on this place à 60 d/st. which at maturity we shall place to your credit, on account of the sale of Tobacco as advised.

We are glad that the better feeling continues in your market for Tobacco, and we hope soon to have a favourable offer for that yet on hand. We have made an application to our Customs Authorities, to allow the package of samples which you have been good enough to get for us admitted under the legal weight, and as soon as we have an answer we will address you again.

We are Dear Sirs

Yours truly

SMART & CO.

296. Correspondence respecting Scottish Cambrics.

London, May 4th 1864.

Messrs. Rudersdorf & Co., Glasgow.

Dear Sirs.

Yours of the 6th is duly to hand and we thank you for your endeavours to obtain the dresses at our limit. As soon as the printer delivers them you can proceed with the packing of them for J. C. & Co. in the usual manner.

As regards the printed Cambrics Nos. 11 and 12 we return you the patterns which we have selected, and leave you to see whether you can get the printer to meet our views respecting them. On hearing from you to that effect we will tell you how we want them packed.

The Bayetas will be sent to you.

We are Dear Sirs

Yours truly

BROOKE, PONTINSON & CO.

297. Order to Manufacturers for Cotton Goods.

London, June 11th 1863.

Messrs. S. Goodham & Co., Halifax.

Gentlemen.

We have to day bought thro' your traveller, by way of trial, about six bales of Cotton Mattings assorted in 13 patterns selected, at $7\frac{1}{2}$ d per yard less disct. You will please have same made up as quickly as possible in pieces of 30 yards, more or less. The bales are to be packed with two cuts of hessian, one pair of blankets and double

tarpauling, to each (care being taken that the latter is of good quality). The net and gross weight of each will be required, and the gross weight must not exceed 135 lbs. each bale. A pattern card and duplicate will be required to be sent to us with the invoice. The Bales are to be marked R. S. & Co. No. 1 and upwards, and sent to Messrs. Henry & Co, Brunswick Buildings, Liverpool, for shipment within 10 days of present date. We shall be glad if the present order should lead to further and more considerable ones, and to that end we beg your particular attention to the small one now given.

We are Gentlemen

Your obedient servants

J. & F. CUNNINGHAM. .

298. Order for Dundee Goods.

London, Sept. 14th 1864.

Messrs. Greaves, Brothers & Co., Dundee.

Gentlemen.

Yours of the 1st is duly to hand and quotations noted. At foot we give an order which please have effected with every care. We hope that you will see whether you can not, in placing it, get us a slight concession in price, and at the same time see whether the goods cannot be got forward in less time than that mentioned.

We are Gentlemen

Your obedient servants

BROOKE, PONTINSON & CO.

Order J. C. & Co.

200 pieces $22\frac{1}{2}$ in Bleached Osnaburgs same quality as your slip No. 0 which you quote à $4\frac{7}{8}$ d, each piece to be 35 yards, care to be taken that they are well bleached.

299. Order for Linen Goods to Manufacturer
with Instruction for packing.

London, March 1st 1864.

Messrs. Chas. Rose & Son, Muckomore.

Gentlemen.

At foot we hand you an order to which we call your immediate and careful attention. As the order for printed lawns is longer than usual, we beg you will see that the assortment is proportionately increased, and that you send only, *good bright* patterns and *pretty* designs. Among them we should like some nice blues. Will you send us some pattern slips to show what you propose giving. At the same time send us a few slips of Union Platillas, of the nearest prices you can to the quotation we gave upon the 29th ulto.

We are Gentlemen

Yours truly

BROOKE, PONTINSON & CO.

Order J. C. & Co. 1 and upwards.

50 pieces White linen Platillas, 30 yards à 20 s, quality as per your slip No. 22. 150 pieces 26 in. Printed Linen Lawns 12 to 13 yards each. To be made up in dresses, but without paper wrappers. Assorted small and middling patterns 50 pieces 26 in. without paper wrappers, in pieces of 30 to 36 yards and middling patterns.

The rise in the price of the Lawns being so considerable, we beg that you will do your utmost to get the order placed at something under 9½ d for quality as before.

Packing as before for same Mark. To be sent to Messrs. Henry & Co., Liverpool. Patterns to us as usual.

**300. Order to Liverpool House for Lead in pigs
with Instruction for Shipment.**

London, August 1864.

Messrs. Thos. Edwean & Co., Liverpool.

Gentlemen.

We hand you at foot an order for Pig Lead to which we call your immediate attention. We require it all to be shipped by the steamer which leaves your port the 15th proxo. for Santa Martha, consigned as under, and we beg therefore that you will have it ready in good time. We write to Messrs. Beacher & Co. by this post respecting the freight for this, and they will communicate with you as to its shipment.

We are Gentlemen

Yours obediently

SUTHERLAND & CO.

Order T. K. H.

100 pigs of Lead to be cast in the mould which you have for this mark, the same as those invoiced on the 5th Feb. last. These are to be consigned to L. Zerlaski & Cie. Santa Marta.

Order C. B. K.

220 pigs of Lead of the same size etc. as the above but to be stamped C. B. K. instead of T. K. H. These are to be

consigned to L. Zerlaski, Santa Martha. All of the above 320 pigs of lead are to weigh as before about 135 to 136 lbs. each. The bills of Lading are to be made out in our names and the freight to be payable in Liverpool.

301. Instructions to Shipping Agents.

London, April 1864.

Messrs. Henry & Co., Liverpool.

Gentlemen.

Yours of yesterday with its enclosures is duly to hand and noted. At foot we give the particulars for entry of the 20 bales of Linen per *Plencio* for St. Jago de Cuba to which please attend. We hear from Leeds this morning that 2 bales of Woollens will be sent off on Saturday to you for this vessel, which we hope will be in time. We shall in the course of a couple of weeks have some more goods ready in Leeds for C. D. & Co. and beg you will let us know how long the *Tres Hermanos* will be on the berth.

We are Gentlemen

Yours truly

BROOKE, PONTINSON & CO.

C.D.&Co. 115/132, 18 bales and 700 yds. Linens value £17 each.

C.D.&Co. 1—2, 2 " " " " " " " 30 "

302. Complaint of Loss of Goods and requesting particulars.

London, 1st March 1864.

Messrs. Simon & De Monphrey, Sta. Martha.

Gentlemen.

Sr. Anselmo Perez of La Union having informed us that several of our goods which we shipped to him have been robbed from your store, we have to request that you will forward us as soon as possible a statement of the same to be used for any purposes that may be required.

We are Gentlemen

Your obedient Servants

GILL & DARLINGTON.

303. Further Correspondence thereon.

London, 1st May 1864.

Messrs. Simon & De Monphrey, Sta. Martha.

Gentlemen.

We are in receipt of your favour of 26th March and are much obliged for the particulars handed us respecting the goods of Senor Perez that were robbed, and also for your efforts in the matter.

We beg you will keep alive the claim you have made for the goods so robbed, pressing it in the proper quarter

on all convenient occasions until a satisfactory result is obtained, which we shall be glad to learn you have succeeded in doing.

We remain Gentlemen

Yours truly

GILL & DARLINGTON.

304. Acknowledgment of Commission shipped for third parties, and urging measures for redress on Loss of Goods.

London, Nov. 1863.

Messrs. Simon & De Monphrey,
Santa Martha.

Gentlemen.

We are in receipt of your favour 25th Oct., handing us Bill of Lading of a Box of Bullion shipped to our address per Steamer which we believe has arrived, and if so, will duly advise the parties interested. We are obliged for the two letters which you likewise enclose us.

On the 1st May last we wrote you respecting same goods shipped to Sr. Anselmo Perez of La Union, which had been robbed from your stores, begging you to urge the claim for them in the proper quarter till a satisfactory result was obtained, since then we have not had the pleasure of hearing from you on the subject, we would now therefore beg you, if the claim has not been settled by this time, to continue pressing it on the proper Authorities, until they make it good, as the longer such matters remain in abeyance the more difficult it always is to effect a settlement. Please therefore leave no effort untried to secure the object.

We remain Gentlemen

Your obedient Servants

GILL & DARLINGTON.

305. Indian Produce.

Via Marseilles.

Calcutta, 8th June 1864.

Arthur Robertson, Esqre., London.

Dear Sir.

We had last the pleasure of writing you the 22nd ulto. and have since to hand your esteemed favour of 26th April handing us further Orders for

Borax 20 Tons if at C. F. & J. 33 s, or 15 at 34 s, or 10 at 36 s, or 5 at 37 s.

Tincal 10 Tons per Month.

Shell-Lac 5 cases for Messrs. Simmons & Co.

A day or so before receipt of your letters on 3rd instant the expected new arrivals of Tincal and Borax began to make their appearance in Bazaar, and our Messrs. Brown & Co., hearing that other houses here were on the look out to purchase, have been since in attendance there every morning with the view to monopolize if possible all or greater part, that the articles may be kept (particularly Tincal) as much in your hands as possible. We are happy in having succeeded so far as to be able to report earnest money having been paid for about 650 Mds. of fine Tincal à 10 Rs. 3 a. or about c, f, and i. 35 s, and 200 Mds. crude Borax 10 Rs. 3 a. or 56 s per Cwt. with you. Towards completion of which former, we have taken an order on the fine New Iron Ship A. I. 20 years *Fleeyou* to Liverpool for 125 Bags about half of entire quantity at £2 per Ton of 20 Cwt. for which please see to Insurance. For the Borax we have not yet got a ship. We are trying the *Fleeyou* but the Captain is not disposed to take it, however we shall probably be able to let you know that it has been done in a *P. S.* before closing this letter. The balance of Tincal we are looking for another Liverpool Vessel; for understanding your general wish to have only a certain quantity in each shipment. The Shell-Lac we regret being unable to do anything in at present, as

we do not know the kind required, nor did we find the sample enclosed in the letter under reply. We have further the pleasure of advising since our last, purchase of 100 Cases best Croton Oil à 10Rs. 10 a. per Md. 50 for which we have taken freight in the *Aymere* to London at £4. 5s per Ton of 20 Ft., and enclosed you have Invoice of same, amounting to Rs. 1304; documents of which we remit to our friends Messrs. Hanson & Co. London, and ask your kind care of the draft on presentation. The remaining 50 to Liverpool, there being so little tonnage on the berth thence, we have not as yet succeeded in getting space for, the *Fleeyou* objecting to take them. You will please provide Insurance for the *Aymere* parcel, which in fulfillment, to arrive at your limit of $4\frac{3}{4}$, we have been obliged to give up a further portion of our commission. We were fortunate in promptly closing for this purchase on the day we did, *as the same Oil is now not procurable under 11 Rs. 4 a. per Md.* and for fear of losing we have advanced nearly the whole of the money for several days past. We learn the supply of Tincal this season is likely to fall far short of previous ones. We shall closely watch this article, and if we think it may effect the object in view may send home a parcel on own acct. India Rubber is much cheaper just now than we have known it for many months past, and we may be able to do something yet for Mr. Tupper, his order altho' so long on hand, not having been cancelled in interim. We have received from Mr. Smith of Assam a small packet of Rhea fibre and will send it or a portion of it to you with next samples.

We remain Dear Sir

Yours faithfully

SAM. SIMPSON & CO.

P. S. We have seen the Captain of the *Fleeyou* and persuaded him to take your 50 cases Oil at £4. 2s 6d

♦

per Ton of 50 C. feet and Barrels Rough Borax at £2. 5s per Ton of 20 Cwt. Nett (not gross as is generally the custom as you know). Please see to the Insurance on both by this vessel. Cooke Brown & Co. have positively paid to day 10 Rs. 10 a. per Md. for the 700 Mds. Tincal undischarged from the country steamer at the Ghat.

22. May. Tincal, Stock on hand. . 150 B. M.d.

Imports to 7 inst. 1250

1400

Sold to do. at from 10s 3d to 10s 10d 1100

June 8. Stock on hand to Day . . 300

May 22. Borax Stock on hand . . 550 Baskets each 1 Md.

Imports to do. do. 200

750

Sold to do. 300

June 8. Stock on hand to Day . . 450

306. Advice of Sale of Consignment.

Rangoon, 17. June 1864.

Mr. James Cutler, London.

Dear Sir.

We confirm our last letter of the 30th ult. and have now the pleasure of handing you enclosed account sale No. 426 of 10 packages Glassware ex *Syrene*, netting Rs. 847, due 18th August 1864. The remaining Glass plates are still unsold and there are no purchasers for them; however we will do our best to dispose of them.

The *Johann Daniel* has arrived and your 2 cases of Saddlery have just been landed. After the departure of

the mail we shall see what we can do with them, and report on them hereafter.

We remain Dear Sir

Yours faithfully

FRANCIS BENNETT & CO.

307. Advice of Shipment of Coir Fibre.

Colombo, June 17th 1864.

Messrs. Priest & Co., London.

Dear Sirs.

We beg now to wait upon you with an invoice of Coir Fibre shipped in the *Excelsior*, Bond Master, for London on your account

viz: D. B. 142 } 148 Bundles Coir Fibre weighing nett
6 } Cwt. 48. 2. 19.
costing £ 35. 8s 2d.

The rest of your Kittool Fibre we hope soon to get away by some suitable vessel, and trust the quality may be approved of.

We are, dear Sirs

Yours faithfully

DARLEY BROTHERS & CO.

308. Arrangement for Endorsement in case of need.

Aberdeen, 16. April 1863.

Messrs. Leduc, Sons & Co., Mark Lane,
London.

Dear Sirs.

In consequence of a bill with our endorsement having just been returned to us, owing to the failures of the acceptors in the Flax-Trade at Hamburgh, we have determined to make such arrangements as will enable us to endorse "in Case of Need" with a House in London, and as our business connection with your Firm has extended over a very long period with mutual profit and good will, it would afford us much gratification if you would consent to stand in the position we indicate. In that event we should propose to lodge with you as collateral Securities £ 2000. 6 per Cent debenture Stock in the Great Northern Railway Company, and to pay 1 per Cent Commission on any business transacted. Waiting your reply we remain

Dear Sirs

Yours very faithfully

ALEX. BUCHANAN & CO.

309. Reply to Proposal accepting terms.

Mark Lane, London, April 18th 1863.

Messrs. Alex. Buchanan & Co., Aberdeen.

Gentlemen.

We have your favour of the 16th inst. and feel much flattered at the expression of confidence in our house therein contained. We shall be most happy to accept the position

and are content with your proposition as to collateral security. Believe us to be

Gentlemen

Most respectfully Yours

LEDUC SONS & CO.

310. Report of the Tallow Market.

London, 2nd November 1863.

Mr. W. Bunnell, Hull.

Dear Sir.

The Tallow Market was very firm throughout the past Week, and during the early part of it there was considerable difficulty in purchasing for forward delivery, and but little business was done; at the close there was more disposition to sell but at full rates. The Trade demand continues light, but the quantity of "sorts" offering is somewhat reduced, the consumption for some time past having principally consisted of South American, Taganrog &c.

The accounts from St. Petersburg quote prices steady at $37\frac{1}{2}$ Sil. Ru., the weather was cold and not much shiproom offering, the Exchange was $37\frac{7}{8}$ d, the Season was drawing to a close.

Today the Market is rather easier for immediate delivery in consequence of the quantity given off on contract, for the Month the price is 44s to 43s 9d, for December 44s 3d. January to March 45s, March only 45s 6d. South American is sold at 43s to 42s 6d. Taganrog Sheep 44s to 43s 6d. Beef. 42s 6 to 9d. Town Tallow 43s net Cash.

Yours respectfully

CHICHESTER & WILSON.

311. Advice of Shipment of Ironmongery.

London, 29th Sept. 1863.

Messrs. Rowland & Co., Calcutta.

Gentlemen.

Annexed and enclosed you will find Invoice and Bill of Lading of sundry Ironmongery, shipped to your care for sale on our account, per ship *Margery*, and we trust the same will arrive in good condition, and meet with a ready and profitable sale.

We would particularly draw your attention to a lot of Paraffine Lamps which are charged at such a figure as greatly to facilitate business. The oil for burning in these Lamps can be had at from 2s 6d to 3s 6d per gallon, and a Can containing a small quantity is forwarded on the deck of the vessel.

Awaiting further favours from you, we remain

Gentlemen

Yours faithfully

G. & S. BAKER.

312. Business Introduction.

Devonport, 4th June 1864.

Messrs. B. Blairgood & Son, Birmingham.

Gentlemen.

A respectable country Ironmonger wishes an introduction through us to some good Birmingham house, and if you absolutely decline to transact home business, perhaps you will name some respectable firm to whom we may entrust our friend's interests. We remain

Gentlemen

Your obedient servants

MARTINS, COX & CO.

313. Report of Consignment of Honey.

London, 4th May 1864.

Mr. G. B. Hauschlein, Tonning.

Dear Sir.

I am sorry to have to report most unfavourably on the last lot of Honey you kindly placed in my hands for sale. It is in fact last season's stock, and this coupled with larger importations than usual from other parts, and an abundant home supply, renders the prospects of your parcel extremely bad.

I shall be pleased to carry out your wishes, whatever they may be, and either sell at the reduced price offered, or reship the Honey to your port, and awaiting reply remain

Dear Sir

Yours truly

RALPH GOODWICK.

314. Circular Letter of Credit and introduction.

London, Nov. 16th, 1863.

Messrs. Bernhardt & Michelet, Vienna.

Gentlemen.

This circular letter of introduction and credit will be handed to you by the Honourable Lewis Campbell, of whom we have already written to you, and for whom we claim a friendly reception, and the favour of introduction to the leading landholders of your country, as he is largely interested in sheep farming. Mr. Campbell belongs to one of the principal families of Scotland, and himself superintends his extensive and flourishing estate. For any funds which Mr. Campbell may require we beg to open credit with you in

his favour for the sum of £ 2000 (two thousand pounds Sterling) which you will please to pay, endorsing on this letter each of the sums he receives. Please add your commission and all other incidental expenses thereto, and draw on us for the amount as most convenient.

We are Gentlemen

Your obedient servants

HILL & HAMBRO.

Messrs. Carstens & Moltus, Paris.

„ Meyer & Doris, Hamburg.

„ Lichtenstein & Gomin, Amsterdam.

„ Sievers & Aldnick, Trieste.

„ Bernhardt & Michelet, Vienna.

315. Reply to the same.

Vienna, Dec. 1st 1863.

Messrs. Hill & Hambro, London.

Gentlemen.

We have had the pleasure of seeing the Hon. Mr. Campbell whom you recommended to us in your letter of the 16th ulto., who came accompanied by his wife and family.

You are aware that besides our Bank at Vienna we are proprietors of considerable estates in the vicinity of this capital, whither Mr. Campbell and family were kind enough to accompany us with Mr. Michelet and his daughters and notwithstanding the advanced season we passed an agreeable day or two. Mr. Campbell is evidently well informed on all agricultural operations, wool growing, and culture generally, and afforded us some valuable information on improved agricultural implements.

Mr. Campbell has had from us £ 500 as per receipt endorsed on his letter of credit, and we have drawn upon you for this amount at one Month's date.

We are glad to have been able to introduce Mr. Campbell to the houses of some of our principal aristocracy, and we know that he has received invitations to visit their estates in the vicinity of Vienna. Mr. Campbell has however decided on starting the day after tomorrow for Trieste, and we congratulate ourselves on having had it in our power to ensure for him and his family a cordial reception and agreeable sojourn in this the commercial Metropolis of Austria.

Believe us to be Gentlemen

Your obedient servants

BERNHARDT & MICHELET.

316. Reply to business order for Indian Produce.

Colombo, 8th Jan. 1864.

Mr. J. A. Sampson, London.

Dear Sir.

Enclosed are duplicates of our letters by last Mail, and we have now to own receipt of yours of the 25th April, contents of which are noted. But your order for Black pepper having been executed, your instructions to reduce limits have come too late. We are unable to ship the ton of tin for Messrs. Shaw & Fischer at £ 116 cost, freight and insurance, or to make any other purchases at the limits we have from you. At the present moment there is no tonnage available for London.

Our Market for produce has become quieter during the past few days, especially for tin, and Exchange is also on

the decline. For full information we refer you to our Prices Current by this mail, and remain

Dear Sir

Yours faithfully

W. HALL & CO.

317. Instructions to proceed against a debtor.

London, Feb. 1st 1864.

Messrs. A. Yeatman & Co., Writers, Glasgow.

Gentlemen.

Herewith we send you copy of an agreement entered into by us with Mr. Leonard Hopkins, No. 100 Buchanan Street, in your city. He is now indebted to us on account current in the sum of £ 640. and we hold as well his dishonoured acceptance for £ 127. 4s 3d. Please to institute enquiries respecting his position, and advise us as to the best mode of enforcing our rights, and reclaiming our property, which we are afraid is seriously jeopardised.

We are Gentlemen

Yours most truly

HENRY HOWARD & SON.

318. Lawyer's Reply thereto.

Exchange Buildings,
Glasgow, Febr. 5th 1864.

Messrs. Henry Howard & Son, London.

Dear Sir.

Immediately on receipt of your letter of the 1st current we instituted enquiries respecting the position of your correspondent, and are sorry to report that we cannot hear anything satisfactory. On perusing your agreement with him we find that all reference to the jurisdiction of the law courts here has been omitted, which will render the cancelling of the Instrument a very complicated affair. If you will however put us in possession of the whole of the documentary matter in your hands, and will execute a power of attorney to some person resident here, we will do what we can to protect your rights and property.

We remain Dear Sirs

Yours respectfully

A. YEATMAN & CO.

319. Reply to Application respecting Wine.

London, Nov. 28th 1863.

Sir.

We have to thank you for your kind application for samples of Sherry of various grades and colours, these we shall take an early opportunity of forwarding to you, so soon as some of our choicest marks of pale straw colour (of which we think you would like to see specimens) are landed from the Cadiz Steamer, arrived this afternoon in the London Docks.

You ask for information concerning the Vintage; fortunately we are in a position to give you very full and accurate particulars. Our house at Xerez having under date of the 18th instant transmitted a very lengthy and elaborate report; avoiding details, the substance of it appears to be, that "the weather had not been favourable, no rain having fallen for many weeks, the vines in consequence had suffered considerably from lack of moisture, and the yield had therefore been smaller than was anticipated; of the quality it was impossible to speak with any authority until the fermentation had ceased, and the wine had been carefully racked from the lees."

In reply to your question whether we think it likely the present rates of duty upon wine will be modified we think not, the Chancellor of the Exchequer will probably be contented to repose upon his laurels. The reduction of the duty to its present scale was opposed by many upon the plea that wine was a luxury, and that so long as Tea, Sugar and other necessities remained more or less heavily taxed, Wine was a fair article upon which to raise revenue; probably other than purely fiscal reasons influence the Government, who saw an opportunity of materially strengthening amicable relations with France, making a graceful concession by sacrificing what had been a prohibitive duty, replacing it with a rate more in accordance with free trade principles, and which would secure the introduction of French wines into England at a very moderate retail price. In fact Claret is now cheaper in London than in Paris. Although the Commercial treaty between England and France has given a great impetus to the exchange of those commodities which may be termed the speciality of each, the result of this great and wise measure will probably be more striking ten or fifteen years hence.

As you are somewhat new to the wine trade it may be well to inform you that our terms, like those of our neighbours are at per Butt of 108 gallons, free on board in Cadiz Bay, payable by acceptance at 6 months from date

of Bill of Lading, or for Cash subject to a discount of $2\frac{1}{2}$ per Cent.

We shall again address you with particulars of the samples when sent, and in conclusion assure you that your interest shall at all times be studied to the best of our ability, and with that assurance we solicit your kind preference whenever your stock of Sherry requires to be replenished.

Yours sincerely

F. W. FORD & CO.

320. Advice of Shipment of Wine.

London, Nov. 2nd 1863.

Messrs. Ross & Smith, Melbourne.

Gentlemen.

In conformity with the instructions contained in your letter of the 24th July I have shipped to your address per *Queen of the South*, Capt. Brown, which sailed from this port on the 20th ult. the following Goods R. & S. 1 to 4:

- 1 Butt of fine old Sherry . . £ 66.
- 1 Pipe Medium Port „ 54.
- 1 Cask Florias Marsala . . . „ 20.
- 1 Pipe fine Rousillon „ 20.

As the quotations in my monthly prices-current are only wholesale quantities, for it is quite an exceptional case on my part, to ship these sample qualities at the rates quoted, and I have only been induced to do so by the personal influence of our mutual friend Mr. Ross. The cost and charges have been paid by Messrs. A. Hodges & Co. who will forward invoice. Enclosed is Bill of lading.

We are Gentlemen

Yours faithfully

JOHN HENRY CLARK.

321. Reply on subject of shipment of Wheat and Flour from Canada.

Gloucester, Nov. 1st 1863.

Messrs. Mitchell & Bond, Toronto,
Canada.

Gentlemen.

We are in receipt of your favour of the 20th ult. by steamer *Prussia* and beg to state, that in the face of the abundant harvest just reaped here, however low you could purchase wheat or flour, it would be highly impolitic to venture a consignment without the certainty of heavy loss. The quantity grown in the United Kingdom is equivalent to about 4,000,000 quarters more than the short crop of 1862.—Although the stock of foreign wheat held is moderate, looking at the extent of the imports this year, yet with English wheat selling at 41s to 43s per quarter, it is scarcely possible to compete with profit from your side of the Atlantic. It is very probable, looking at the short supplies of American flour in the market, that Canadian flour may next year be in better demand.

Your obedient Servants

ASHLEIN & SONS.

322. Order for Cotton and other Goods.

London, Dec. 5th 1863.

Messrs. Du Fay & Co., Manchester.

Gentlemen.

We shall require for shipment to the River Plate in a few months about;

- 50 pieces Grey domestic No. 392 in your list at 21½d.
40 „ „ Long Cloths No. 132 no price quoted.
25 „ „ Shirts 36 inch. No. 861 7s 3d per piece.
100 yds. 70 inch. all wool cloth.
5 pieces of plaid flannels 30 inches wide at 2s per yd.
3 „ „ ¾ pilot cloths at about 5s per yd.
2 „ „ linen drills 27 inches.

These Goods will require to be carefully packed. Have the kindness to send us pro forma invoice of the amount of this order, including cases, carriage to Liverpool, and all charges, and your terms of payment and discount. We beg to refer you to our bankers, the Bank of London, or to the Birmingham Bank. If there is any probability of prices going down we should prefer deferring the execution of the order till Jan. 7th or Feb. 7th, as we shall not require to ship the goods till toward the close of February.

We are Gentlemen

Your obedient Servants

THOMSON WATSON & CO.

323. Reply to advice of Shipment of South-American Produce.

London, Dec. 1st 1863.

Mr. J. Streatfield, Buenos Ayres.

Sir.

We have to acknowledge receipt of your letter advising shipment per *Bel Demonio* for this port of 150 Bales of Buenos Ayres and Entre Rios wools, 500 hides and 50 Casks of Tallow to our address, to be sold for your account on the best terms, and the proceeds invested in specified goods suited to your market. On arrival of the vessel and landing of the goods consigned, we shall place

the wool for sale in the hands of Messrs. Hazard & Sons. The tallow Messrs. Rose & Graham will have the best opportunity for disposing of, while we think we cannot do better than intrust the hides for sale to Messrs. Powell & Co. The latest quotations for your wools are to 1s 2d to 1s 6d pr. lb. for washed Merino free from burr, 1s 4d for Mestiza and 7d to 8½, for common. We shall learn the condition of the wool on arrival after the broker's inspection. The tallow trade is very quiet and quotations low, owing to the excessive shipment advised from St. Petersburg, some 15,000 casks beyond 1862, and the large consumption of American Mineral oils. Raw hides are moving off at fair rates, and good horse hides are in demand. The recent advance in the Bank rate of interest to 6 per Cent has given heaviness to the Produce Market. With respect to the linen, cotton and woollen goods to be shipped you, the orders have been put in hand, and we shall communicate more fully respecting them in a mail or two.

We are your obedient Servants

THOMSON WATSON & CO.

324. Advice of the loss of a Bill of Exchange.

Liverpool, Oct. 30th 1863.

Messrs. Thomson & Barter, London.

Gentlemen.

We have this morning missed from our Bill Case the draft drawn upon you from Calcutta dated May 8th at 4 months by Loodman & Coutts, and accepted by you July 30th for £ 1230.

It was, as you know, a draft with documents attached viz. bill of lading and Invoice of 28 chests of Indigo; these documents have dissappeared with the bill. In consequence

of this occurrence we request you neither to pay, nor to discount this draft, and also to have the goodness to warn your local bank, give notice on Change, and to take other customary and efficacious means to prevent the bill being realised. We shall take similar steps here, and of course all expenses incurred will be defrayed by us.

You will also be kind enough to take the necessary measures with regard to the lost Bill of Lading, immediately on the arrival of Captain Madison of the *Jane*.

All further legal formalities necessary for the annulling of the various documents we shall proceed to take forthwith, only giving you previous notice of the affair so as not to omit anything that might be necessary by way of precaution.

We are Gentlemen

Your very obedient Servants

BALTIMORE & CHAPMAN.

325. Bill sent for Acceptance.

London, Aug. 6th 1863.

Messrs. Laundrais & Co., Paris.

Gentlemen.

We regret to find that our mutual business transactions have not been extensive of late, but the sole reason for this we believe to be the general stagnation arising out of the lowering aspect of the political horizon, which we believe will soon pass over.

We beg that you will have the kindness to obtain acceptance for the enclosed first of exchange for Fr. 1890. 50 on P. de Bonneville, due Oct. 15th, and return the same to us. In case of nonacceptance have it protested.

The other Bills enclosed viz:

Frs. 1000 on Letory & Martin due Aug. 26th.

„ 3800 „ Charles & Chatain „ Sept. 1st.

„ 2130 „ Maison & Co, „ Sept. 8th.

must also be presented for acceptance, and if necessary protested; but when they have been accepted you will hold them at our disposal.

Looking to hear from you as to these drafts, we are,
dear Sir

Yours truly

MIRMOND BROTHERS.

326. Letter of Introduction.

Leeds, June 18th 1863.

Messrs. Hoffmann & Golden, New York.

Gentlemen.

Mr. Medler of our firm, will proceed in the next mail steamer per Liverpool to your port, on a business tour through the States and the British American Provinces, to make the personal acquaintance of many of our old business correspondents and to open up new connections. We have requested Messrs. Peabody & Co. to open a credit with you in his favour for £ 5000, and at the same time request your kind recommendation in his favour in any matter that may be required, especially in obtaining travelling facilities for him through any of the disturbed States.

We are Gentlemen

Yours very truly

GOLLMANN MEDLER & CO.

327. Execution of Order for Toys, and advice of Transmission, and Draft.

Sonneburg, Aug. 15th 1863.

Messrs. Gall & Nitzler, London.

Gentlemen.

According to your instructions the 8 chests of toys destined for St. Denis, Isle of Bourbon, which are to be shipped for your account in the *Colombe*, Captain Reynier, from Havre, have been forwarded to that port to the care of Messrs. Leveau & Co., shipping agents.

We trust that these goods, which have been invoiced extremely low, will be found satisfactory; we have taken pains to suit the peculiar taste of the Coolie families who have proceeded from India to the Island.—We have drawn upon you for the amount, including charges, commission etc. through the agency of Messrs. A. Spielmann & Co. at 1 months date and request your attention to the draft on presentation.

We are yours respectfully

MEYER & SCHMIDT.

328. Letter to a Traveller.

London, Sept. 23rd 1863.

Mr. Whitesmith, Castle & Falcon, Birmingham.

Dear Sir.

We are in receipt of yours of yesterday's date remitting various orders for goods, obtained in Birmingham, which will have immediate attention. But the large order for Bristles, Brushes and Saddlery is from a house with which we have

hitherto done no business, and of whom we know nothing. Have you therefore made such enquiries as to their stability as w'll warrant our transmitting the goods, as with a first order some reference is necessary.

With regard to the enquiries in your letter, we will communicate with you at Manchester, which you state will be the next town in your journey. We trust your Northern tour will be more prolific in business orders.

Yours truly

PEAT & MACKAY.

329. Enquiry as to the stability of a firm.

Liverpool, April 4th 1864.

Mr. George Delius, Bielefeld.

Sir.

Our former business Correspondence induces us to seek information from you respecting the solvency of Messrs. Brenner & Co. of your town. We are in possession by indorsements, of a promissory note of their's for 1280 Prussian Thalers, which was handed to us as good, and this assurance confirmed by third parties. Since then the endorser has died leaving no assets, and now that the note is falling due the drawers beg us to hold it over for 6 or 8 months, or offer to settle our claim upon them by their bill on New York of long date (6 months).

The whole proceedings of Messrs. Brenner & Co. in this matter, and their letter on the subject are by no means satisfactory. Before replying definitely to them, we therefore request your kindly aid in obtaining for us if possible, authentic information as to the position of this house.

With the assurance of our readiness to serve you in like manner.

We are Sir

Yours to command

BRAITHWAIT & SONS.

330. Reply thereto.

Bielefeld, May 4th 1864.

Messrs. Braithwait & Sons, Liverpool.

Gentlemen.

In reply to your favour of the 20th ult. I must confess that the enquiry causes me some embarrassment, as I neither wish to injure the reputation of a local firm, nor to allow such old and valued commercial friends as you to suffer.

The firm in question is one of the oldest Manufacturers and Exporters of linen. As large employers of labour it is difficult for them either to curtail their operations or to give up business, but they find it most difficult to compete with Belfast and other great seats of manufacture.

This house formerly received so many foreign orders that they found it difficult to execute them, but for some years they have been obliged to execute consignments on their own account to the United States. That these frequently occasion loss, especially in the present state of American affairs is notorius. This is no doubt the origin of the long dated bills on New York offered you. At present there is little to fear, but to grant extended credit under such circumstances is hazardous. I would also draw your attention to the fact, that in agreeing to a prolonged bill you renounce your claim under our law of bills of exchange, and retain

only the legal right which the civil law allows. I regret being unable to afford you more precise and satisfactory information. I remain Gentlemen

Your obedient Servant.

GEORGE DELIUS.

331. Reply to order for Nitrate of Soda.

Iquique, 14th March 1864.

Mr. Alex. Ritchie, Liverpool.

Dear Sir.

We are in receipt of your favour of Jan. 31st.

Borax. The make of this article has ceased with us, the account sales of several consignments not being favourable. Borate of Lime is also neglected for want of remunerative prices.

Nitrate of Soda. We shall have much pleasure in sending you ten tons refined Nitrate at £10 per ton free on board, when we can find an opportunity of shipping it.

Nitrate is sold here by the cargo and purchasers are not willing to admit other than their own on board. We write to our Valparaiso friends to endeavour to obtain freight by some ship going to Liverpool. You shall have ample time to effect the necessary insurance.

We are dear Sir

Yours truly

SMITH THOMPSON & CO.

332. Advice of intended Shipment.

Iquique, 1st April 1864.

Mr. Alex. Ritchie, Liverpool.

Dear Sir.

With reference to ours of the 14th ult. we have now the pleasure to advise that we have secured room for the ten tons Nitrate of Soda in the *Dinah Mulock* now in this port. The Nitrate will be on board in three or four days and Bill of Lading forwarded by next mail.

The *Dinah Mulock* after loading with Nitrate at this port, will proceed to Arica and Islay to take in light freight, and thence start direct to Liverpool.

We are dear Sir

Yours truly

SMITH & THOMPSON.

333. Japan Produce.

Nagasaki, April 4th 1864.

Mr. V. Leesage, London.

Dear Sir.

We have duly received your favour of 26th Jan. and note that you reduce your limit of Japan ware to £ 2.— We regret to say that at present it is impossible to lay the article down at that price. Present quotations range from \$ 11. 50 to 12. 50.

In the event however of a fall in prices enabling us to execute your order, it shall receive our best attention.

Documents for your shipment per *Medina* we have forwarded to Messrs. Macpherson & Marshall, our agents at

Yokahama, informing them of your wishes regarding this consignment. To save time we have also instructed them to forward account sales and remittance direct to you.

For full information regarding the state of our market, we refer you to our circular of this date, and remain

Dear Sir

Yours faithfully

W. J. ALTON & CO.

334. Eastern Archipelago. Report on Produce.

Via Marseilles.

Batavia, March 29th 1863.

Mr. Arthur Redgrow, Liverpool.

Dear Sir.

We have to acknowledge the receipt of your esteemed favour of 9th Feb. We have not as yet had an opportunity to make any shipments of Rattans to you, no vessel having been laid on for England. Your limit at Fr. 5.75 per pcl. for Rattans would generally insure a purchase, but the cane is so very scarce at present that parties willingly give Fr. 6 to Fr. 6 $\frac{1}{4}$ per pcl. for really inferior cane.— We purchased a few hundred piculs ourselves last week at Fr. 6 per pcl. and the quality was far from No. 1.

Almost all the Gum Benjamin imported here comes from Barus. The present prices for this Article are No. 1 Fr. 140, No. 2 Fr. 62 and No. 3 Fr. 36 per pcl. We can generally calculate on 90 Pic. a Month No. 1, 250 P. No. 2, and 300 P. No. 3. When prices are not favourable here the Barus Chinamen send their Benjamin to Penang, but

when satisfactory rates are ruling here they generally ship all, or at least the largest portion this way.

We are in hopes of being able to give a detailed account of the Rameh fibre by next opportunity. We hear it is grown at Paya-Combo a place about 50 miles from this. We should feel much obliged by your letting us know what description of goods you are in the habit of shipping to Batavia, as we might be able to recommend something this way.

The great quarterly coffee sales took place this morning and 25,000 Pls. were sold at an average of Fr. 43. 13 pr. pl. very high prices indeed, when compared with the prices ruling at present in the home markets.

We remain Dear Sir

Yours respectfully

DUMAIN & CO.

Purchasers at the Government Coffee sale of 29th March 1864.

No. 1.

Damis Strucker & Co.	15,600 pls. . . .	Fr. 43. 14.
Factory	6,400 „ . . . „	43. 15.
P. van Overzee & Co.	2,200 „ . . . „	43. —.
	<u>24,200 pls. .</u>	<u>at Fr. 43. 13.</u>

No. 2.

P. van Overzee & Co.	1,200 pls. . . .	Fr. 31. 87.
Factory	200 „ . . . „	32. 05.
	<u>1,400 pls. . . .</u>	<u>Fr. 31. 89.</u>

335. South American Produce. Shipment of Piassava Fibre.Pr. R. M. S. *Oneida*.

Bahia, 11th Feb. 1864.

Mr. Alex. Ritchie, Liverpool.

Dear Sir.

Since we had the pleasure on the 12th ult. as per enclosed Copy, none of your favours have reached us, and we have now little of interest to communicate beyond what you will find in the enclosed market report.

Hides you will see have advanced far above your limits but Piassava can now be shipped at about £7. 10s per ton. We have this morning arranged freight for a quantity to fill up the *Rosamond*, Capt. Brown, for Liverpool. The vessel will clear tomorrow, so please to provide for insurance. We cannot say what quantity she will take out, certainly not more than 20 Tons. We have bought 2300 Dbl. Bundles, which we calculate will weigh between 13 and 14 tons, at 700rs. There are on board the *Rosamond* 2000 Dbl. Bundles shipped as dunnage under the sugar, but these cannot be confounded with yours, which are on the top of the Cargo. Invoice and Bill of Lading shall follow by next mail when we will draw on you for the cost.

We remain dear Sir

Yours very truly

BURNS & Co.

336. Eastern Archipelago. Business transactions.

Koepong, Feb. 10th 1864.

Mr. Alex. Ritchie, Liverpool.

Dear Sir.

By the December Mail I had the pleasure to receive the Bill of lading enclosed by Messrs. Arnold. I also received

and endorsed it to Messrs. Hill, Brockman & Co. my agents in Sourabaya to receive the goods from Messrs. Adam & Co. the agents for the *Maria Elisabeth*. By the steamer daily expected from Java I hope to receive some intelligence respecting their arrival at Sourabaya, and of their having been shipped again for Koepang, without being entered at the Custom House, which is to be avoided and if possible, to store the goods in *entrepot* till forwarded. I remain of opinion that in case there is no direct opportunity for Koepang, it would be advisable to ship them, via Macassar (which is a free port) to the care of my agent there Mr. J. G. Weyergang who will easily forward them without unpacking. Respecting the description of articles you have sent per *Maria Elisabeth* I am on the whole, well satisfied, I miss however the principal staple articles of trade for which I wrote, Powder and Muskets (no occasion for bayonets). The Swords at that price might also be increased to 200, and the Spears to 200. We have had from October to January no less than 8 Vessels from Cardiff and Sunderland touching here on their way to China. There have also arrived at Macassar about 6 vessels from Europe, generally Hamburgh or Holland, so that I believe it may be possible to send me a shipment either direct or by way of Macassar in future.

The Steamer has just arrived bringing your invoice of 48 packages and 8 pigs lead, forwarded from Sourabaya by Messrs. Hill, Brockman & Co.

Their charges I copy as a proof that it is much better to ship by way of Macassar than by Java.

I remain yours very sincerely

DANIEL J. BAKER.

337. Eastern Produce. Advice of Shipment of Hides, and Draft.

Mr. James Samuelson, London.

Dear Sir.

Since we last had the pleasure (as per enclosed duplicate) we have been favoured with yours of the 29th Feb., and have noted your fresh orders for produce, which will have our best attention. In Battsans we continue unable to do any thing further, on account of the difficulty of obtaining tonnage as dunnage, and we fear with you, that we shall never be able to get many shipped, but will not lose any opportunity that offers. Regarding Ramee Fibre, we have written you in a former letter of its not being brought from the West Coast; we will however bring the article to the notice of the Chinese and advise you if it is imported at any time hereafter.

We now beg to enclose Invoice amounting to \$ 679 of 512 in No. weighing Pls. 105. 31 Buffalo Hides, shipped per *Corsair's Bride* on your account, and for cost of which we have valued on you in our draft No. 2,965 favour ourselves, at 6 months, for £167. 3s 6d as per Memo. at foot, to which please give your protection. Without any thing further at present we refer you for market information to our Prices-current herewith and

We are dear Sir

Yours faithfully

HOLIDAY & CO.

Memorandum.

By our Draft No. 2965 favour ourselves at 6 ms. for	
£167. 3s 6d ex 4s 10½d	\$ 685. 85
Less Commission negotiating 1 per Cent	„ 6. 85
	<u>\$ 679. —</u>

338. Report on Eastern Produce.

Pinang, 8th June 1864.

Mr. Richard Brown, London.

Dear Sir.

Enclosed are duplicates of our letters by last mail, and we have now to own receipt of yours of the 25th April, contents of which are noted, but your order for black Pepper having been executed, your instructions to reduce limits, have come too late.—We are unable to ship the ton of tin for Messrs. Shaw & Fisher at £116 cost, freight and insurance, or make any other purchases at the limits we have from you. At the present moment there is no tonnage available for London.

Our Market for Produce has become quieter during the past few days, especially for tin, and Exchange is also on the decline. For full information we refer you to our Prices-Current by this mail and

We are Dear Sir

Yours faithfully

W. HULL & CO.

339. Report on South American Produce.Per *Parana*.

Bahia, 11th June 1864.

Mr. Richd. Law, London.

Dear Sir.

We last had the pleasure on the 9th ult. as per duplicate herewith, and are since in receipt of your esteemed favour of the 8th idem. We note that you do not care about having hides now, which is well, as the season is not fit for shipping the article. We presume that we are to consider

our order for Cocoa as cancelled, since you say that you are not buying it just yet.

We shall continue to be on the look-out for an opportunity to ship Piassava on your account, but as already advised, such opportunities do not very often present themselves. Black Pepper continues to be wanted and we regret we had none here to avail of at remunerative price.

For general information we call your attention to the enclosed market report and remain, Dear Sir

Yours very truly

BEAN & CO.

40. Report on Indian Produce. Invoice and draft.

Calcutta, June 13th 1864.

Mr. James Robinson, London.

Dear Sir.

Our last respects were of 8th inst., since which your favour of 10th ult. has safely reached us, and contents command our careful attention.

Castor Oil. We scarcely know whether to treat the present order for 150 cases at Liverpool if at C. F. & I. $\frac{1}{4}$ d, or 100 do. at $4\frac{1}{2}$ d, or 50 do. at $4\frac{3}{4}$ d, and same quantity to London, as a fresh one, it corresponding so exactly with that of your favour of 10th April last, 100 boxes of which we have alone been able to fill; however as you add "Cancel all former orders," we have done so, and entered this as a new one, although we must tell you, we do not see the slightest chance of arriving at even our highest limit of $4\frac{3}{4}$ d, for at all events some time to come, seeds being very scarce and dear, and stocks low in consequence. Today's rate may be quoted Rs. 11. 4 to Rs. 11. 8 with a firm upward tendency.

Saltpetre. Although the excitement caused in our consequent on the late report from your side of an ac of 2s per cwt. has somewhat subsided, still rates are maintained, and we cannot do better in filling your small order for 5 tons than Rs. 8. 10 pr. md., at rate we have accepted a contract, and will ship Liverpool as directed when ready. In part complete purchase last advised you of, we have now the please enclosing

Invoice of B. S. S. & Co. in diamond, 63 Barrels pr. *Kinyor* to Liverpool, amounting to Rs. 2934. 12 2/6 11/16 6 m. st. £301. 17s 9d. Invoice of C. S. Co. in diamond 50 cases 6s oil per do. amtg. to Rs. 15 ex do. £143. 7s 6d. Documents of both of which have placed with the Oriental Bank Corporation and commend the drafts to your kind care on presentation

Tincal. The 125 bags advised in last having to s/o. per *Kinyor* is now packing, the Invoice of which be enclosed to you by mail steamer of 22nd inst., as perhaps balance of the purchase, if we can get a s. another hence in time to complete documents for opportunity. As expected, this article has advanced in and nothing under R. 10. 10 to 11 is obtainable. We seen a very fine sample this morning of 100 Hhds. n landed, R. 11 is asked for it, we have offered R. 10. 1 if we get it shall brand the bags A. R., as directed, w very fine parcel was to be met with.—It is *quite free* from and the crystals look very fine.

India Rubber. We have been unable to do any price having advanced 2s per Md. the last few days.

Shell-Lac. Not having received muster or any particulars in your letter under reply, we can do nothing towards fulfilment of your order for 5 Cases for M Simmons & Co. We remain Dear Sir

Yours faithfully

E. SMILES & CO

341. Establishment of business as general Merchants.

London, 65, Leadenhall Street.

July 10th, 1864.

Messrs.

Gentlemen.

At the suggestion of many old manufacturing friends, we have established ourselves as Merchants, and although we do not limit our correspondence to any particular country, our more intimate and special connections are associated with the Russian Empire, while at the same time we have opened valuable relations with China, India, Australia, and British Columbia. Should you therefore be disposed to intrust to our care any portion of your Shipments, you may rely on due protection to your interest, and we feel satisfied by a judicious selection of the articles shipped, such sales will be effected by our friends as will give you full satisfaction, and encourage a continuance of the business.

We beg your reference to our above address, where we have been established nearly a quarter of a century, and inviting you to make moderate consignments on trial,

We remain Gentlemen

Your obedient Servants

MACKAY, DAVIDSON & CO.

342. Advice of sale of Corn.

London, 14th June 1864.

Mr. H. P. Larsen, Svendborg.

Dear Sir.

By our last of the 8th inst. we had the pleasure to inform you of the safe arrival of your schooner *Dagmar* as

well as of the sale of 200 Qts. of the wheat at 44 s. We at the same time expressed our fear that we should very likely be unable to obtain the same price for the remainder of the cargo, and this we are sorry to say has proved true. The demand continues very limited, and we therefore thought it right the day before yesterday to ask you per telegraph whether you would sell the wheat at 3d under your limit or preferred to have it warehoused. To this we received to day your reply as follows;

sell at 3d under limit ex ship,
and we accordingly did our best to dispose of the wheat, which was rather difficult as the friend of ours who at the time we sent you the telegram offered us 43 s 9 d since then had got his supply at this price somewhere else. However we were fortunate enough to find another buyer and have now the satisfaction to inform you of the sale of the remainder of the cargo per *Dagmar* at 43 s 9 d which we trust will meet with your approval. By our next we shall send you account sale and meanwhile we remain

Dear Sir

Yours truly

A. WORSDALE & CO.

343. Remittance of Proceeds.

London, 18th June 1864.

Mr. H. P. Larsen, Svendborg.

Dear Sir.

With reference to our respects of 14th inst. we have now the pleasure to send you account sale of the cargo of wheat per *Dagmar*, the nett proceeds of which

£ 1350. 2 s 6 d per 18th Septbr.

we have passed to your credit.

This amount we beg enclosed to hand you in a Bank post Bill, the receipt of which please to acknowledge. Capt. Fayerland will be ready to sail tomorrow and we hope soon to see him here again with a cargo from you. With respect to the corn trade in general we beg to refer to the enclosed report. The corn stands uncommonly well! but the consequences of the dry spring have not yet disappeared, and from all parts we hear complaints of the scarcity of rain.

We remain Dear Sir Yours truly

N. WORSDALE & CO.

344. Acknowledgment of the same.

Svendborg, 21st June 1864.

Messrs. N. Worsdale & Co., London.

Gentlemen.

I have had the pleasure to receive your favours of 14th and 18th inst., and feel satisfied with the sale of the cargo per *Dagmar*. Your remittance

£ 425. 18s 2d Bank post Bill

is duly to hand, and the account balanced according to the statement you have sent me, which together with the account sales have been found correct. The stock of grain here is but small and the prices high compared to yours. I cannot therefore at the present moment think of shipping anything to your port, but it will give me great pleasure when occasion offers to do business with your respected firm again.

I remain &c.

H. P. LARSEN.

345. Recommendation of Demerara Timber.

London, January 8th, 1864.

Sir.

I have to beg you will be good enough to bring to the notice of your Directors the annexed Memorandum of Experiments made on West Indian Timbers at the London and North Western Railway Company's Works at Crewe.

By these Experiments it will be seen that 18 Cubic feet of Greenheart are required for a waggon—at 77 lbs. per Cubic foot its weight would be under $12\frac{1}{2}$ Cwt.—Its cost at the 4s per Cubic foot (the present price of Greenheart) £3. 12s.

Twenty eight Cubic feet of Oak are required for the same purpose—this timber is estimated to weigh (best quality) about 60 lbs. per Cubic foot, consequently a waggon made of Oak would weigh 15 Cwt. which at 3s 6d per Cubic foot, gives £4. 18s as the cost of the material of a waggon.

If these data are correct, it is evident that Greenheart is a better wood for the construction of waggons than Oak, as there is a large saving *in Tare*, and a still larger saving *in Cost*. All I however would urge on your Directors is, to try the experiment, which now can be easily accomplished, as there is a considerable stock of Greenheart in London in the hands of Messrs. C. W. W. Brown, Great St. Helens, Messrs. Sweet Bros. & Co., Fenchurch St. and Messrs. Oriel, 4 Laurence Pountney Place.

My sole object in urging this matter on your notice is to endeavour to bring into general use a most valuable timber, of which there is an unlimited supply in British Guiana, and which is already well known to Ship-builders;

being recognised at "Lloyds" as one of the eight or nine first class woods of the world.

There is a sort of wood in Guiana called "Jacooaba" which, for Sleepers, in the Colony is considered almost indestructible, they could be delivered in London at about 6s each (per Sleeper). I should be glad to learn if any such material is required for your Railway.

I have the honour to be,

Sir

Your obedient Servant

W. H. HOLMES.

346. Notice of experiments in preparing fibres.

Brunswick Square, London, April 8th 1864.

Sir.

I take the liberty of respectfully inviting your attention to the results of a process—arrived at after twenty-five years' experiments—for rendering the Fibrous Vegetables, which grow wild, and in almost unlimited quantities, in India, available for all textile purposes, both as substitutes for the very best Cottons hitherto imported from the United States, and for using up with other materials—as Silk, Worsted, Mohair, &c., from those of the finest to those of the coarsest description; as well as for rendering Flax, Hemp, Jute, &c., available (which they are not now) for purposes requiring fineness and strength.

The result of my inquiries, in the course of which I have obtained the opinions of several good judges of Fibrous Substances, is, that the processes to which I invite attention are of incalculable value, and that they therefore merit the serious attention of all who take an interest in the

prosperity of the great branches of our manufactures and commerce.

I can state of my own knowledge, that the French Government is evincing a deep interest in these processes, and is in communication with the inventor to secure them for France. Should they succeed in doing so, we shall undoubtedly lose our position as the great Textile Manufacturers for the World, as we may reasonably expect to see France made the chief country for the production of the raw material.

The inventor, Mr. L. S. Swaab, of Hunter Street, invites attention to his multifarious and beautiful Specimens of Fibres, and will feel great pleasure in showing them to you, or to any other person or persons you may please to send to his residence, as above, any day, between the hours of 12 and 4 o'clock.

I am, Sir,

Your obedient Servant,

FRANCIS JOHNSTONE.

**347. Circular advising the opening of a Branch
in Cochín-China.**

Bordeaux, January 1st 1864.

Gentlemen.

We beg leave to inform you of our having established at Saigon (Cochin-China) a branch of our firm, which will be represented by Mr. Joseph Lafont, who is one of the Partners in this new firm.

This firm will direct its attention specially to the consignment of ships and merchandise, and the purchase of all the productions of Cochín-China on commission.

We trust that you will place in this branch of our firm the same confidence with which you have hitherto honoured us.

We remain

Your obedient servant

BARRÈRE LEROY & CO.

M. Joseph Lafont will sign
Barrère, Leroy & Co., by procuration: J. Lafont.

348. Advice of a Dividend payable.

Glasgow, 7th Aug. 1863.

Messrs. Whyte, Melville & Co., London.

Gentlemen.

I beg to inform you that a second dividend on the estate of the deceased Thomas Menzies Simpson, Fernando Po at the rate of six shillings and eight pence per pound, will be paid at my office on Friday 14th inst. If desired, my cashier will as formerly be very happy to act as mandatary and remit the amount to you on your signing the enclosed form.

I am

Your obedient servant

JOHN IVORY, Trustee.

Amount of Claim allowed £ 8. 10. Div. £ 2. 16. 8

349. Remitting a Dividend.

Glasgow, 13th Aug. 1863.

Messrs. Peacock & Co., London.
Simpson's Estate.

Gentlemen.

In accordance with your mandate I beg to hand you cheque for £22. 16s 8d being second dividend on this Estate on account of your Mr. P. L. Peacock which please acknowledge and oblige.

Yours faithfully

JOHN MAC KERRELL.

350. Advice of dishonour and acceptance.

London, 31st Aug. 1863.

Sir.

We are instructed by the Holder of your acceptance for £183, to give you notice that the same lies over due at the London and County-Bank, Knightsbridge, and to request that you will arrange for a settlement of the amount in the course of the week.

We are Sir

Your obedient servants

ADAMS & FRANCIS.

351. Advice of Brokers of Sale of Ship.

Liverpool, 9th Jan. 1864.

Mr. D. W. Stooles, London.

Sir.

In reply to your favour of the 6th we beg to say the hull (exclusive of machinery) of the Steamer *Vesuvio* has been bought for £460. but we did not succeed in effecting a sale of the "Modern Athens." We are grateful for your kind note of our Annual Circular, a copy of which we enclosed you, and shall be glad to reciprocate, but you must understand that the Advertisement of vessels is not altogether in our power except in so far as regards our local papers, so that we cannot positively promise our principals will avail themselves of your medium of publication.

Wishing you the compliments of the season.

We are Sir

Your obedient servants

DOUGLAS DONVIN & CO.

352. Report on Coffeeplantations.

St. Lucia, 26th Sept. 1863.

Mr. Charles Nicholson, London.

My dear Sir.

On the receipt of your letter of 1st June, I set to work to obtain the information inquired for by your correspondent; but our Coffee plantations being situated at a distance from the Capital, my inquiries have not been very successful as yet. Sometime afterwards, being in the quarter of Soufriere, I spoke to one or two Coffee planters on the subject; but

their replies not being sufficiently explicit, on my return to Castries, I wrote to a friend, enclosing copy of the enquiries. My letter, however, written about a month ago, has remained unanswered to this day. I am now preparing to make application in a fresh quarter, and hope to be more successful. In the meantime, I may as well state the general result of my inquiries. One gentleman tells me that the soil of St. Lucia is so rich that the coffee plants never require any manure. Guano has never been employed, nor indeed any thing more than the trash, or decayed vegetable matter found on the spot, which has gathered round the plant. Of late years, from one cause or another, Coffee planting has been really abandoned in St. Lucia, and the estates converted into sugar establishments. One cause of this is the blight which has visited the Coffee trees; but the main cause is that in the present depressed condition of the West Indies, cane planting is found more lucrative.

I remain, my dear Sir

Yours faithfully

AUG. EVANS.

353. Order for Printing Paper.

London, 4th July 1864.

John Jones, Esqr., Paper Manufacturer,
Maidstone.

Sir.

I have received a heavy order for a middling Printing size, single Demy, wove, weight not to exceed 15 lbs. I have the option of supplying 10,000 reams within 6 months and I shall be glad to hear at what price you can execute a portion of the order.

I am Sir

Yours truly

LOUIS POWER.

354. Reply of the Paper Maker.

Maidstone, July 6th 1864.

Louis Power, Esqr., London.

Sir.

I am in receipt of your favour under yesterday's date, and whilst thanking you for your kind consideration, am sorry to say that I shall be fully employed on contract work for the next two months. After that time however, and in the event of our being able to agree as to terms, I should be most happy to undertake the delivery of a part of the weight you mention. Please inform me as to the character of the paper you require, the size of ream and description of finish, so as to enable me to tender. Meantime believe me

Yours very respectfully

JOHN JONES.

355. Further Correspondence.

London, July 10th 1864.

John Jones, Esqr., Paper Manufacturer,
Maidstone.

Sir.

Yours of the 6th inst. came to hand in due course. The Demy is wanted for ordinary Book work 5, 6 sheets. finished, in a sound wrapper, and packed in five ream bundles, with ends capped. I should like to have your price both per pound and ream, stating at same time the number of reams per week, which you could undertake to

deliver. Any refuse from the make I could dispose of at a reduced price. A reply at your earliest convenience will oblige

Yours truly

LOUIS POWER.

356. Reply to the same.

Maidstone, July 12th 1864.

Louis Power, Esqr., London.

Sir.

Referring to yours of the 10th inst. I will undertake to deliver 800 reams of single printing demy, 15 reams per week, commencing in the first week in October, finished as you intimate, and laid down within two miles from the Bricklayer's Arms Station of the South Eastern Railway at 5¼d per lb. less, 4 per Cent for cash, or net at four months.—The paper to equal sample enclosed and the total quantity to run to 500 reams.—Should these terms suit you I should be glad to have your acceptance of the tender at your earliest convenience.

Meantime believe me

Yours very respectfully

JOHN JONES.

357. Accepting terms proposed.

London, July 13th 1864.

John Jones, Esqr., Maidstone.

Sir.

I hereby accept your tender for 50 reams single demy on the terms and conditions stated in your letter of the 12th inst.

I am, Sir, Yours truly

LOUIS POWER.

358. Letter of a Soap Manufacturer.

The West of England Soap Co. Limited.

Bristol, Aug. 16th 1863.

J. Dale, Esqr., London.

Dear Sir.

Your kind favour is duly to hand, I note your remarks as to sending samples of our goods to the gentlemen you name, and if you can send me the address of their London agents, I will at once see that they have samples of our various makes of soap sent, both Manufacturers, and Fancy.

I may as well acquaint you that we received at the International Exhibition the only medal awarded for manufacture of soap (brown oil). I shall shortly again be in London, when I hope to see you and in the meanwhile thanking you for your kindness,

I remain

Yours truly

W. BROWN.

359. Letter to Australian Correspondent on consignments and remittances.

London, 26th April 1864.

Messrs. Adamson & Co., Melbourne.

Dear Sirs.

Since ours of the 26th Febr. we have received your favours of 20th Jan. and 22nd Febr. the contents of which have had our attention. With reference to the transfer by us, under date of 31st Dec. of the balance of the Consignment account to your general account, we have in accordance

your desire cancelled that entry and credited the latter account with the amount so passed; say £ 454. 10s 2d under date of the original entry.—In order that we may really know how the Consignment account stands, we have to request that you will make out the Charges account on the whole of said consignment, to which you refer, so that we may give you credit at once for the same. As the Account sales are not rendered of each shipment separately, there is nothing to prevent such a statement of charges being made out, at any rate to the end of last year. We have a great objection to nominal balances, such as it appears that of the consignment account is, being carried forward from time to time. We have passed to your credit in this account the bill for £ 500 at 60 days sight which you remitted us. On the other hand, we have debited you in the same with £ 464. 12s 4d being the amount of the sales rendered by you. together with £ 13. 15s deducted for interest, which may of course have been an error on your part, as on reference to your previous advices, you will find that out of this sale of £ 567. 4s 4d gross, part thereof, say £ 192. 16s 8d, was given up by you as already sold in October 1859, £ 12. 15s in November 1859, and £ 24. 12s 8d in December 1859. The interest on these long overdue sales really amounts to about £ 15; but in order to simplify the account we have merely struck out the interest deducted by you in your account sales. We are sorry that you did not succeed in getting the 4s 6d per Hat for our 2 bales ex *Marco Polo*, and of which you held out hopes in your January letter, but had to submit to 4s 3d. However it is useless regretting as we have no doubt you did your best for us in the present condition of your market.

We have debited in general account (Dr. G. A.) with £ 199. 8s 3d for our half of the proceeds of sundry sales a/c. as for your account sales £ 40. 16s (by the bye of the latter account sales, was already advised by

you as sold in January 1860) on the other side have given credit for £124. 18s, being the amount of the bill of £125 remitted by you, less 2s for bill stamp. Messrs. Smith Brothers have handed us a bill on the Union Bank of Australia for £1000 due 15th June, which we also carry to the credit of your account.

We are glad to see that you had succeeded in disposing of the Fencing wire, and are obliged to you for your exertions. We sincerely hope that ere long you will be able to advise us of the sale of the remaining goods. The bill for £300 we have placed to the credit of our H. Samuelson advance account.

Without more to add, we remain dear Sirs,

Yours truly

ARMITAGE & CO.

360. Order for Ale for Shipment.

London, 12th May 1864.

Messrs. Tennent & Co., Glasgow.

Gentlemen.

At foot we hand you an order for St. Jago de Cuba to which we call your immediate attention. We require it to be shipped on board the *Seis Hermanois* now loading at Liverpool for that port, and we beg that you will instruct your agent to make the best arrangements he can as regards freight. The ale is to be consigned to Señores Mannila & Co. of St. Jago de Cuba, and the Bill, of Lading are to be sent to us.

We are Gentlemen

Your obedient servants

J. MARMOL & CO.

Order M. & Co. Nos. 1/200.

100 Casks, each 6 dozen quarts Ale.

100 " " 10 " pints "

361. Acknowledgment of a Cheque for Insurance.

London, Nov. 1st 1864.

Messrs Robinson & Co., Newport.

Gentlemen.

I beg to acknowledge the receipt of your favour of the 8th inst. enclosing a cheque on the Branch of West of England and South Wales District Bank, for Fifty Pounds, on account of Insurance per Ship *London*, which I have placed to your credit, and for which I feel much obliged.

I am Gentlemen

Your most obedient servant

W. MORGAN.

362. Reply as to Rate of Marine Insurance.

London, Nov. 6th 1863.

John Thompson, Esq., Yarmouth.

Sir.

In reply to your favour of the 10th inst. received this morning I beg to say, that the rate of Premium asked upon the ship *James* for twelve calendar months in all services, including the Running down clause, is eight guineas per Cent. This with a first rate Company I consider very moderate, and shall be happy to receive your instructions respecting the same. With regard to payment I have

no objection to make a liberal allowance for cash if you prefer it.

I remain Sir

Yours respectfully

EW. MITCHELL.

363. Advice of loss of a Vessel.

London, 31st Oct. 1863.

Messrs. Walker & Johnson, Bristol.

Gentlemen.

By the Books at Lloyds I was this morning, sorry to see the loss of your fine ship *Surbiton*. I sincerely hope that you are fully insured, although if you have not effected more than the policies bear, which I have on your behalf, I fear you will be a great loser; I am thankful to notice the crew have been saved, and as soon as Captain Jones can arrange his papers, I shall be happy to see him upon the subject of a protest, which it will be necessary to lay before the underwriters, with a view to an early settlement of the loss,

I remain faithfully

Your obedient servant

M. MACLEOD.

364. Advice of wool sea-damaged.

London, Nov. 4th 1863.

Messrs. Gamble & Yarico, Liverpool.

Gentlemen.

I am sorry to inform you that nine out of the twenty bales of your wool, landed from the steamer *Ben Lomond*,

Capt. Peters, from Smyrna, are much damaged by sea-water. The Captain however, having extended his protest, we cannot make any claim against the ship, it merely amounts to a particular average, for which the underwriters on your policy are liable. I hope to give the matter my best attention and will call a survey immediately to ascertain the extent of damage.

I am Gentlemen

Faithfully Yours

JAMES AGNEW.

365. Advice of dishonoured Bill.

Weymouth, Nov. 5th 1863.

Mr. George Slow, Guernsey.

Sir.

I beg to give you notice, that your acceptance to James Hudson's Draft for £150, which fell due yesterday, has been returned to me dishonoured. I have to request your immediate attention to the same, otherwise I must put the matter into my Solicitors hands.

I remain, Sir, Your obedient servant

H. ROCKFORT.

366. Advice of ship's Arrival.

London, Nov. 7th 1863.

Mr. Peter Bolt, Brixham.

Sir.

I have the pleasure to inform you of the arrival of your brig *Rainbow*, Capt. Jenkins, from Leghorn after a tedious

passage of sixty four days caused by long contrary winds. She is now safe in the London Docks. I have reported her at the Custom-House, and sent word to advise the numerous consignees of her arrival, that no delay may occur in the discharge of her cargo. Trusting to have the pleasure of seeing you shortly

I am Sir

Yours very truly

F. SMITH.

367. Advice of Sales of Consignments.

Rangoon, 27th June 1863.

Andrew Robinson, Esq., Birmingham.

Dear Sir.

We enclose duplicate of our last respects dated 17th inst. and hand you copy of account sale No. 426.

We are glad to inform you that we have sold your two cases of Saddlery ex *J. Daniel* for Rs. 595 (all round) and remit you account sales for the same, netting Rs. 497 due 26th Octbr. 1863. Of your glassware the caraffes are not liked, but the decanters and butter pots are to the taste of our natives; finger cups are also liked, but all should not be white. If you send decanters, butter pots and finger cups of amber and light green colour they will pay we think.

Yours faithfully

BURNETT & CO.

368. Business Report on Consignment and Produce.

Via Marseilles.

Batavia, 30th June 1864.

Messrs. Willis, Smith & Co., London.

Dear Sirs.

We wrote you last on 30th inst. and are since favoured with yours of 10th May and 25th April pr. *Madura*. We have sold W. M. B. 306 for fl. 85 cash.—We also had an enquiry for your cash-boxes, for which we asked your limit, but were unsuccessful in disposing of them, principally on account of the locks, which were thought to be hardly good enough. For the Jumpat Loodahs also, we have not as yet been able to make your limit. We are afraid that we shall have no offers for your India rubber shoes, till a month or two before the rainy season sets in, at which time they are most saleable. We shall forward you the account sales of the locks from Siam by next mail.

There seems to have been some misunderstanding with our London friends with regard to the return commission. Our Mr. Jones who proceeds to Europe this mail will settle the matter when in London.

Our Produce market has been moderately active since we last wrote you, but prices have undergone little variation.

Exchange closes for this mail at fl. 102 per Cent for Factory, and fl. 103 per Cent for private bills on Holland. On England the rate is fl. 11. 40 to fl. 11. 42½ per £ 6 months.

We remain dear Sirs

Yours faithfully

TIDEMANN & CO.

369. Eastern Produce. General business. Advices and Reports.

Via Marseilles.

Singapore, 20th June 1864.

Thomas Smithson, Esq., London.

Dear Sir.

Enclosed is a duplicate of our respects of 6th inst. since when we are in receipt of your favour of 10th May and take due note of the contents. We thank you for your fresh orders for produce but at present Black Pepper is the only article we can purchase at your limit and even this only to the extent of Pls. 200 to lay down at $3\frac{1}{2}$ d CF & I.

We note what you say about Insurance and are sorry you had to pay so much on the "Lorenzo's" lot of Rattans. That vessel however being an American and going home via the rice-ports was almost uninsurable here, and we thought it better to leave the Insurance to be done at home. On vessels direct to England we can always insure at $2\frac{1}{4}$ per Cent, but if you can open a policy at a more favourable rate than this, and should you prefer doing the insurance yourself, by all means do so; but you must bear in mind, that some inconvenience is caused on this side by not having the policy to the draft.

Our market for Produce has remained steady during the past fortnight, and for the articles in which you are interested, not much change has taken place, except in Black-Pepper, which has advanced to \$ 5.65 per picul. At this price there is not a large supply, and dealers are firm. We enclose invoice for a parcel of 237 bags, Pls. 207. 24 shipped by the *Ellenboro* for London, and costing \$ 1354. for which we have drawn upon you as follows;

No. 4406 favour ourselves £ 327. 4s 4d at $\frac{1}{10}$ per \$. Should exchange keep down we shall be able to send you 200 Pls. to Liverpool by the *Sparkler*.

By the *Ellenborough* we have shipped as dunnage 3624 bundles Rattans = Piculs 248. 03, Pasis & Siae quality, costing as per enclosed invoice \$ 744. 07. and have passed upon you our draft No. 4407 favour ourselves £199. 16s 11d à $\frac{1}{10}$ \$ 744. 07. We have further purchases to send forward and have engaged to dunnage the *Sparkler* at £3. 5s per ton. The *Dawa Gungadhur* has just taken the London berth, but as we are not shipping much by her, we do not get her dunnage room. The largest shipper generally gets the refusal of this. By instructions from Siam friends we send on to you by the *Ellenborough* 50 bales Hemp, received from them for transshipment. We enclose bill of lading, policy of Insurance, and memorandum of charges, the latter amounting to \$ 79. 18. For this we have drawn upon you No. 4408 favour of ourselves £19. 2s 9d à 4s 10d.

We received 52 bales from Bangkok for your account but two were sea-damaged, and as our Siam friends have doubtless drawn on you for the cost of the larger number, they will have to return you the cost of the 2 damaged bales sold here. Documents are attached to the two first drafts, and are in the hands of the Oriental Bank.

Freights to England are a shade easier, owing to a better supply of tonnage. The two vessels now on the berth take £3. 5s and £4. 5s per ton, for dead weight, and light freight respectively. Exchange has been down for this mail to 4s 10 $\frac{1}{4}$ d and 4s 10d per \$, 6 months sight, and you will observe that for your bills we have succeeded in getting the more favourable rate. By this mail we remit to London friends for your account proceeds of account sales No. 181 ex *Jemina Brown* \$142. 16, at Exc. 4s 10d per \$, 6 m./st.

Yours faithfully

GILFILLAN & CO.

370.

Via Bombay.

Calcutta, 19th Jan. 1864.

Alex. Robinson, Esqr., Birmingham.

Dear Sir.

Your favours of 3rd and 10th ult. reached us on the 13th inst. We are now only waiting to get tonnage for between 7 and 8 tons Tincal we have ready. If we secure a little lot we have made an offer for, on the sample shown us, there will be about 10 tons in all. If you are willing to subscribe for a Customs Report of Shippers names and goods exported, we can obtain such, but this will not convey the full information you seem to desire, which can only be matter of surmise.

We are obliged for account sale Castor Oil per *J. C. Clarke*, remittance of balance proceeds had been previously made us by the Bank of Hindostan, China and Japan; Rs. 194. 7. 2. Radanatic Dooll having passed through our Insolvent Court, with assets nil, your claim on him is valueless, unless his appeal against the Court's seizure of some landed property settled some years ago on his wife, falls to the ground, in which case there may be a good dividend on proved debts. We are not in a position to prove your claim, for which purpose you must provide us materials, affidavit of debt, and Power of Attorney.

Having received an offer for the Rice bowls per *Tenasserim* at Rs. 2. 10. 6 per set of 10, and Rs. 1. 5. 6 per set of 6, without reference to breakage, we considered it most advisable to accept these rates, and to lessen charges and risk. These figures will not quite bring out Invoice cost but will near it. We have been compelled to give time, but expect to be able to close accounts whithin two months.

Yours faithfully

WILLIAM BLYTHE & CO.

371. Order for Chemicals.

Batavia, Jan. 31st 1864.

Messrs. Howe, Thomson & Co., London.

Dear Sirs.

We find at the last moment we are running short of a few things; please send as below as soon as possible:

one Cwt. of Hypo-sulphate of Soda.

28 lbs. Proto-sulphate of Iron.

5 Winchester quarts Ether, first quality.

2 Gallons Glacial Acetic Acid.

2 Boxes flatted crown glass for Photographic purposes, same as last sent.

20 Serons Tobacco, same as last.

25 oz Nitrate of Silver fused, and recrystallized.

We have enclosed a small strip of fine gold, and want your advice on the subject. We pay for it here at the rate of fl. 52. 50 for a real. This real weighs just 412 grains. Now in one ounce of gold there are 480 grains, and certainly would not cost so much as we pay for the real here, unless the preparation of it is expensive. This gold is certainly very fine; if it should not cost much more than refined gold, say at £4. per oz, it would be to our advantage to have a small quantity out, as we use it in quantities, say an ounce a month or more, but the purer the better, and the sample sent is very good. Say then 6 oz fine gold to pattern for quality and thickness. This had better come by mail, but the heavy goods by first sailing vessel, well packed, the Hypo-jar that was brought by M. P. was broken, and the chemical all lost. We fancy scarcely sufficient care is taken in packing. Please remember the distance and the kind of goods sent in future.

We remain dear Sirs

Yours faithfully

WILLIS & PATON.

372. Reply to Enquiries as to India Produce.

Via Marseilles and Calcutta.

Chittagong, Bengal Feb. 3rd 1864.

Henry Rutherford, Esq., Liverpool.

Dear Sir.

We beg to acknowledge your favour of the 18th Dec. and confirm our last to you of the 5th ult.

Regarding the fibre mentioned in yours of 26th Nov. we are as yet unable to procure anything answering its description. Our correspondents at Dacca, Calcutta and Arracan have been unsuccessful, and we do not think such a fibre is procurable in Bengal or Burmah. Assam yields a very similar article, but we should think the cost of transit to outward ports from such a great distance, would be too high to allow of any margin at your rate, viz £35. per ton laid down in England.

Cutch cannot be had with us nearer than east of Rangoon, from which port it is procurable. *Hides* especially Buffalo are procurable, but the trade in them here is at present entirely in native hands. We shall follow by next mail the quotations. *Rice* is the great staple article here, and although unsuited to European markets pays a handsome profit to charter small ships from Gallipore, at times when they are waiting higher freights home, and realizes from 50 per Cent, to 75 per Cent profit, if taken at low rates. We have now the *Mary E. Ray* loading from Galle and returning there, her Rice averaging from Rs. 1 to Rs. 1. 12 the Maund of 82 lbs. She takes about 50,000 Maunds and draws 18 feet of water, so that larger vessels can readily come into this harbour. The *Shepherd* of S. Shields sailed from hence for Galle, with about 30,000 Maunds of Rice. The *John Bright* and *Marie Louise* are daily expected from Galle for Rice.

We have the pleasure of forwarding you a Pro-forma invoice, showing cost of Chittagong Rice on board with Chittagong Charges, as also Calcutta, which we have no doubt will be of value to you. Also enclosed is a statement showing the quantities of Rice and Paddy exported from hence to various ports during 1861/62.

We feel honoured by your desire to favour us with your commissions, and anticipate with pleasure doing business with you. Referring to our next mail letter of 22nd inst. and with best compliments.

We remain, dear Sir,

Yours most faithfully

HOLLINGSWORTH, BLACK & CO.

373. Letter of Explanation of Charges &c.

Singapore, 20th Janry. 1864.

Henry Thompson, Esq., London.

Dear Sir.

We wrote you last on 6th Janry. and have since received your favour of 10th ult. enclosing several small claims on us, regarding which we have to remark as follows, viz;

Error in charge for Insurance on Rattans per *Amathea* \$2.50 is allowed and appears to your credit.

"General average per *Britannia* 15s 9d" we do not understand on what grounds it is sought to recover this from us.

"Short delivery of 30 bdl. Rattans per *Beatrice*." which you say occurs by our having invoiced 5462 Bdl. while Bill of Lading is for 5432 Bdl. We cannot understand this. A signed copy of the Bill of Lading is before us and it plainly sets forth that 5462 Bdl. were shipped.

1s 2d Error in Exchange on \$399. being amount drawn against Rattans per *Prince Alfred*; while we remitted you

for proceeds of goods per *Avondhu* à 4s 8½ d. We cannot make the allowance; we remitted in Bank Paper and first class credit, which are always worth ½ d per \$ over documentary paper.

Allowance of ⅜ of a penny per £ on 73 Bags Blackpepper per *Eagle*. It is useless to say anything about this till we see Broker's Report. But we may mention that it will not suit us to be called on for small allowances of this kind, unless we are to be credited for the profit where the quality is unusually good.—You must be aware that as a rule, the quality of the produce we ship is irreproachable, and we think it rather hard and unjust to ask us for an allowance when a few bags occur in an otherwise good lot.

The *Pearl Sago* is being received, and we hope to hand you documents in our next. We can do nothing with your other orders at limits.

Black Pepper is very scarce \$6.10 per pl. The new crop should be forward towards end of next month, and it will be a very large one. *White Pepper* we could not buy under \$9½ per pl. It is not in much demand at that price.

Buffalo Hides are not in active request, but we could not get picked, under \$2½ per pl. which is equal to 4d per £ f. o. b. Your highest limit is 3¾ d per £. *Rattans*. Pasis are scarce at \$3¼ per pl. other quantities as before. We enclose invoice of the last per "Alchymist". The ships now on the berth require very few Rattans.

Tonnage. Rates of freight to England have advanced to £3. 10s per ton for dead weight and 4 £ per ton for light cargo. *Exchange* on London is firm dt. 4/10 ¼ d per \$ for 6 m/st. private bills.

Owing to the imposition of a Stamp Act in these Settlements merchants have been forced to charge ¼% on Invoices and ⅙ % on Account sales to cover cost of stamps.

Yours faithfully

ADAM JOHNSON & CO.

374. Advice of Sales, Shipments and drafts; Report of Markets.

Singapore, 7th Feb. 1863.

Henry Thomson, Esq., Hull.

Dear Sir.

We wrote you last on 20th ult and are now in receipt of your esteemed favour of 29th Dec.

We have sold the glass plates ex "Commodore" at fl. 3. 10 per dozen, but it is doubtful if the Auctioneer will be able to give us a/c sales in time for this mail.

We have written to London about your claim for inferior quality of 73 Bags Black Pepper per "Eagle", some friends there will communicate with you on the subject. Any arrangement they may make, will be satisfactory to us.

The bag of sovereigns referred to in your last was duly forwarded to Batavia by the steamer leaving on the 2nd, and expenses were charged forward as requested. The tin box has been handed to Mr. Wood who is now here.

Your order for Sago has our care, and we have contracted for 500 cases \$ 2½ per picul deliverable within a month.

We now beg to enclose Invoices for the following shipments and to advise our drafts against the same. Documents are with the Bank as usual.

per "Crescent-City" for Liverpool 7842 Bcls.

Rattans costing \$ 983. —

our draft at 6 m/st. favr. Mercantile Bank for

£ 238. 11. 8, Exch. 4s 10d ¼ „ 983. —

per "Crescent-City" 200 c. Pearl Sago costing \$ 690. —

our draft favr. Mercantile Bank a 6 m/st for

£ 67. 9. 5, Exch. 4s 10d ¼ „ 690. —

per "Chaturanga" to London

1 Cwt. Gum Benjamin costing	\$ 29. 48
200 bundles Pasis Rattans . . . „	262. —
706 „ Loontie . . . „	222. —
	<hr/>
	\$ 503. 48

our draft a 6 m/st. favr. Mercantile Bank for

£ 122. 4, Exch. 4s 10d 1/4	<hr/>
	\$ 503. 48

The Pasis Rattans are shipped at 35s freight, the Loontie at £ 4. 5s per ton, the Benjamin goes at 4 £ per ton, and the Pearl Sago at £ 3. 10s per ton.

Our Produce market continues very dull, and prices would have been lower, but that supplies do not come forward.

Rattans. We are sure the Pasis canes we are sending will give every satisfaction. The small lot of Loontie per "Chaturanga" are very superior, and we have about 150 pls. left. They cost \$ 4 per pic. We have not been able to make further engagements with ships.

Pearl Sago. At \$ 2½ per picul we could still buy large grain, and small grain we dare say could be procured at \$ 2. 45 per picul.

Black Pepper has declined in value to \$ 5¾ per picul. But even this price will not enable us to operate at your limits. If advices from your side continue unfavourable, we may be able to buy cheaper early in March, when the new crop comes in.

Gum Benjamin. We have sent you 2 piculs as a trial, and hope it may suit.

Buffalo Hides could not be bought at your limit, and we do not expect them to be cheaper. Fair picked hides would cost fully \$ 7½ per picul.

Tonnage. Rates of freight are firm at £ 10 per ton for dead weight, and £ 4 per ton for light freight. We look for these advancing, and would suggest, that you give us higher limits for Rattans. You are buying pretty cheaply, and

probably an extra 10s per ton would make little difference. £ 2 and £ 2. 2. 6 per ton is now readily offered for dunnage.

Exchange on London is steady & 4s 10d $\frac{1}{4}$ per \$ for 6 m/st private bills.

Yours faithfully

ADAM JOHNSON & CO.

375.

via Marseilles.

Calcutta, 7. Feb. 1864.

Richard Smith Esq., Liverpool.

Dear Sir.

Your favour of 29. Dec. duly reached us, and we have made note of your various orders, cancelling as requested all former orders.

Of *Tincal* we hope to get a parcel shortly, there is not much in our Bazar at present, but we look for some supplies coming down, shortly when we shall get a better selection and possibly at less cost, than the lot we have just shipped per "Blanche Moore", Invoice of which we enclose, costing Rs. 2099. 10. 6, and against which we shall draw on you next mail less 381 Rs., amount of your Com. Credit. You will observe we have got this *Tincal* at 9Rs. 10a., and regret only we could not get tonnage to Liverpool. You will please have closed policy ready for delivery with your acceptance.

Castor-oil we can get now at or about 11Rs. 12a. per Maund, but Freight is now £ 5 to £ 5. 5s, and the difficulty of getting tonnage at all makes it somewhat doubtful our being able to ship;—however we shall not lose sight of the order if we can compass it.

Saltpetre. Common is not to be had here at any figure approaching your quotation.

Buffalo hides except rubbed, holed, or wormed, cannot be laid down at all near your limit.

We enclose P. & O. Co's receipt for a small sample box of the Tincal per "Blanche Moore".

Those glass plates we find quite unsaleable, even by Auction. You might venture on some few more Garden Rollers rather heavier metal than those per „Tenasserim", to arrive here say early in November.

Yours faithfully

LITTLEDALE, WRIGHT & CO.

376. Enquiry respecting Coal.

Messrs. Ralston & Co., Sheffield Mills near Cambridge
Coal Exchange, London. August 14, 1864.

Gentlemen.

Please to favour us at your earliest convenience with your contract prices for Steam Coals delivered at Cambridge station, Great Eastern Railway. Our consumption is six trucks per week, the quality of coal must be good, and you may send down a truck of any coal you can recommend by way of sample.

We are Gentlemen

Yours respectfully

LLOYD, HOWARD & CO.

377. Reply to above.

Messrs Lloyd, Howard & Co. Coal Exchange, London,
Sheffield Mills near Cambridge. August 15, 1863.

Gentlemen.

We have received your favour of yesterday's date and beg to advise two trucks of Steam coal, which we have ordered on to your station. Truck No. 11. 176 is Bowden Main, the other being Grant's low level seam,—the former we can deliver on the rail at 20/9 per ton, and the latter a shade cheaper say 20/3, both descriptions of coal are highly recommended. We shall be glad to hear from you further on the subject, the prices we have named are nett cash in a month, or one months account.

Very respectfully Yours

RALSTON & CO.

378. Letter from Purchasers complaining of quality.

Messrs Ralston & Co. Sheffield Mills, August 25, 1863.
Coals Exchange, London.

Gentlemen.

The two sample trucks of Coals advised by you on the 15th inst. came duly to hand, and had a most careful trial. The Bowden Main we find to be the best of the two, the objection to this coal being that it has very little staying power in the furnace, and consequently with the very best stoking does not get steam so fast as a fouler but denser coal. At the price you quote we calculate that it is quite 5 % inferior in steam producing power to the coals we have had in use for some time, although with the Bowden Main there is more perfect combustion, and consequently less

smoke than from our old sort, an advantage which we highly appreciate. The other coal sent by you is not suited to our furnaces, with it we cannot keep the steam within a range of 15 ° , and regular pressure is a necessity, so that we have been obliged to condemn the greater portion of this truck. We will not order any more of the Bowden Main at present, but should you find a coal suited to our use, pray believe that we shall esteem your remembrance of our wants as a great favour.

We are Gentlemen

Yours sincerely

LLOYD, HOWARD & CO.

**379. Advice of Shipment and Enquiry respecting
West India Produce.**

London, Nov. 5, 1863.

Messrs. Winter & West, Montego Bay, Jamaica.

Gentlemen.

We beg to notify that we have shipped per "Hope", Capt. H. Stanley, which sailed from the Thames on the 1st inst. the goods ordered by you, of which we enclose Bill of Lading, Invoice and Bill of Parcels. The amount is debited to you against proceeds of Sales of Sugar and Pimento, already advised you by last packet. The produce market is dull, arising from the unexpected advance of the Bank rate of interest this day to 6 per cent.

On the other side you will find detailed invoice. We are instructed to enquire whether it be possible to obtain

from your port about 6 hhds. of lemon juice, and about 10 cwt. of dry lemon peel, and what would be the quotations, as it might lead to continuous and extensive orders.

Your obedient servants

STEWART & GILLESPIE.

Mark. H. & W.	Invoice of Goods shipped per "Hope"	
1—4	} 4 Hhds. ironmongery as pr. B. £ 100. 15. 7	
5—11	7 Chests do.	71. 10. -
12 & 13	2 Bundles do.	50. 10. -
14	1 Case of Hats	21. 8. 6
15 & 16	2 Casks of Saddles	18. 9. 1
17 & 22	3 Puncheons Hams, 3 Tongues	112. 16. 7
		<hr/> £ 375. 9. 9
<i>Charges.</i>		
Cartage and Dock Dues . . .		£ 1. 3. 5
Sundry Shipping Charges . . .		2. 16. 10
		<hr/>
		£ 3. 19. 5
Commission $2\frac{1}{2}$ per cent		9. 9. 8
Insurance at £ 4. 10 and 3 %		£ 12. 6. -
Stamp Duty.		—. 12. 6
Commission $\frac{1}{2}$ pr. cent		2. 1. -
		<hr/>
		£ 14. 19. 6
		<hr/>
		£ 403. 18. 4

380. Enclosing Samples of Natal Produce and seeking Consignments.

Claremont Cotton Plantation near Durban,
Port Natal, Dec. 10, 1859.

W. H. Kelly Esq., London.

Dear Sir.

Herewith I have the pleasure to enclose 4 Samples of produce which can be shipped in large quantities from our port.

No. 1. Cotton, good white 4d per Z	} Pressed up into bales of 4 cwt. by an hydraulic press.
„ 2. „ „ discoloured 3d „ „	
„ 3. Wool, white 8d „ „	
„ 4. „ „ discoloured 7d „ „	

If you could induce parties to forward cash for the purchase of these staples to my a/c., they would find it to be a good investment. The voyage home would be 60 days at the rate of $\frac{1}{2}$ penny per pound freight. A vessel can be chartered home from our port for £ 500 to be paid in London on discharge of cargo.

Draught Ale and Porter in casks, always command a sale, and cases of 4 dozen in bottles the same. Shortly there will be a good demand for *Manchester piece goods* out here; plain blue dyed calico, coarse and fine, $\frac{3}{4}$ and $\frac{5}{8}$ wide, is sure to sell.

We can also ship raw cowhides salted, and Lion's, and Leopard skins, sheep and goat skins and horns.

Messrs. Cowper & Co., Fenchurch Street, London, had a supply of returned Government stores, coats, waistcoats, jackets and pantaloons, with Officers Bell tents &c. If any still remain on hand, I can safely say that such goods would meet with a ready exchange in cotton and wool as per samples.

Our's being a young colony we can return produce which in England will realize a better investment than being paid in cash. Any merchandize you can send to this colony and entrust to my care, shall have my best attention. Do try and get some cash or goods sent out in exchange for Cotton, Sheep's wool, and Silk (as per samples enclosed). Good cheeses, Ham, Bacon, German Sausages, Bottled Preserves and Jams meet with a quick sale.

I have a seacoast farm, land very rich for Cotton Culture; Tobacco grows exceedingly well, indeed all tropical productions thrive well along the seacoast, and land is much more valuable.

We pay Kaffirs each 7s to 8s per month wages and 3s each for food, which ought to cause capital to be directed here.

Horned cattle and horses are becoming very dear on account of no dependence on supply, and hundreds of each die daily. Live stock very uncertain, the disease being the lung sickness. I think it would be worth your time to see the Manchester people upon the cotton, and wool.

I sent two sample bales of 150 lbs. each of clean white free-labour African cotton to the Cotton Supply Association, Manchester, but I have not heard from that quarter.

I have set a good example out here for parties to grow cotton and done all in my power to set it going. A good supply will be the result in a short time. Impress this upon the minds of cotton spinners, in the hope that they will look favourably toward the Southern Coast of Africa.

I am dear Sir

Sincerely Yours

C. W. WRIGHTSON.

331. Specimens of Trade Circulars.

From Messrs. Wm. Jas. & Hy. Thompson's Tea-Circular
of 25th May, 1863:—

"Since our last Circular of the 8th instant, there have been numerous arrivals, bringing a fair assortment of most descriptions. The amount of business done has been moderate, and a firm tone has generally prevailed, but during the last few days there has been less disposition to purchase.

"The auctions which should have taken place on the 19th are, on account of the intervening holidays, postponed until the 2nd proximo; so that there will not have been any public sales for nearly a month.

"The arrivals have been as follows, viz:— 'Helenslee,' 'Berwickshire,' 'Cissy,' 'Water Lily,' 'Orissa.' 'Lucy and Harriet,' 'Queen's Own,' 'Blenheim,' 'Bahia,' 'Millbrook,' 'W. W. Smith,' and 'Kate Carnie.'

"Prices generally show no material alteration; but brown leaf Congous have gone in favour of buyers.

"The United Kingdom stock was, on the 30th ultimo, 90½ millions, (exclusive of 10,480,900 lbs. arrived but not yet in stock,) against 78 millions on the 30th April 1862.

"The amount now on the water is 21,438,089 lbs."

382. Reports on dried fruit crops.

From Messrs. Witherby & Son's Price Current Sept. 1863:—

Currants.—"The London duty-paid clearances in August were 1,063 tons, against 1,247 tons in 1862 and 907 in August, 1861. The exports were 367 tons, of which 306 to Colonies, 58 to Continent, and 2 coastwise, making total clearances in August 1,434 tons.

"The Board of Trade Returns for the first seven months of this year, show 14,542 tons as consumed in the United Kingdom, against 14,340 tons in 1862, and 12,820 tons in the first seven months of 1861. This is a satisfactory report as to progress in consumption, as the speculative advance here in April caused in London clearances alone, a falling off in May, June, and July of about 2,000 tons as compared with those of 1862 during the same months. In exports there had been a falling off to 31st July of 740 tons. The same Returns give the quantity of Currants remaining in bond in the United Kingdom 31st July last, as 11,029 tons, against 10,642 tons in 1862.

"On the arrival of the New Fruit on the 26th of August, we ascertained the stock in London on that day to be 53,400 barrels, 3,930 cases and half-cases, and 42 carrooteels, or about 6200 tons, against 6,800 on 26th August last year,

and 6,000 tons and 7,000 tons on the first appearance of the new crop in 1861 and 1860.

"Last month we stated that the prospect of the new crop were represented to be excellent as to quality. The very opposite has so far been the result, and we doubt if, since the memorable blight year, so much disappointment has been felt as to the quality and condition of the first three cargoes, the fruit being inferior, irregular, and hastily packed, and not at all corroborative of what the reports from Greece had led us to expect. Very little business has consequently been done in new fruit, buyers acting with the greatest caution, notwithstanding the receipt of several telegrams announcing rain. Several parcels of *superior* new Patras are reported to be afloat, and considerable interest is felt as to the appearance of this description. No new island fruit has yet been received.

"A feature worthy of notice is the absence for some months past of all trade in Currants with the Continent, only 118 tons having been shipped from hence from 28th February to 27th of August, against 958 tons in 1862. This shows either that large stocks exist on the other side, or that prices are too high here to lead to a return at present of this important outlet for our low fruit.

Raisins.—"The London clearances in August were 421 tons duty-paid against 481 tons in 1862, 61, and 60. The exports were 118 tons. The stock of Raisins was consequently well nigh exhausted on arrival of the new crop.

"The quality of new Valencias is superior to first arrivals of many years past. This augurs well for the general run of the season. Valencias, like Currants, have had the benefit of a telegram announcing rain in Denia on the 2nd instant, but only a small transactions is reported as the consequence on this side. The price in Spain is said to be well maintained. Nothing can yet be said about Turkey Fruit, owing to an attempted alteration in value of specie in Turkey *having interrupted business there.*"

CORRESPONDENCE.

383.

From Messrs. Adolfo Pries & Co., Fruit-Circular.

Malaga, 15th June 1863.

"We are glad to be enabled to give our this year's summer report with very favourable prospects for a good crop of fruit.

"After very dry weather during the winter months, we had it in May very fresh and humid, and the vines to-day look generally better than for many years past, especially for Muscat Raisins, as these vines have least suffered by oidium during past years, and an unusually fine crop is in prospect. There are vines around Malaga with 20 to 25 bunches of Muscatel grapes, so luxuriant as to be double the produce of ordinary seasons. Old stocks of Muscatels in boxes have been shipped during the last two months at rising prices to England and North America. The remaining stocks do not exceed to-day 30,000 boxes of only ordinary fruit on layers; better sorts, as also bunch, are quite exhausted. The result of the last year's crop amounted to 1,250,000 boxes, which have been shipped as undernoted: —

	Boxes.
To the United States of North America ..	400,000
To the United Kingdom	250,000
To France	160,000
Consumption of our Interior	150,000
To South America	50,000
To Canada, California, and Melbourne ..	50,000
To Russia	15,000
To Portugal	15,000
To Italy	12,000
To Holland and Belgium	18,000
To Germany	12,000
To Denmark, Sweden, and Norway ..	6,000
Packed in barrels, and shipped to the North of	
Europe and North America, equal to ..	80,000
Stocks on the spot	32,000
Total ..	1,250,000

against 1,500,000 boxes in the previous year, and, according to the present state and prospects of this new crop, we think we are not wrong if we estimate the yield to be about two millions boxes, or 25,000 tons. Moderate prices will therefore be established, especially after the first wants for early and quick shipments are covered; but for these, prices may open not so very low.

"The stocks here, as also in the principal markets of consumption, will be almost entirely, exhausted by the time the new crop is ready, as in spite of the unfavourable commercial and political circumstances in the United States of North America, the consumption of our Raisins is almost to be counted as one of the most necessary wants. For other sorts of Muscatels, we hope certainly to see established lower prices than in the late or former years. With the large crop anticipated, selections may be made with more care for satisfying, at accessible prices, the yearly-increasing demand. The quite selected first qualities will always be high in price, but the better middle sorts must be purchased at less exorbitant prices than of late years.

"As to Raisins in barrels, say small Muscatels, long and Garoon Raisins, there is an equally good crop. The last year's export of these descriptions did not exceed 30,000 barrels. We think that about double this quantity may be exported this year.

"Figs promise a very rich result. Of what quality the crop may prove must be decided in July or August, according to the weather; but at present very moderate prices seem to be certain for this fruit.

"Almonds.—Both the fine long Jordan and the true Valencia and broad ones from here promise only a middling crop. There are no old stocks of Jordan Almonds. We do not expect, however, for this kind, with a reduced demand, high quotations, while the Valencia and our broad fruit might be higher in price than last season."

384.

Bordeaux, 26th May, 1863.

Messrs. Travers & Sons, London.

"DEAR SIRs,— Our daily papers printed last week some very alarming advices received from the country respecting the crop of Plums, and it was stated that nearly all the fruit had fallen from the trees. On inquiry, we find that the damage has been very considerable, but that there still remains a sufficient quantity to meet the probable limited demands which are again anticipated this season. All hopes of an abundant crop must be given up, but a true estimate of what remains cannot be obtained before two or three weeks hence, when the size of the fruit will facilitate the inspection of the trees. In some parts the fruit had assumed an unusual appearance before it dropped off, and had lengthened into the shape of a gherkin, besides being covered with a white powder. These symptoms of 'disease' are not frequent, and the general dropping of the fruit has been caused by fogs and ungenial weather at an inopportune moment.

"The crop of Prunes is in excellent condition so far. and an abundant crop is expected.

"We remain, dear Sirs, yours truly,

"JAMES VIOLETT & CO."

385.

Patras, 23rd May 1863.

Messrs. Travers & Sons, London.

"We have had the most favourable weather possible for the flowering and setting of the Currant crop, and at this

moment we have the promise of a most abundant yield. We think the gathering and shipping of the fruit will be about ten days later than last year, according to present appearances.

"The announcement in the *Times* that the Greek Government intended to increase the export duty on Currants to 10s per cwt. must have been the invention of some speculator, for, instead of raising the duty, the Government is about reducing it from 10s 10d per 1,000 lbs. to 7s 3d per 1,000 lbs. for the Dime Tax, leaving the export duty of 2s 2d per 1,000 lbs. as it is till the 5th of November next, when it will also be reduced to 1s 5d per 1,000 lbs., being, in all, 8s 8d per 1,000 lbs., instead of 13s per 1,000 lbs., Venetian weight, charged previously.

"A small parcel of Currants has just been shipped for London per s.s. *Corcyra*, of which you have a note enclosed, and this makes the shipments of the crop of 1862, including the Ionian Islands, reach—

		48,997 Tons.
Unsold in the Morea	.. .. .	50 „
„ Zante	.. .. .	30 „
„ Cephalonia	.. .. .	75 „
Total crop of 1862		.. 49,152 Tons,
against 43,265 tons shipped in 1861, and 51,498 tons shipped in 1860.		

"We hope the question of the acceptance of the throne of Greece will shortly be set at rest, and that effective measures will be taken for insuring the tranquility of this country, so that next season's operations may be carried out without risk.

"It is a pity that the resources of the country are not fully developed; there is an immense field for the employment of capital under a good Government. As an instance of what can be done, we may mention the district of Livadia alone, which last year produced 1,469,793 lbs. of ginned

Cotton, will this year, it is reckoned, produce 5,000,000 lbs., the high price having induced the proprietors to turn their attention to its cultivation. By draining the lakes and marshes of Greece, there would be an immense tract of land, of first-rate quality, for the cultivation of Cotton.

BARFF & CO.

386.

Zante, 22nd June, 1863.

Dear Sirs,

We have now the pleasure to advise you that the flowering and setting of our Currants has taken place under most favourable circumstances, and the copious rains in early spring have given a vigour to our plants which they still retain, and we never remember them having a more healthy and promising appearance. The blight, also, has only shown itself in plantations where the sulphuring and cultivation have been neglected, there being no symptoms whatever on the Currant vines to which sulphur has been applied at the proper time, even in the localities most liable to the disease; there is certainly a decrease in virulence of the blight this year, which may, perhaps, be attributed to the almost total absence of rain for the last two months.

The bunches are unusually long and well formed, promising a fair quality of fruit, and should no unseasonable weather intervene to diminish the quantity, we think we may look forward to producing in this island about 7,000 tons of Currants, or about 1,000 tons in excess of the produce of any former year.

Our Currant crop of last year amounted to 5,750 tons, of which more than one-half was shipped for Holland and

Germany, our low opening prices of 18 dols. to 20 dols. per ton having attracted the attention of the Continental houses. No Currants remain in the island from last year's crop, the last remaining parcel of about 30 tons being now on its way to Liverpool. With regard to opening prices, we depend almost entirely on what is done at Patras for the first shipments; our growers having, however, seen a steady advance in the prices last year, will not, we think, this season show the same impatience to sell at the opening prices, even if they are fixed 2 dols. to 3 dols. over those of last year.

According to present appearances, the gathering is likely to take place a week or ten days later than that of last year, which was unusually early, and there is, consequently more risk from rain-damage than there was last year, though not more than in average years.

We remain, Dear Sirs,

Your obedient Servants

BARFF & CO.

To Messrs. Travers & Sons.

**387. R. W. Ronald & Son's Monthly Wool
Prices Current.**

Liverpool Wool Sales.

Liverpool, 6th November, 1863.

Atherton's Buildings, 19, Dale-Street.

The fourth and last series of our Public Sales this year began on the 21st ultimo, and terminated this evening. East Indian and Persian Wools were brought forward from the

21st to the 29th ultimo, and the miscellaneous descriptions on the 29th and 30th ultimo, and from the 3rd to the 6th instant. The total quality offered consisted of—

16,801	bales	East India and Persian
3,618	„	Peru, Lima, &c.
3,530	„	River Plate.
3,044	„	Mogadore, Tunis &c.
2,945	„	Turkey, Bosnia &c.
1,673	„	Georgian.
1,407	„	Donskoi, &c.
1,013	„	Egyptian, Syrian, &c.
638	„	German.
500	„	Oporto and Spanish.
325	„	Iceland.
587	„	Sundries.
2,177	„	English and Scotch.

Total 38,258 bales, &c.

The quantity of *East India* put up was below average, if compared with the same series in former years, and although the total number of bales for the present year reaches 60,835 against 56,035 bales in 1862, it still falls short by about 3,000 bales of the quantity in 1861, when 63,677 bales were brought forward. The attendance of home buyers during this series has been very fair, but from the continent we have not had the usual number. The long-stapled kinds of both white and yellow, being eagerly competed for, have realized an advance of from 1d. to 2d. per lb. on last August rates; coarse strong yellows $\frac{1}{2}$ d. to $\frac{3}{4}$ d., whilst gray Wools have suffered a decline of $\frac{1}{2}$ d. per lb., owing to the absence of demand for gray Blankets for either home use or export to America. Native black and grays have shared the same depression. Of *Persian* there were only about 800 bales; the advance on white we quote at about $1\frac{1}{2}$ d., and on coloured $\frac{1}{2}$ d. per lb.

The *Peruvian* consisted chiefly of second-hand Wools, except about 800 Ballots stained and damaged, which were

The business done by private contract, during the month of October, has been to a considerable extent, chiefly for home consumption, and anything of a long-stapled class and in moderately fair condition is still much inquired for. About the middle of the month the demand for America revived, running principally on fine Cape and River Plate Wools, at such prices as to bring them in under the minimum duty, the quantity taken for that market being about 1,000 bales.

Domestic Wools have been in fair request throughout the month, at rather improving prices, and have now attained a higher point than for the last forty years. About 900 bags *Scotch* were brought forward at the Public Sales on the 30th instant, which is rather a new feature *here* in the disposal of this class of Wool, however only a small portion *Laid Highland* found buyers at barely late current rates. About 1,100 sheets *English Fleece* and *Skin* were offered on the 3rd instant, and met with good competition, bringing prices fully equal to those of last July, except for the better sorts, which went rather higher.

The last series of Colonial Wool Sales in London commenced yesterday evening. For long-stapled Wools the advance on last August prices is quoted at from 1d. to 1½d. per lb., whilst for Cape and short-stapled kinds not more than ½d. has been obtained.

R. W. RONALD & SON.

Manchester Goods.

388. George Fraser, Son, & Co.'s Prices Current.

Manchester, November 2nd 1863.

For a week or so after the date of our last monthly Circular there was a decided lull in the demand and an

abatement of the buoyancy of tone in our Market. There seemed to be a feeling that the advance in prices had gone already too far, and that the extent to which speculation had of late entered into most of the business done, had rendered its results uncertain and the stability of prices precarious. But this state of feeling proved to be only shortlived and the inactivity only temporary. Speculation revived in Cotton towards the close of the second week, and the impulse was at once caught up in our Market. The ball being once again set in motion, has since been vigorously rebounding from Manchester to Liverpool, and *vice versa*; and we have again to record a month of lively speculation, attended with a very considerable advance in both Markets. Without doubt, however, in the midst of this speculation, there has also been a considerable amount of *bona fide* business doing, more especially for the Home Trade, which has latterly been very active for actual consumption, and for many of the nearer Markets, in which stocks, once exhausted, have ever since been kept low in consequence of the unwillingness of merchants to hold their goods laid in at high prices. The respond from India to what was learned there of our August and September advances was also far more satisfactory, and more rapid than could have been safely anticipated, and as favourable telegrams thence came to hand, they gave support to the improving tendency of prices from week to week. And no doubt the whole character of the advices from America precludes all hope of any early termination of the war there. Whilst on the one hand, the record of military events plainly indicates the unchanged determination of the South to establish its independence, and the unbroken strength of its armies, the news respecting the elections and concerning the whole policy of the North forbids all hope that peaceful counsels will prevail there, or that it is prepared as yet to abandon its mad enterprise of subduing the Southern States, and its wicked threats of wading through blood and extermination

to the restoration of the Union. Thus the apparent interminability of the war in America has given courage to operators in the raw material, and over and above the speculation in Cotton on the stock already in hand at Liverpool and London, and "to arrive," on Cotton actually shipped and on its way to Europe, it has further induced a wild business in Cotton to be shipped months hence, and much of which, when shipped, cannot arrive under six or eight months to come. The speculation in Cotton "to arrive" has thus been on a scale of enormous and unexampled magnitude, and whenever the time does come for a permanent reaction in the value of Cotton from its present state of inflation, such business is likely to prove highly dangerous, and to result in very serious commercial disasters. When, or under what circumstances, the reaction may come it is of course impossible to foresee; but if the calculations of supposed competent authorities are anything like correct, that there will be a supply of Cotton for the year 1864 equivalent to anything like $4\frac{1}{2}$ days' average consumption per week, due allowance being made also for export, it is reasonable to suppose that existing prices are already unduly elevated for Cotton, and that the period from which the decline must commence is nearer at hand than the recent speculative movements would indicate any apprehension of. The minimum stock of Cotton at Liverpool has probably been about reached, and when the stock is taken at the end of the year, it will probably be found decidedly in excess of that now estimated.

The actual advance in prices during the month may be particularised as a further 9d. to 1s. per piece in 7-8 Printers and 8-9 Madapollams and Printers; at 1s. 3d. per piece on $5\frac{1}{4}$ lb., 1s. 6d. on 6 lb., 1s. 9d. on 7 lb., and 2s. to 2s. 6d. per piece on 8 lb. to 9 lb. 39in. India Shirtings; 45in. to 50in. Shirtings have risen 2s. to 3s. per piece, and Figured Shirtings, the stocks of which are very small and the production is most limited, are quoted 3s. per piece

higher. The advance in Jaconets is about 9d. per piece, up to 14 by 14, and 1s. 3d. to 1s. 6d. on the finer and wider kinds; Mulls also are quoted 6d. to 9d. per piece higher, T Cloths 1s. to 1s. 4d. per piece; Longcloths 1s. 3d. to 2s. per piece, and Domestics $\frac{3}{8}$ d. to $\frac{1}{2}$ d. per yard higher. In Yarns the advance is 2d. per lb. on Ordinary and Waste low counts, but 3d. to 4d. per lb. on the better classes and higher counts from No. 20's upwards. In Cotton the rise is about 2d. per lb. in Surats and in Americans, $2\frac{1}{2}$ d. in Egyptians, and 3d. per lb. in Brazils.

P.S.—The Bank of England has raised its minimum rate for discounts to-day, from 4 up to 5 per Cent, since the announcement of which the tone of our Market has been less buoyant.



Williams and Norgate's Publications.

FRENCH.

LAMÉ FLEURY. HISTOIRE DE FRANCE racontée à la Jeunesse. Edited for the use of English Students, with Notes by A. BELJAME. 12mo. Cloth. 3s 6d

COTTIN. ELISABETH, OU LES EXILÉS DE SIBÉRIE. New edition, for the use of Schools, with an English Vocabulary, by M. BERTRAND. 12mo. Cloth 2s

SAINT-PIERRE (B. de) PAUL ET VIRGINIE. New edition, for the use of Schools, with an English Vocabulary, by M. BERTRAND. 12mo. Cloth 2s

VOLTAIRE'S HISTOIRE de CHARLES XII. A new Edition for the use of Schools, with an English Vocabulary, by M. BERTRAND. 12mo. Cloth bds. 1859 2s 6d

VOLTAIRE'S HISTOIRE de PIERRE le GRAND. A New Edition for the use of Schools, with an English Vocabulary, by M. BERTRAND. 12mo. Cloth bds. 1859 2s 6d

FENELON. AVENTURES de TELEMAQUE. A New Edition for the use of Schools, with an English Vocabulary, by M. BERTRAND. 12mo. Cloth bds. 1859 2s 6d

MOLÉ (A.) & W. JAMES' FRENCH DICTIONARY. DICTIONARY OF THE FRENCH AND ENGLISH LANGUAGES for general use, with the accentuation and a literal pronunciation of every word. Square 8vo. Bound in roan 6s

ITALIAN.

MARIOTTI'S ITALIAN GRAMMAR. A Practical Grammar of the Italian Language. Fourth edition, revised, enlarged, and improved. By A. GALLENGA, Italian Professor at University College, London 12mo. Cloth. 3s

"Mariotti's work recommends itself by its method and clearness, by its small bulk, and withal by its very abundant collection of short and pithy examples illustrating brief and precise rules."—*EXAMINER.*

BIAGGI'S PROSATORI ITALIANI. Specimens of Italian Prose Writers, from the 13th Century to the present time. preceded by a Selection of Easy Extracts, with Explanatory Notes, and a Biographical Account of each Author, by ANTONIO BIAGGI. Crown 8vo. Cloth 6s

I POETI ITALIANI. A Selection of Extracts from Modern Italian Poets (from Alfieri to the present time). With explanatory notes and a short biographical notice of each author, by LOUISA A. MERIVALE. (In the press, 1 vol. crown 8vo. uniform with Biaggi's Prosatori Italiani.)

GRASSI and JAMES, Italian-English and English-Italian Dictionary, for general use, with the Italian pronunciation and accentuation, the terms of Science and Art, of Mechanics, Railways, Marine, &c. Square 8vo. Strongly bound.

DANISH.

FRAEDERSDORFF. A PRACTICAL INTRODUCTION TO DANISH OR NORWEGIAN; a Collection of useful Phrases and Sentences, arranged in grammatical order, with references to Rask's Danish Grammar, and Extracts from Danish and Norwegian historians, with explanatory Notes and a Vocabulary, by J. W. FRAEDERSDORFF, Professor of Modern Languages in Queen's College, Belfast. 12mo. Cloth 4s

GREEK AND LATIN.

THE STUDENT'S FIRST GREEK PLAY.

EURIPIDIS ION, GREEK TEXT, with notes for Beginners, Introduction to the Greek Tragic Metres, and Questions for Examination, by CHARLES BADHAM, D.D., Head Master of the Edgbaston Proprietary School. 8vo. Bds. 3s 6d

SOPHOCLES TRAGOEDIAE, with Annotations, Introductions, &c. by EDWARD WUNDER. A New Edition, with the Notes translated into English, and a collation of Dindorf's Text, complete in 2 vols. 8vo. Cloth 21s

The Plays may be had separately:

Oedipus Rex, 2nd edition, 1860	3s	Ajax, 2nd edition, 1864	3s
Electra	3s	Philoctetes, 2nd edition,	
Oedipus Coloneus, 2nd ed. 1863	3s	1864	3s
Antigone, 2nd edition, 1860	3s	Trachiniae	3s

BRYCE (Rev. Dr.) THE LAWS of GREEK ACCENTUATION SIMPLIFIED, by the REV. R. J. BRYCE, LL.D., Principal of Belfast Academy. Third Edition, to which are added the most essential Rules of Quantity. 12mo. Sewed 6d

IHNE'S SHORT LATIN SYNTAX, with copious Exercises and Vocabulary, by Dr. W. IHNE, Principal of Carlton Terrace School, Liverpool. 2nd edition, 1864. 12mo. Cloth 3s 6d

TAUCHNITZ (Bernh.) NEW SERIES OF GREEK AND LATIN CLASSICS. Edited by the first scholars of Germany, with Introductions and good Indices, printed in a bold type on good paper in 12mo. and published at remarkably low prices.

Lists may be had on application.

TEUBNER'S LEIPZIG CLASSICS. Bibliotheca Scriptorum Græcorum et Romanorum Teubneriana: an entirely new Collection of Classical Texts, with short notes, under the general superintendence of Dr. IMM. BEKKER, PROFESSOR W. DINDORF, and others, uniformly printed with bold type, on good paper, in 12mo.

Lists may be had on application.

MAPS AND ATLASES.

SYDOW'S WALL MAPS of PHYSICAL GEOGRAPHY. AN ENGLISH EDITION, the Originals with ENGLISH NAMES and Explanations, edited by J. TILLEARD, Esq..

1. THE WORLD. The two Hemispheres (each 3 feet in diameter) and two other Hemispheres, the Northern and Southern; also the World on Mercator's Projection. 12 Sheets
8s—Mounted, with Rollers, 13s 6d
2. EUROPE. 9 Sheets 8s—Mounted, with Rollers, 13s 6d
3. ASIA. 9 Sheets 7s 6d—Mounted, with Rollers, 13s
4. AFRICA. 6 Sheets 6s—Mounted, with Rollers, 10s 6d
5. AMERICA (North and South). 2 Maps, 10 Sheets
7s 6d—Mounted, with Rollers, 14s
6. AUSTRALIA and AUSTRALASIA. 6 Sheets
8s—Mounted, with Rollers, 13s 6d

 Be careful to order the English Edition.

SYDOW'S HANDBOOK to the SERIES of LARGE PHYSICAL MAPS for SCHOOL INSTRUCTION, edited by J. TILLEARD. 8vo. Gotha-London, 1857 1s 6d

KIEPERT'S NEW ATLAS ANTIQUUS. Second edition, with two additional maps. Ten Coloured Maps to illustrate Ancient History. 13 by 16 inches each; mounted on guards. 6s

MATHEMATICS.

COOLEY (W. D.) ELEMENTS OF GEOMETRY simplified and explained, with Practical Geometry and Supplement. 12mo. Cloth. 2s

The Elements of Plane Geometry, forming the basis of Mathematics, are here presented in the reduced compass of 36 propositions, perfectly coherent, fully demonstrated, and reaching quite as far as the 173 propositions contained in the first six books of Euclid.

VEGA'S LOGARITHMIC TABLES of Numbers and Trigonometrical Functions, translated from the 40th or DR. BREMIKER's thorough and enlarged EDITION, by W. L. F. FISCHER, M.A., F.R.S., Professor of Nat. Philos. in the University of Göttingen. Cloth. 7s

 A copy
gratis

Books may be had

